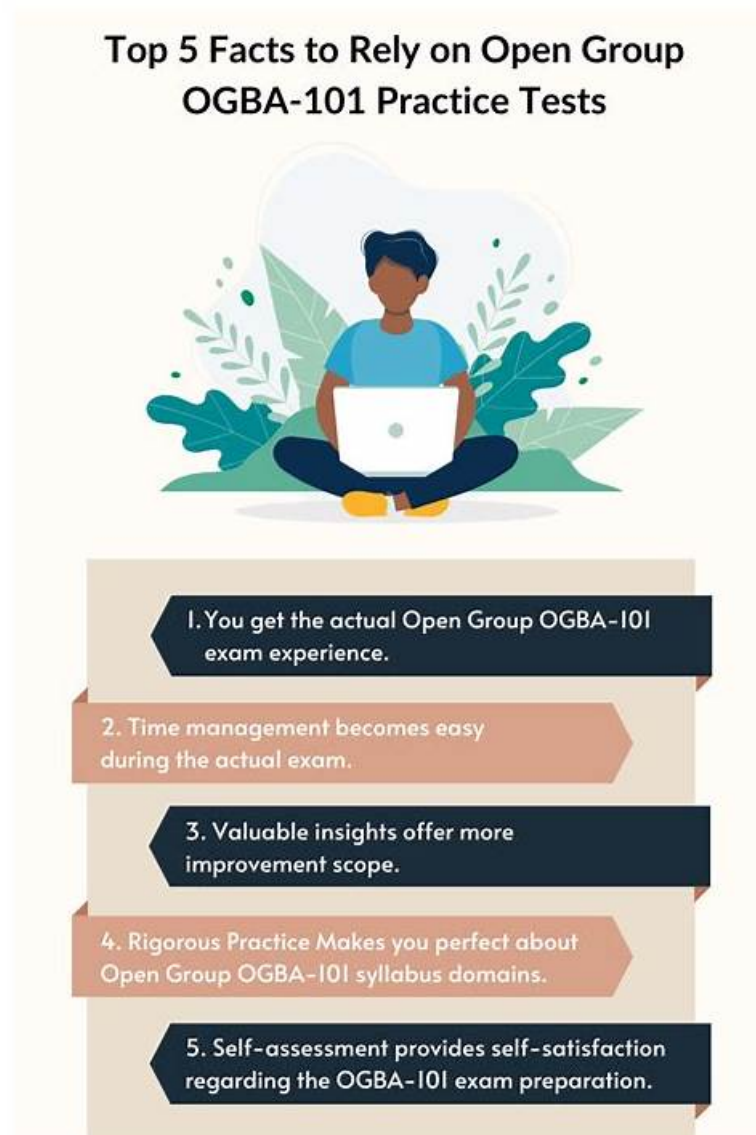


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## Business Architecture Foundation Exam Test Questions

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### The Open Group TOGAF Business Architecture Foundation Exam Sample Questions (Q100-Q105):

#### NEW QUESTION # 100

Which ADM phase focuses on defining the problem to be solved, identifying the stakeholders, their concerns, and requirements?

- A. Phase A
- B. Phase B
- C. Preliminary Phase
- D. Phase C

**Answer: A**

Explanation:

In the TOGAF ADM (Architecture Development Method), Phase A, also known as the Architecture Vision phase, is critical for defining the problem to be solved and identifying the stakeholders, their concerns, and requirements. Here's a detailed explanation:  
Phase A: Architecture Vision:

Objective: The primary objective of Phase A is to establish a high-level vision of the architecture project. This includes defining the scope, identifying stakeholders, and understanding their concerns and requirements.

Stakeholder Identification: During this phase, all relevant stakeholders are identified. This includes business leaders, IT leaders, end-users, and other parties who have a vested interest in the architecture project.

Concerns and Requirements: Once stakeholders are identified, their concerns and requirements are gathered. This involves understanding their needs, expectations, and the issues they face that the architecture project aims to address.

Key Activities:

Problem Definition: Phase A focuses on clearly defining the problem or opportunity that the architecture project seeks to address. This sets the stage for developing the architecture vision and ensuring that the project aligns with business goals.

Developing the Architecture Vision: A key output of Phase A is the architecture vision, which provides a high-level overview of the desired future state. This vision is aligned with the business strategy and objectives.

Requirements Management: Phase A also involves establishing a requirements management process to ensure that stakeholder needs are captured, analyzed, and addressed throughout the architecture development process.

