

# L4M4 PDF - L4M4套裝

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## L4M4 - Chapter 1 exam 2024 with 100% correct answers

What is Tactical sourcing? - correct answer ✓✓ Low level decision making

High profit, low risk items

Short term projects

Transactional relationships

What is Strategic sourcing? - correct answer ✓✓ Top level decision making

High profit, high risk items

Long term projects

Collaborative relationships

What factors typically represent value to the procurement organisation when sourcing? - correct answer ✓✓ Price, Delivery, Quality, Ethics, Sustainability, Availability

Novack and Simco's 11-stage sourcing process - correct answer ✓✓ 1. Identify needs

2. Define user requirements

3. Decide whether to make or buy

4. Identify purchase type (new buy, modified re-buy, straight re-buy)

5. Carry out market analysis

6. Identify potential suppliers

7. Pre-screen suppliers and create a shortlist

8. Evaluate shortlisted suppliers

9. Supplier selection

10. Final product or service delivered

11. Evaluate supplier performance

P.S. VCESoft在Google Drive上分享了免費的2026 CIPS L4M4考試題庫：[https://drive.google.com/open?id=1GljAvKdKOWtpaOvQKaQ6D4CWJ1t\\_ibl](https://drive.google.com/open?id=1GljAvKdKOWtpaOvQKaQ6D4CWJ1t_ibl)

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對於L4M4認證是評估職員在公司所具備的能力和知識，而如何獲得CIPS L4M4認證是大多數考生面臨的挑戰性的問題。現在的考試如L4M4在經常的更新，準備通過這個考試是一項艱巨的任務，CIPS L4M4考古題是一個能使您一次性通過該考試的題庫資料。一旦您通過考試，您將獲得不錯的工作機會，所以，選擇L4M4題庫就是選擇成功，我們將保證您百分之百通過考試。

>> L4M4 PDF <<

**有效的L4M4 PDF和最佳的CIPS認證培訓 - 權威的CIPS Ethical and Responsible Sourcing**

難道你不想在你的工作生涯中做出一番輝煌的成績嗎？肯定希望那樣吧。那麼，你就有必要時常提升自己了。在CIPS行業工作的你應該怎樣提升自己的水準呢？其實參加IT認證考試獲得認證資格是一個好方法。CIPS的認證考試資格是很重要的資格，因此參加L4M4考試的人變得越來越多了。

## 最新的 CIPS Level 4 Diploma in Procurement and Supply L4M4 免費考試真題 (Q250-Q255):

### 問題 #250

Why would you use a credit score to appraise a supplier?

- A. to understand if their prices reflect market value
- B. to find out how much money the supplier has in the bank
- C. to find out if the supplier has any unethical business practices
- **D. to understand the level of risk the supplier poses to your organisation**

答案： D

解題說明：

A credit rating generates a score which reflects 'the level of risk an organisation poses when dealing with other businesses'. It's saying how risky it is to loan them money or do business with them by looking at how good they are at paying people. So a high credit rating will say they're good at paying back their loans and paying their suppliers on time. A poor credit rating will say they often miss payments or pay late.

A credit rating will not tell you how much money they have, or details on their prices. Credit scores looks at purely financial data so wouldn't help you analyse whether their business practices are ethical or not.

### 問題 #251

A buyer might opt to do an 'Invitation to Tender' (ITT) rather than a 'Request for Quotation' (RFQ) process because ...

- A. The supplier market is an oligopoly where a few large suppliers dominate the market
- B. The contract will be low value and there are many suppliers, therefore a simpler approach is required
- **C. The nature of the goods or services being purchased are complex and high value**
- D. Time is of the essence and decisions need to be made quickly without additional stakeholder involvement

答案： C

解題說明：

An Invitation to Tender (ITT) is used when requirements are complex, high-value, or strategic, requiring detailed supplier submissions, robust evaluation, and structured governance. RFQs are better for low-value, straightforward purchases where price is the main factor. ITTs ensure fairness, transparency, and comprehensive evaluation when the stakes are high. It is not chosen simply because of oligopolies or time pressure. Responsible sourcing requires matching the sourcing process to the complexity and risk of the procurement, ensuring appropriate competition and governance.

Reference: CIPS L4M4 Study Guide (v2), LO: "Implementation" - sourcing procedures and their application.

### 問題 #252

What course of action should be taken when an audit of a supplier identifies evidence of human rights malpractice?

- A. Immediately halt all orders with the supplier, make a record of the violation in the supplier database, and switch to an alternative source of supply
- B. Remove all business and inform press organisations, who will in turn bring the issue to the attention of formal governmental organisations who can take action
- C. Allow the supplier to complete current orders placed, while pursuing an alternative source to change to as soon as approved
- **D. Immediately raise the issue with the supplier and jointly develop a timely action plan to be implemented before a repeat audit**

答案： D

解題說明：

Addressing human rights issues collaboratively by developing an action plan allows for improvement and correction. This approach is

consistent with ethical sourcing principles, which encourage responsible intervention to correct and improve supply chain practices rather than punitive measures that may not lead to long-term change.

#### 問題 #253

What is the best way to prevent potential issues of conflicts of interest?

- A. do not work with suppliers who have relationships with the procurement team
- B. do not hire family members
- **C. openly declare potential conflicts**
- D. create a risk register

答案： C

解題說明：

The best way to deal with potential Conflicts of Interest is to openly declare these. Just because you have a relationship with someone doesn't mean this is going to be an issue or lead to fraud, but it is a good idea to keep a written record of these. It wouldn't be a risk register, because how can you rate someone's risk of doing something dodgy? Risk registers are for objective risks such as Health and Safety.

#### 問題 #254

As a procurement officer for a large organisation, a supplier approaches you on social media offering to take you out for dinner to discuss a recent open opportunity and mentions a financial reward if you help them win the business. You accept the invite. Was this the right thing to do?

- **A. No, it is not appropriate to discuss open opportunities with one provider and not another**
- B. Yes, you are keen to see what is on offer as you are only on minimum wage currently and need extra money
- C. No, but you will go for the dinner and see what they offer, because it is up to you to decide if you should accept
- D. Yes, you are free to do what you like outside of business hours

答案： A

解題說明：

Accepting an invitation under such circumstances would violate ethical standards, as it could create a conflict of interest. Ethical sourcing and procurement practices require impartiality, and any perceived favoritism or bias can harm the organisation's integrity.

#### 問題 #255

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白子期搖著頭，給我壹壇，可劉耿壹時間難以分辨，他也不敢賭，許多題庫和培訓材料的供應商為考生提供保證通過L4M4認證考試的題庫產品，而與所有的網站相比，我們網站的L4M4考試題庫是好評最高、最受歡迎的，我們用事實說話，讓見證奇跡的時刻來證明我們所說的每一句話。

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