

SAP C-BCSBN-2502テスト資料、C-BCSBN-2502練習問題



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SAP C-BCSBN-2502 認定試験の出題範囲：

トピック	出題範囲
トピック 1	Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.
トピック 2	Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.
トピック 3	Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.

>> SAP C-BCSBN-2502テスト資料 <<

検証するSAP C-BCSBN-2502テスト資料 & 合格スムーズC-BCSBN-2502練習問題 | 実地的なC-BCSBN-2502過去問題

我々はC-BCSBN-2502問題集の英語版と日本語版を開発しています。英語版と日本語版の内容が同じですが、言葉だけ違います。C-BCSBN-2502問題集に英語試験と日本語試験を準備する受験者たちは気楽に試験に合格する

ことができます。それに、我々のSAPのC-BCSBN-2502日本語版問題集を購入するなら、英語版をおまけにさし上げます。

SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions 認定 C-BCSBN-2502 試験問題 (Q18-Q23):

質問 # 18

Which key points should be discussed when presenting SAP Business Suite to the COO? Note: There are 3 correct answers to this question.

- A. Competitive AI capabilities
- **B. Automated financial processes**
- C. Expense savings through local suppliers
- **D. Integrated processes**
- **E. Real-time visibility**

正解: B、D、E

解説:

Solution:

The three key points to highlight when presenting SAP Business Suite to the COO, based on the official narrative on learning.sap.com, are:

* Real-time visibility (A): COOs need agility and resilience, which come from having real-time operational insights to make better decisions.

* Integrated processes (B): SAP Business Suite eliminates silos and connects functions such as procurement, finance, manufacturing, and logistics, enabling seamless cross-functional collaboration.

* Automated financial processes (D): Higher levels of automation, including in finance, boost productivity and speed-reducing waste in time and resources.

Options C and E are not emphasized in the COO narrative on learning.sap.com.

質問 # 19

What are the benefits of SAP Visual Inspection powered by AI? Note: There are 3 correct answers to this Question.

- A. Increase sustainability
- **B. Extended inspection duration**
- C. Mitigate production risks
- D. Improve quality
- E. Increase production lead time

正解: B

解説:

Solution:

The correct benefits of SAP Visual Inspection powered by AI-as listed on learning.sap.com-are:

* Increase sustainability (C): It helps reduce waste and scrap through optimized detection and corrective actions.

* Mitigate production risks (D): By catching defects early, it prevents production issues and downtime

* Improve quality (E): Automating defect detection ensures higher product quality and consistency.

The other options-A (Increase production lead time) and B (Extended inspection duration)-are incorrect, as AI-based inspection aims to shorten lead times and streamline inspections, not prolong them.

質問 # 20

Which components of an SAP Business Network presentation address COO concerns about supply chain transparency and partner connectivity? Note: There are 2 correct answers to this question.

- A. Focuses on the benefits of local suppliers
- B. Highlights cost-saving opportunities to meet budget considerations
- **C. Emphasizes digital relationships to foster collaboration**
- **D. Raises awareness of visibility issues**

正解: C、D

解説:

Solution:

The two correct answers, based solely on content from learning.sap.com about addressing a COO's concerns on supply chain transparency and partner connectivity, are:

* A. Emphasizes digital relationships to foster collaboration

SAP Business Network enhances collaboration by enabling real-time, digital connections with trading partners-supporting unified communication and document exchange across the supply chain learning.sap.com

* B. Raises awareness of visibility issues

The COO narrative prioritizes delivering customer service and full transparency by providing real-time visibility across the network, predicting risks, and simulating scenarios with partners learning.sap.com

Options C and D are not emphasized in the COO context on learning.sap.com

質問 # 21

What is included in SAP Sustainability Performance Management circular product life cycle?Note: There are 3 correct answers to this question.

- A. Increase Design
- B. Increase Delivery Waste
- C. Innovate Finance
- D. innovate Logistics and Transport
- E. Eliminate Production

正解: A、D、E

解説:

Solution:

Based on content from learning.sap.com, the SAP Sustainability Performance Management circular product lifecycle includes these three pillars:

* C. Innovate Logistics and Transport

The lifecycle explicitly covers logistics and transport innovation as part of sustainable operations.

* D. Eliminate Production

It highlights "Eliminate Production" to minimize waste and circularly manage resources.

* E. Increase Design

The diagram emphasizes "Increase Design" (design for circularity) to embed sustainability early in the product lifecycle.

Options A and B are not part of the described circular lifecycle model.

質問 # 22

How do AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises?Note: There are 2 correct answers to this question.

- A. Financial Risk Reduction
- B. Risk Assessment
- C. Product Optimization
- D. Trend Analysis

正解: B、D

解説:

Solution:

The two correct answers from learning.sap.com on how AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises are:

* B. Risk Assessment

SAP Business Suite uses AI-based algorithms to predict and mitigate supply chain disruptions by identifying potential risks in real time, empowering teams to proactively address vulnerabilities.

* D. Trend Analysis

These AI tools also analyze historical and external data (such as market trends and external factors) to generate accurate forecasts and surface emerging trends-enhancing agility in responding to global crises learning.sap.com

Options A and C are not mentioned in this context on learning.sap.com

質問 #23

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