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Salesforce Net Zero Cloud Accredited Professional Sample Questions (Q20-Q25):

NEW QUESTION # 20

A sustainability manager has received a file of electricity bills to import into Salesforce. What is the best way to avoid duplicating records? (1)

- A. Insert new records with Data Loader
- B. Merge Leads Function
- C. Validation rules
- D. Update/Insert records with Data Import Wizard

Answer: A

NEW QUESTION # 21

Surabhi has negotiated a new Virtual Power Purchase Agreement for her company. What object would she use to store this information? (1)

- A. Energy Contract
- **B. Organization Asset**
- C. General Emissions Factor
- D. Energy Use Record

Answer: B

NEW QUESTION # 22

A sustainability manager receives an energy bill for a leased building. She needs to convert the bill to TC02e, What type of [...] as? (1) (Falta algo en los [])

- A. Energy Contract Record
- B. Organization Asset Record
- **C. Energy Use Record**
- D. Carbon Footprint Record

Answer: C

NEW QUESTION # 23

What three kinds of structures can a carbon footprint support? (3)

- **A. Combined GHG for multiple assets across multiple years**
- B. Two years worth of Hydrogen data
- C. Carbon Monoxide collections for a given year
- **D. A single asset's GHG over five years**
- **E. Sum of GHGs of a single asset for a given year**

Answer: A,D,E

NEW QUESTION # 24

Kevin is reviewing an Energy use Record for an office building that his company owns. There are only Scope 2 emissions being calculated and no Scope 1 emissions. What does he need to change? (1)

- A. Fill in the electricity consumption field
- **B. Ensure that the Company-Owned Asset checkbox is selected on the Organization Asset**
- C. Change the record type to General
- D. Input the correct Emissions Factor - Electricity record

Answer: B

NEW QUESTION # 25

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BeGood Clothing an online sustainable clothing company that also AP-218 has a retail store in San Francisco and is planning a series of pop up showrooms across the country starting this fall.

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