

Check The Quality Of The CIPS L6M9 Exam Questions Demo

CIPS L4M1 - Question & Answer Past exam questions latest 2023/2023

Q1. Outline FIVE differences between purchasing goods and purchasing services.
Answer - 1. Goods are tangible, services are intangible;
2. Services cannot be separated from their supplier;
3. Heterogeneity: goods are usually uniform in nature while services are unique at each delivery
4. Services 'perish' immediately on delivery whereas goods can be stored until required
5. Products are easier to specify, being tangible

Q2. Explain THREE circumstances in which a competitive tendering exercise might not be the best approach to making a purchase. Answer - 1. Urgency
2. Commercial confidentiality or national security (e.g. military organisations);
3. Value of the purchase;
4. Production costs cannot be measured accurately;
5. Price is not the only criterion for supplier selection and contract award
6. Intellectual Property Rights and monopoly

Q2. Describe TWO e-sourcing tools and their use in procurement and supply.
Answer - 1. E-Catalogues
2. E-Tendering
3. E. Auction
4. Reverse Auctions
5. Online supplier evaluation data

Q3. Explain the role of a shared services unit (SSU). Answer - SSUs reflect a desire to centralise and share services
The shared service provider becomes a dedicated provider of services such as; finance, HR, IT and procurement which continue to be provided internally
An SSU manages costs and quality SLAs to demonstrate value for money.
An SSU's benefits may be summarised as:

- cost effective internal service;
- liaison with its customers;
- anticipating future demand;
- employing resources and providing higher levels of service more cost effectively than if they were provided by a department or an external provider.

Q3. A manufacturer of electrically powered tools for the engineering industry consists of four separate business units, each of which undertakes its own purchasing activities.

What's more, part of that ExamPrepAway L6M9 dumps now are free: <https://drive.google.com/open?id=1i1U71S6ABhiyUE3M7a4VYlwWLHE9yr4O>

Maybe you have desired the L6M9 certification for a long time but don't have time or good methods to study. Maybe you always thought study was too boring for you. Our L6M9 study materials will change your mind. With our products, you will soon feel the happiness of study. Thanks to our diligent experts, wonderful study tools are invented for you to pass the L6M9 Exam. You can try the demos first and find that you just can't stop studying. Using our L6M9 study materials, you will just want to challenge yourself and get to know more.

CIPS L6M9 Exam Syllabus Topics:

Topic	Details
Topic 1	• Understand operations strategy and its contribution to overall business success: Targeting Operations Directors, this section evaluates understanding of operations strategy's impact on organizations, including aligning with business goals, market requirements, and resource management.

Topic 2	Assess the strategic value of resource planning and control: This part targets Resource Planners, focusing on evaluating strategic resource planning concepts such as forecasting, scheduling, monitoring, and controlling resources effectively within the operational framework.
Topic 3	Understand and apply leadership skills and behaviors appropriate for strategically improving the procurement and supply chain function: This section of the exam measures the skills of Supply Chain Managers and covers understanding leadership behaviors that enhance procurement processes. It assesses how to strategically improve supply chain functions, focusing on a key skill like "Strategic Decision Making".

>> Latest L6M9 Test Notes <<

Latest L6M9 Test Notes | Reliable Test L6M9 Answers: Supply Network Design 100% Pass

In some companies, the certificate of the exam is directly linked with the wages and the position in your company. Our L6M9 exam cram will offer you the short way to get the certificate. With the most eminent professionals in the field to compile and examine the L6M9 Test Dumps, they have a high quality. Purchasing the L6M9 exam cram of us guarantees the pass rate, and if you can't pass, money back is guaranteed.

CIPS Supply Network Design Sample Questions (Q44-Q49):

NEW QUESTION # 44

Which of the following are typical objectives of Linear Programming (LP)? Select ALL that apply.

- A. Maximising labour working hours
- B. Minimising production costs
- C. Minimising inventory levels
- D. Maximising transportation costs
- E. Maximising machine working hours

Answer: A,B,C,E

Explanation:

- * Linear Programming (LP) aims to optimise resource allocation by:
 - * Minimising inventory levels (reduce storage costs).
 - * Maximising machine working hours (increase efficiency).
 - * Minimising production costs (reduce expenses).
 - * Maximising labour working hours (increase productivity).
 - * Option C is incorrect - LP aims to minimise, not maximise, transportation costs.
- (LO 1.3, See p.47)

NEW QUESTION # 45

Mabel, the Operations Director at a hotel, is engaged in a debate about trade-offs. The CFO believes that efficiency and effectiveness cannot be achieved together. Is this correct?

- A. No - with improvements to technology and communications, there is no need for trade-offs
- B. Yes - engaging in trade-offs means that continuous improvement methodologies are no longer required
- C. No - the concept of trade-offs means that the organisation can position itself to achieve both effectiveness and efficiency
- D. Yes - the hotel must make a trade-off between efficiency or effectiveness, it cannot have both

Answer: C

Explanation:

- * Trade-offs involve balancing objectives (cost, quality, speed) to enhance both efficiency and effectiveness.
- * Technology helps (D), but trade-offs still exist in areas like sustainability and ethical sourcing.

* Continuous improvement (B) remains crucial even with trade-offs.
(LO 2.2, See p.128-129)

NEW QUESTION # 46

Risks are always present within organisational strategies, and it is important that they are assessed. Which of the following are strategies for dealing with risk?

- A. Terminate, escape, eliminate, destroy
- **B. Avoid, eliminate, reduce, transfer**
- C. Escape, eliminate, evade, end
- D. Track, control, mitigate, reduce

Answer: B

Explanation:

The four risk management strategies are often remembered as TEAR:

* Transfer: Shift the risk to another party (e.g., insurance, outsourcing).

* Eliminate: Remove the risk entirely where possible.

* Avoid: Choose not to engage in activities that introduce the risk.

* Reduce: Take measures to minimize the impact or likelihood of the risk occurring.

(See p.200)

NEW QUESTION # 47

Company A manufactures wheels for Company B, which manufactures cars. Traditionally, Company A would complete the wheels and conduct quality assessments before sending them to Company B, which would then begin assembling cars. However, a new CEO at Company B has introduced a technology system that enables simultaneous production, meaning Company B starts manufacturing cars at the same time Company A begins producing wheels.

What is this new system known as?

- A. Start to finish
- B. Finish to finish
- **C. Start to start**
- D. Finish to start

Answer: C

Explanation:

Start to start means two different organisations at different levels of the supply chain begin their work simultaneously rather than sequentially. This is the opposite of a start to finish system, where the next process starts only when the previous one is completed.

(See LO 1.2, p.19)

NEW QUESTION # 48

Which of the following is considered a primary activity in the Value Chain?

- **A. Marketing and sales**
- B. Technology development
- C. Procurement
- D. HR

Answer: A

Explanation:

* Marketing and Sales is a primary activity in Porter's Value Chain, directly contributing to delivering value to customers.

* Procurement (A), HR (B), and Technology Development (C) are support activities.

(LO 1.2, See p.29)

• • • • •

Test L6M9 Answers: <https://www.examprepaway.com/CIPS/braindumps.L6M9.etc.file.html>

- DOWNLOAD the newest ExamPrepAway L6M9 PDF dumps from Cloud Storage for free: <https://drive.google.com/open?id=1i1U71S6ABhivE3M7a4VYtwWLHE9vr4O>