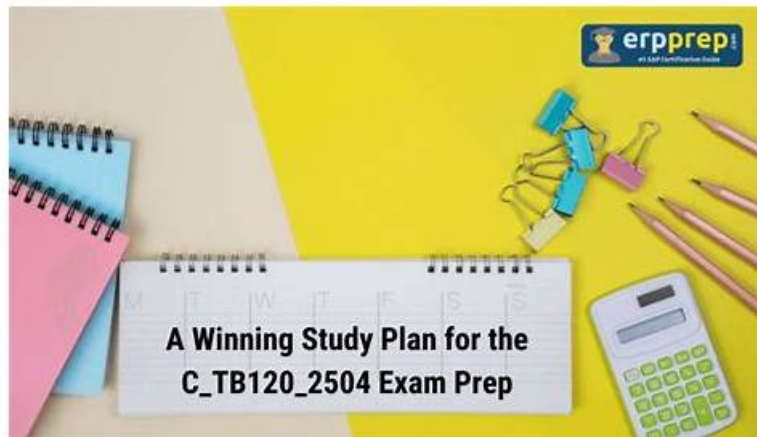


시험대비C_TB120_2504인증 시험덤프공부공부자료



2026 Itcertkr 최신 C_TB120_2504 PDF 버전 시험 문제집과 C_TB120_2504 시험 문제 및 답변 무료 공유:
https://drive.google.com/open?id=1nIhaxt8vP2IQyJgodxnxGUVm_2nW5-5I

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SAP C_TB120_2504 시험요강:

주제	소개
주제 1	Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
주제 2	Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
주제 3	- Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G - L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

>> C_TB120_2504인증 시험 덤프공부 <<

C_TB120_2504유효한 시험덤프, C_TB120_2504유효한 덤프자료

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최신 SAP Certified Associate C_TB120_2504 무료샘플문제 (Q78-Q83):

질문 # 78

A company wants to track the sales performance of items by different market segments. Examples of these segments include sales to youths, seniors, professionals, and amateurs. These market segments sometimes overlap.

Which functionality can help the company track sales performance of items for overlapping market segments?

- A. Customer Groups
- **B. Item Properties**
- C. Item Groups
- D. Customer Type

정답: B

질문 # 79

The user wants to automatically create and send a PDF by email when adding a sales quotation.

Where can you set up the option to do this? Note: There are 2 correct answers to this question.

- A. In the general settings
- **B. In the print preferences**
- C. In the company details
- **D. In the user defaults**

정답: B,D

질문 # 80

Query Manager allows you to save user queries in categories. What is the purpose of a category? Note: There are 2 correct answers to this question.

- **A. Controls access to the saved user query**
- **B. Groups similar types of user queries**
- C. Allows you to schedule the running of queries by category
- D. Enables the query to be saved and printed as a report

정답: A,B

질문 # 81

A user creates an incoming payment for a customer and selects two invoices to be paid. When the user tries to post the payment the system message that is shown in the attached screenshot appears.

What are possible reasons for this system message? Note: There are 2 correct answers to this question.

- **A. The amount in the Payment Means window does NOT match the total amount of invoices.**
- B. The customer uses a foreign currency and the exchange rate is NOT set up.
- **C. The user did NOT choose a payment means.**
- D. The invoices are NOT due yet.

정답: A,C

질문 # 82

You created sales quotations for three leads. One of the quotations was accepted with the condition that delivery be made today.

What action do you need to take before you can create a delivery document for this sales quotation?

- A. Copy the sales quotation to a sales order.
- **B. Convert the lead to a customer.**
- C. Perform an availability check.
- D. Change the status of the sales quotation.

https://drive.google.com/open?id=1nIhaxt8vP2IQyJgodxmxGUVm_2nW5-5I