TOGAF Reference:

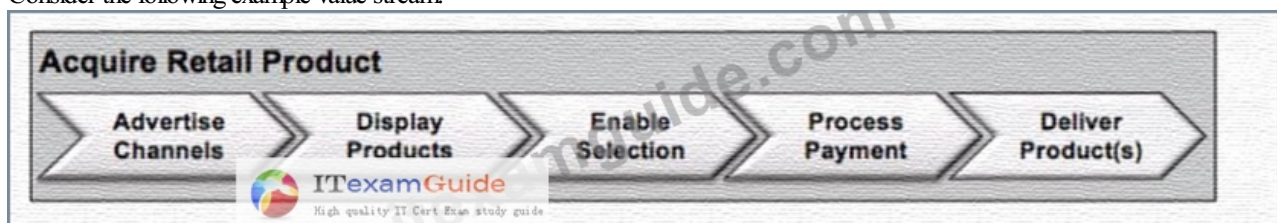
Phase A Deliverables: Key deliverables of Phase A include the Architecture Vision document, stakeholder map, and high-level requirements.

ADM Guidelines and Techniques: TOGAF provides guidelines and techniques for effectively conducting Phase A, including methods for stakeholder analysis, requirements gathering, and developing the architecture vision.

In summary, Phase A of the TOGAF ADM focuses on defining the problem to be solved, identifying stakeholders, understanding their concerns and requirements, and developing a high-level architecture vision that aligns with business objectives.

#### NEW QUESTION # 101

Consider the following example value stream:



Which of the following statements is most correct?

- A. The value stream is decomposed into five value stream stages
- B. The value stream consists of five sequential subprocesses.

- C. The value stream is decomposed into five sequential events.
- D. The value stream is mapped to five subsidiary value streams.

**Answer: A**

Explanation:

According to the TOGAF Series Guide to Value Streams (Version 1), a value stream stage is defined as "a distinct part of a value stream that represents a group of activities contributing to an overall result" 5. A value stream stage can be expressed as a noun phrase that indicates what outcome or state is achieved by completing the stage5. For example, some possible value stream stages are "Product Ordered", "Payment Processed", or "Customer Satisfied". The example value stream shows how an online retailer creates and delivers value for its customers by performing five value stream stages: "Acquire Retail Product", "Advertise Channels", "Display Products", "Enable Selection", "Process Payment", and "Deliver Product(s)" 5. Therefore, the value stream is decomposed into five value stream stages.

## NEW QUESTION # 102

Refer to the table below:

Phase	Output & ITExamGuide High quality IT Cert Exam study guide	Essential Knowledge
?	A set of domain architectures approved by the stakeholders for the problem being addressed, with a set of gaps, and work to clear the gaps understood by the stakeholders.	How does the current Enterprise fail to meet the preferences of the stakeholders? What must change to enable the Enterprise to meet the preferences of the stakeholders? (Gaps) What work is necessary to realize the changes, that is consistent with the additional value being created? (Work Package) How stakeholder priority and preference adjust in response to value, effort, and risk of change. (Stakeholder Requirements)

Which ADM Phase(s) does this describe?

- A. Phase B
- B. Phase E
- C. Phase B, C and D
- D. Preliminary Phase

**Answer: C**

Explanation:

The table describes the steps involved in Phase B (Business Architecture), Phase C (Information Systems Architectures), and Phase D (Technology Architecture) of the TOGAF ADM5. These phases are responsible for developing the target architectures for each domain and identifying the gaps between the baseline and target architectures. The table shows the outputs and outcomes of each phase, as well as the essential knowledge required for each phase.

The table describes the iterative cycle of defining requirements, identifying gaps, and creating solutions that occurs throughout the architecture development phases of the TOGAF ADM. This cycle is most prominent in:

- \* Phase B (Business Architecture):
  - \* Develop the Business Architecture, identifying gaps between the baseline and desired business capabilities, processes, and information flows.
  - \* Define work packages to address these gaps and realize the target business architecture.
- \* Phase C (Information Systems Architectures):
  - \* Develop the Data and Application Architectures to support the Business Architecture.
  - \* Identify gaps between the baseline and target information systems architectures.
  - \* Define work packages to address these gaps and realize the target data and application architectures.
- \* Phase D (Technology Architecture):
  - \* Develop the Technology Architecture to support the Data and Application Architectures.
  - \* Identify gaps between the baseline and target technology architectures.
  - \* Define work packages to address these gaps and realize the target technology architecture.

## NEW QUESTION # 103

In what TOGAF ADM phase is the information map linked to other business blueprints?

