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001-0-000	SAP Certified Application Associate - Business Process Integration with SAP S/4HANA	2020
Care Pathway - Management Accounting (CO)	Added in the role of managing financial accounting and other core functions	12%
Accounting (CO)	TS410/SAP S/4HANA 2020	

**SAP C-TS410-2020 Exam Description:**

The "SAP Certified Application Associate - Business Process Integration with SAP S/4HANA" certification exam verifies that the candidate has the core knowledge about business operations and their integration in SAP S/4HANA 2020. This certification exam is recommended as an entry-level qualification to allow consultants and application users to get acquainted with SAP S/4HANA facts and features (prior to the installation).

**SAP C-TS410-2020 Latest Exam Materials:**

**SAP C-TS410-2020 Latest Cram Materials: SAP Certified Application Associate - Business Process Integration with SAP S/4HANA 2020 - Itcertkey Useful Tips & Questions for you**

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**SAP Certified Application Associate - Business Process Integration with SAP S/4HANA 2020 Sample Questions (Q15-Q20):**

**NEW QUESTION # 15**

Which of the following are Management Accounting organizational levels? There are TWO correct answers. (Select two)

- A. Overriding concerns
- B. Controlling area
- C. Company code
- D. Segment

**Answers: A,B**

**NEW QUESTION # 16**

Which of the following are Management Accounting organizational levels? There are TWO correct answers. (Select two)

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## Latest Massachusetts-Real-Estate-Salesperson Cram Materials - Real Estate New Massachusetts-Real-Estate-Salesperson Braindumps Pdf: Massachusetts Real Estate Salesperson Exam Pass for Sure

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### Real Estate Massachusetts Real Estate Salesperson Exam Sample Questions (Q73-Q78):

#### NEW QUESTION # 73

A tenant in a building that is being converted to condominiums is required to receive an opportunity to purchase the unit the tenant occupies at terms

- A. At a monthly payment equal to the tenant's current monthly rent.
- B. 15% less than that offered to the general public.
- C. 20% less than that offered to the general public.
- D. Equal to or better than that offered to the general public.

**Answer: D**

Explanation:

Under Massachusetts law (specifically M.G.L. c. 183A), tenants in properties being converted to condominiums are given the right of first refusal to purchase the unit they occupy. The offer must be made at terms that are equal to or better than those offered to the general public.

This ensures that tenants have the opportunity to buy their units at the same price or better terms than any outside buyers. This protection allows tenants the chance to remain in their homes as owners, rather than being displaced.

The law does not stipulate that the unit must be offered at a discount (such as 20% or 15% off); rather, the terms must be equal or more favorable than those available to others.

Reference: M.G.L. c. 183A, 9; Massachusetts Real Estate Candidate Information Bulletin - Tenants' Rights.

#### NEW QUESTION # 74

A licensee must provide disclosure of licensed status when acting as a principal if

- A. any relative of the licensee has ever lived in the residence.
- B. the licensee has any economic interest in the property.
- C. the agent of the other party asks about this specifically.
- D. the licensee does not have errors and omission insurance.

**Answer: B**

Explanation:

Under Massachusetts license law (254 CMR 3.00), a real estate licensee who acts as a principal in a transaction (buyer, seller, lessor, or lessee) must disclose in writing that they are a licensed broker or salesperson if they hold any direct or indirect ownership or economic interest in the property.

This rule is intended to protect the public from potential conflicts of interest and ensure transparency. The disclosure must be made in writing before entering into any binding contract.

Simply being asked (A) is not enough; disclosure is mandatory regardless.

Insurance coverage (B) is irrelevant.

Family members (D) may trigger disclosure if the licensee has an ownership/economic interest, but not merely because they lived there.

Correct answer: C.

Reference: Massachusetts Real Estate Salesperson Candidate Handbook - License Law & Disclosure; 254 CMR 3.00.

### NEW QUESTION # 75

A buyer makes an offer on a property and asks the Seller's broker to recommend a good home inspector. The Seller's broker may

- A. Provide the complete list of home inspectors prepared by the Commonwealth of Massachusetts.
- B. Provide business cards of local home inspectors.
- C. Provide a list of no fewer than 20 licensed home inspectors in the county where the property is located.
- D. Recommend a specific home inspector.

**Answer: A**

Explanation:

Massachusetts law (M.G.L. c. 112, 221-226, Home Inspector Licensing Act) regulates the relationship between real estate agents and home inspectors. To prevent conflicts of interest and protect consumers, a real estate broker or salesperson may not directly recommend one specific home inspector. Instead, they are required to provide buyers with the official list of licensed home inspectors prepared by the Commonwealth of Massachusetts.

This rule ensures impartiality and prevents brokers from steering buyers to inspectors who might be biased.

Giving out business cards or providing a shortened list of inspectors violates this regulation. The buyer is free to choose any licensed inspector from the state-approved list.

Reference: M.G.L. c. 112, 221-226; 266 CMR (Massachusetts Home Inspector Regulations).

### NEW QUESTION # 76

To be legally binding, a listing agreement can be signed for the owner by the

- A. owner's heirs apparent.
- B. trust beneficiary acting under a valid trust.
- C. attorney-in-fact.
- D. broker, upon telephone instructions from the owner.

**Answer: C**

Explanation:

Comprehensive and Detailed Explanation (150-250 words):

A listing agreement must be signed by the legal owner or someone who has proper legal authority to act on the owner's behalf. That authority is established through a written power of attorney; the person acting is called the attorney-in-fact.

A: A broker cannot sign on behalf of an owner without written power of attorney; telephone instructions are not sufficient.

B: A trust beneficiary has no signing authority unless also appointed as trustee.

C: Heirs apparent have no legal rights until the owner passes away and probate is complete.

Thus, only an attorney-in-fact can legally bind the owner in a listing agreement.

Reference: Massachusetts Real Estate Salesperson Candidate Handbook - Contracts; M.G.L. c.190B (Powers of Attorney).

### NEW QUESTION # 77

A broker may withdraw money from the broker's escrow account

- A. To cover the broker's commission.
- B. When the transaction has been consummated.
- C. To pay for advertising expenses related to the sale.
- D. When ordered by the seller's attorney.

**Answer: B**

Explanation:

Escrow accounts are regulated under 254 CMR 3.10 and Massachusetts licensing law. All deposits, such as earnest money, must be kept in a separate escrow account maintained by the broker. These funds remain the property of the client until the transaction is consummated (closed) or otherwise terminated by mutual agreement or legal judgment.

A broker may only withdraw money when the transaction has been completed or when the parties have agreed in writing how the funds should be disbursed. Brokers cannot use escrow funds to pay commissions, marketing expenses, or other business costs until

the closing. Misuse or commingling of escrow funds is a serious violation and can result in license suspension or revocation. Reference: 254 CMR 3.10 - Handling of Client Funds; M.G.L. c. 112, 87AAA-87DDD.

## NEW QUESTION # 78

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With the number of people who take the exam increasing, the Massachusetts-Real-Estate-Salesperson exam has become more and more difficult for many people. A growing number of people have had difficulty in preparing for the Massachusetts-Real-Estate-Salesperson exam, and they have a tendency to turn to the study materials. However, a lot of people do not know how to choose the suitable study materials. We are willing to recommend the Massachusetts-Real-Estate-Salesperson Exam Questions from our company to you. We can make a promise to you that our study materials will be the best Massachusetts-Real-Estate-Salesperson study guide for you to prepare for your exam.

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