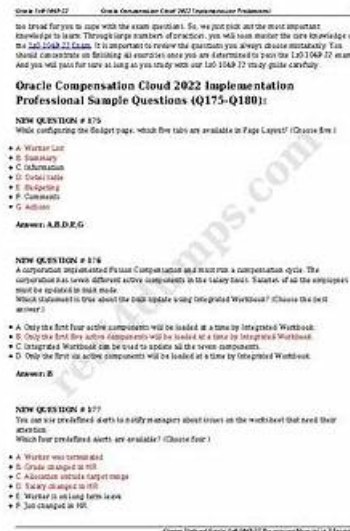


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## SAP C\_S4CS\_2508 Exam Syllabus Topics:

| Topic   | Details                                                                                                                                                                                                                                                                                                                                                                                                                  |
|---------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Topic 1 | <ul style="list-style-type: none"><li>• System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S</li><li>• 4HANA Cloud Public Edition.</li></ul>       |
| Topic 2 | <ul style="list-style-type: none"><li>• Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S</li><li>• 4HANA Cloud Public Edition.</li></ul>                                   |
| Topic 3 | <ul style="list-style-type: none"><li>• Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.</li></ul>                                                          |
| Topic 4 | <ul style="list-style-type: none"><li>• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.</li></ul> |
| Topic 5 | <ul style="list-style-type: none"><li>• Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.</li></ul>                                                                    |
| Topic 6 | <ul style="list-style-type: none"><li>• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.</li></ul>                                      |
| Topic 7 | <ul style="list-style-type: none"><li>• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S</li><li>• 4HANA Cloud Public Edition.</li></ul>                             |
| Topic 8 | <ul style="list-style-type: none"><li>• Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li></ul>                                                                                                   |
| Topic 9 | <ul style="list-style-type: none"><li>• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li><li>• 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li></ul>                                       |

## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q56-Q61):

### NEW QUESTION # 56

Which item field is required in a complete sales order request?

- A. Shipping method
- B. Sales area
- C. Requested quantity
- D. PO number

**Answer: C**

**NEW QUESTION # 57**

What are some characteristics of the SAP S/4HANA Migration Cockpit? Note: There are 2 correct answers to this question.

- A. Mapping source values to SAP S/4HANA target values
- B. Extensibility using the Legacy System Migration Workbench
- C. Guidance and simulation of the migration process
- D. Combining the local and remote schema approaches into one migration project

**Answer: A,C**

**NEW QUESTION # 58**

After integration requirements have been finalized, what is used to analyze, design, and document the integration strategy?

- A. Integration and API List
- B. Integration Solution Advisory Methodology
- C. SAP Business Accelerator Hub
- D. SAP Cloud ALM Requirements app

**Answer: B**

Explanation:

Extensibility and integration

**NEW QUESTION # 59**

You save a sales order in Sales Processing using Third-Party without Shipping Notification (BDK). What is automatically created for each relevant third party?

- A. Billing document
- B. Delivery
- C. Purchase requisition
- D. Purchase order

**Answer: C**

**NEW QUESTION # 60**

Which levels constitute the structure of a sales order?

- A. \*Header  
\*Item  
\*Schedule line
- B. \*Sales organization  
\*Distribution channel  
\*Division
- C. \*Customer  
\*Material  
\*Inventory
- D. \*Order  
\*Delivery  
\*Billing

**Answer: A**

**NEW QUESTION # 61**

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