- A. Phase A
- **B. Phase B**
- C. Phase E
- D. Preliminary Phase

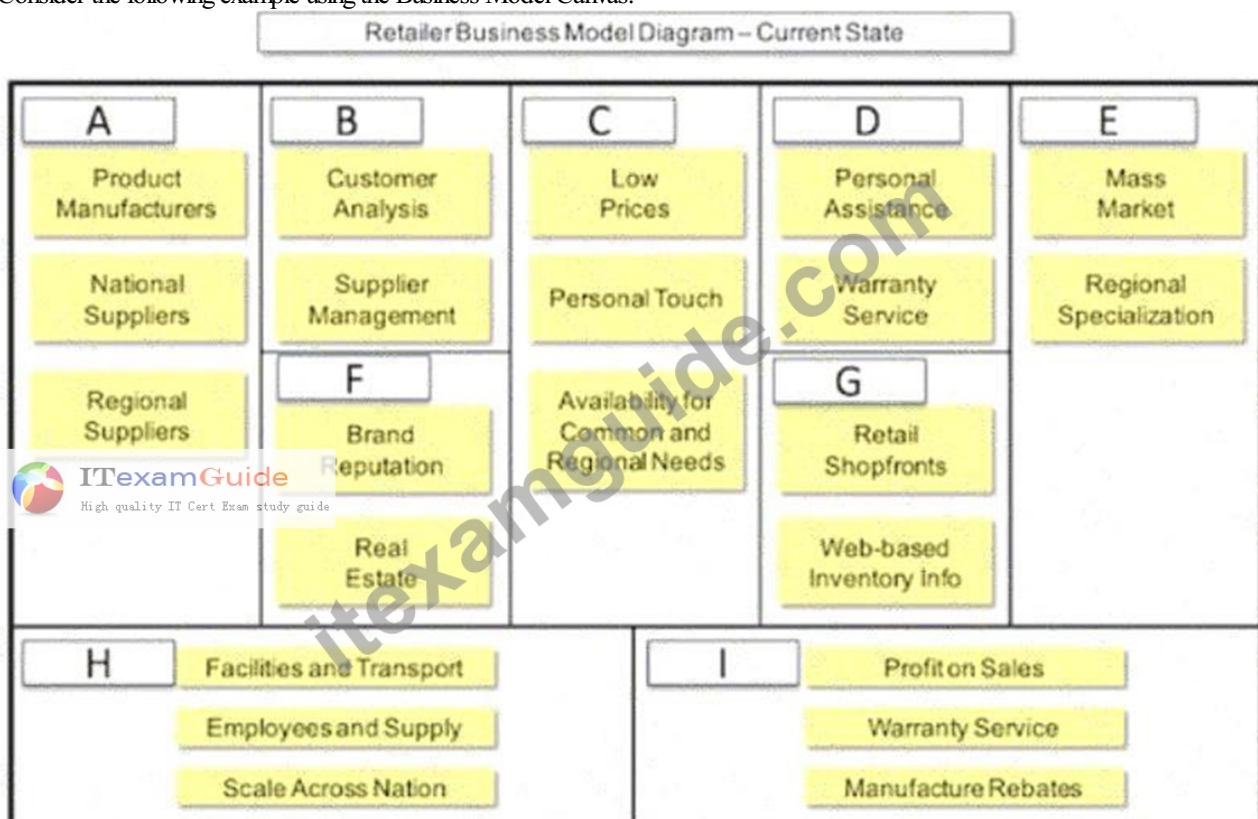
**Answer: B**

Explanation:

In the TOGAF ADM (Architecture Development Method), Phase B is the Business Architecture phase. During this phase, the information map, which represents the relationships and flow of information within the business, is linked to other business blueprints. This linkage is crucial to ensure that the business architecture is aligned with the data and information needs of the organization, providing a foundation for the development of subsequent architecture domains (Data, Application, and Technology Architectures).

#### NEW QUESTION # 104

Consider the following example using the Business Model Canvas:



What are the segments labeled A, D and I?

- A. Customer Segments, Value Add Services, Profit Channels.
- **B. Key Partners, Customer Relationships, Revenue Streams.**
- C. Key Resources. Revenue Streams. Cost Structure
- D. Customer Relationships, Value Propositions, Market Segments.

**Answer: B**

Explanation:

The segments labeled A, D and I in the Business Model Canvas are Key Partners, Customer Relationships, and Revenue Streams respectively<sup>1</sup>. The Business Model Canvas is a tool that can be used to describe how an organization creates, delivers, and captures value for its stakeholders<sup>1</sup>. The Business Model Canvas consists of nine segments that cover four main areas: customers (segments B,C,D), offer (segment E), infrastructure (segments A,F,G), and financial viability (segments H,I)<sup>1</sup>. The segments are defined as follows:

\* Key Partners (segment A): The network of suppliers and partners that make the business model work<sup>1</sup>. Key partners can provide resources, activities, or support that enable the organization to offer its value proposition<sup>1</sup>.

\* Customer Relationships (segment D): The type of relationship that the organization establishes with its customer segments<sup>1</sup>.

Customer relationships can be driven by customer acquisition, retention, or loyalty objectives<sup>1</sup>. Customer relationships can also

influence the customer experience and satisfaction.

\* Revenue Streams (segment I): The sources of income that the organization generates from each customer segment. Revenue streams can be derived from different pricing mechanisms, such as asset sale, subscription, fee, commission, or advertising. Revenue streams can also reflect the value that customers are willing to pay for the organization's offer.

<https://pubs.opengroup.org/togaf-standard/business-architecture/business-models.html> Figure 8: The Business Model Canvas[6]

## NEW QUESTION # 105

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