

# Sales-101 Practice Exam & Sales-101 Best Questions & Sales-101 Certification Training



BONUS!!! Download part of ITEXAM Simulator Sales-101 dumps for free: <https://drive.google.com/open?id=1LOkE80u7-KLyeNjzn74sxZ1y4uThijWq>

Getting the Salesforce Certified Sales Foundations (Sales-101) certification is the way to go if you're planning to get into Salesforce or want to start earning money quickly. Success in the Salesforce Certified Sales Foundations (Sales-101) exam of this credential plays an essential role in the validation of your skills so that you can crack an interview or get a promotion in an Salesforce company. Many people are attempting the Salesforce Sales-101 test nowadays because its importance is growing rapidly.

Our Sales-101 exam materials can help you get the certificate easily. With our Sales-101 study questions for 20 to 30 hours, we can claim that you can pass the exam by your first attempt. And our pass rate of the Sales-101 learning quiz is high as 98% to 100%. You must muster up the courage to challenge yourself. It is useless if you do not prepare well. You must seize the good chances when it comes. Please remember you are the best. What you need is just our Sales-101 training braindumps!

>>> Sales-101 Valid Dumps Demo <<<

## Valid Exam Salesforce Sales-101 Practice & Download Sales-101 Pdf

If you want to maintain your job or get a better job for making a living for your family, it is urgent for you to try your best to get the Sales-101 certification. We are glad to help you get the certification with our best Sales-101 study materials successfully. Our company has done the research of the study material for several years, and the experts and professors from our company have created the famous Sales-101 learning prep for all customers.

## Salesforce Certified Sales Foundations Sample Questions (Q70-Q75):

### NEW QUESTION # 70

A sales representative recently closed a deal and wants to measure how likely the customer would be to recommend the product. Which measurements should the sales rep use?

- A. Customer Engagement Score (CES)

- B. Customer Satisfaction Survey (CSAT)
- **C. Net Promoter Score (NPS)**

**Answer: C**

Explanation:

Net Promoter Score (NPS) is a metric that evaluates the loyalty and satisfaction of customers based on how likely they are to recommend a product or service to others. It is calculated by asking customers one question:

"On a scale from 0 to 10, how likely are you to recommend this product/service to a friend or colleague?" Customers who respond with a 9 or 10 are considered promoters, customers who respond with a 7 or 8 are considered passives, and customers who respond with a 6 or lower are considered detractors. The NPS is then calculated by subtracting the percentage of detractors from the percentage of promoters. NPS can help sales reps identify their most enthusiastic and loyal customers, as well as those who are at risk of churn or dissatisfaction. NPS can also help sales reps generate referrals, testimonials, and reviews from their promoters, as well as improve their products and services based on the feedback from their detractors and passives. References:

\* What is Net Promoter Score (NPS)? How to Calculate & Interpret - Hotjar

\* Net Promoter Score (NPS): The Ultimate Guide - Qualtrics

\* What is Net Promoter Score (NPS)| Definition and Examples - ProductPlan

### NEW QUESTION # 71

How can a sales representative identify and generate new pipeline?

- A. Provide client support.
- B. Attend industry conferences.
- **C. Conduct product demos.**

**Answer: C**

### NEW QUESTION # 72

A company is introducing a new product line.

How should a sales representative educate prospects on their products' key benefits?

- A. Social media marketing
- **B. Storytelling**
- C. Customer journey maps

**Answer: B**

Explanation:

Educating prospects about the key benefits of new products through storytelling is an effective approach.

Storytelling involves sharing examples, customer success stories, or hypothetical scenarios that illustrate how the product can be used and the benefits it delivers. This method helps prospects visualize the product in action and understand its value in a real-world context. Salesforce often highlights the importance of storytelling in sales to make products more relatable and to create a connection with potential customers.

Reference: Salesforce Blog - Storytelling in Sales

### NEW QUESTION # 73

Which first step should a sales representative take to gain insight on potential customers?

- A. Create customer success plans.
- B. Conduct stakeholder interviews.
- **C. Analyze data about customers.**

**Answer: C**

Explanation:

Analyzing data about customers is the first step that a sales rep should take to gain insight on potential customers. Data analysis is the process of collecting, processing, and interpreting information about customers using various sources and methods, such as CRM systems, web analytics, social media, surveys, etc. Data analysis helps to understand customers' demographics, behaviors,

preferences, needs, etc., as well as to segment them into groups based on their similarities or differences. References: <https://www.salesforce.com/resources/articles/customer-analysis/#customer-analysis-definition>

#### NEW QUESTION # 74

A customer's order was sent to the incorrect warehouse for fulfillment. The order has yet to be fulfilled. What should the sales representative check to fulfill the order through a different warehouse?

- A. Product inventory
- B. Pricing information
- C. Shipping time

**Answer: A**

Explanation:

Product inventory is what the sales rep should check to fulfill the order through a different warehouse.

Product inventory shows the availability and location of the product in different warehouses. Checking product inventory helps to ensure that the order can be fulfilled in a timely and efficient manner, as well as to avoid any delays or errors. References: <https://trailhead.salesforce.com/en/content/learn/modules/salesforce-essentials-basics/salesforce-essentials-sales-process>

#### NEW QUESTION # 75

.....

If you buy online classes, you will need to sit in front of your computer on time at the required time; if you participate in offline counseling, you may need to take an hour or two on the commute to class. But if you buy Sales-101 exam material, things will become completely different. Salesforce Certified Sales Foundations study questions will provide you with very flexible learning time. Unlike other learning materials on the market, Sales-101 exam guide has an APP version. You can download our app on your mobile phone. And then, you can learn anytime, anywhere. Whatever where you are, whatever what time it is, just an electronic device, you can practice. With Salesforce Certified Sales Foundations study questions, you no longer have to put down the important tasks at hand in order to get to class; with Sales-101 Exam Guide, you don't have to give up an appointment for study. Our study materials can help you to solve all the problems encountered in the learning process, so that you can easily pass the exam.

**Valid Exam Sales-101 Practice:** <https://www.itexamsimulator.com/Sales-101-brain-dumps.html>

ITExamSimulator offers authentic Sales-101 questions with accurate answers in their Salesforce Certified Sales Foundations Exam practice questions file. The Salesforce Sales-101 practice tests have customizable time and Sales-101 exam questions feature so that the students can set the time and Sales-101 exam questions according to their needs. You can open this PDF file and revise Sales-101 real exam questions at any time.

The types of people who license images from Sales-101 microstock sites are impossible to lump into a single category. What is your first reaction, ITExamSimulator offers authentic Sales-101 questions with accurate answers in their Salesforce Certified Sales Foundations Exam practice questions file.

### Quiz 2026 Salesforce Sales-101 – High Hit-Rate Valid Dumps Demo

The Salesforce Sales-101 Practice Tests have customizable time and Sales-101 exam questions feature so that the students can set the time and Sales-101 exam questions according to their needs.

You can open this PDF file and revise Sales-101 real exam questions at any time. And you can also click on the buttons on our website to test the functions on many aspects.

ITExamSimulator allows all visitors to try a free demo of Sales-101 pdf questions and practice tests to assess the quality of our Sales-101 study material.

- Practice Salesforce Sales-101 Exam Questions in Your Preferred Format with [www.troytecdumps.com](http://www.troytecdumps.com) ☐ Immediately open 《 [www.troytecdumps.com](http://www.troytecdumps.com) 》 and search for ▷ Sales-101 ◁ to obtain a free download ☐ Sales-101 Guaranteed Questions Answers
- Sales-101 Valid Exam Cram ☐ Real Sales-101 Testing Environment ☐ Premium Sales-101 Exam ☐ Enter 《

www.pdfvce.com》 and search for ☐ Sales-101 ☐ to download for free ☐Sales-101 Valid Test Answers

- 100% Pass 2026 Salesforce Sales-101 Fantastic Valid Dumps Demo ☐ Open website ▷ www.prepawayete.com◁ and search for “ Sales-101 ” for free download ☐Valid Dumps Sales-101 Sheet
- 100% Free Sales-101 – 100% Free Valid Dumps Demo | Valid Exam Sales-101 Practice ☐ Download [ Sales-101 ] for free by simply searching on ➡ www.pdfvce.com ☐☐☐ ☐Test Sales-101 Sample Questions
- Latest Sales-101 Practice Materials: Salesforce Certified Sales Foundations offer you the most accurate Exam Questions - www.troytecdumps.com ☐ Search for { Sales-101 } and easily obtain a free download on ✓ www.troytecdumps.com ☐✓☐ ☐Sales-101 Exam Voucher
- Sales-101 Latest Exam Vce ☐ Sample Sales-101 Questions Pdf ☐ Sales-101 Valid Test Answers ☐ Search on ✓ www.pdfvce.com ☐✓☐ for ▷ Sales-101 ◁ to obtain exam materials for free download ☐Sales-101 Guaranteed Questions Answers
- Sales-101 Latest Test Labs ☐ Valid Dumps Sales-101 Sheet ☐ Sales-101 Reliable Test Dumps ☐ Download ( Sales-101 ) for free by simply searching on ☐ www.pdfdumps.com ☐ ☐Premium Sales-101 Exam
- Sales-101 Valid Dumps Demo - Free PDF Quiz 2026 Salesforce First-grade Valid Exam Sales-101 Practice ☐ Search for 【 Sales-101 】 and download it for free on [ www.pdfvce.com ] website ☐Test Sales-101 Discount Voucher
- 100% Free Sales-101 – 100% Free Valid Dumps Demo | Valid Exam Sales-101 Practice ↔ Search for ☐ Sales-101 ☐ and easily obtain a free download on { www.practicevce.com } ☐Real Sales-101 Testing Environment
- 100% Pass 2026 Salesforce Sales-101 Fantastic Valid Dumps Demo ☐ Search for ➡ Sales-101 ☐ and download it for free on ⇒ www.pdfvce.com ⇐ website ☐Sales-101 Guaranteed Questions Answers
- 100% Pass 2026 Salesforce Sales-101 Fantastic Valid Dumps Demo ☐ Download 「 Sales-101 」 for free by simply searching on 【 www.prep4away.com 】 ☐Reliable Sales-101 Exam Guide
- www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, Disposable vapes

2026 Latest ITEXamSimulator Sales-101 PDF Dumps and Sales-101 Exam Engine Free Share: <https://drive.google.com/open?id=1LOkE80u7-KLyeNjn74sxZ1y4uThjjWq>