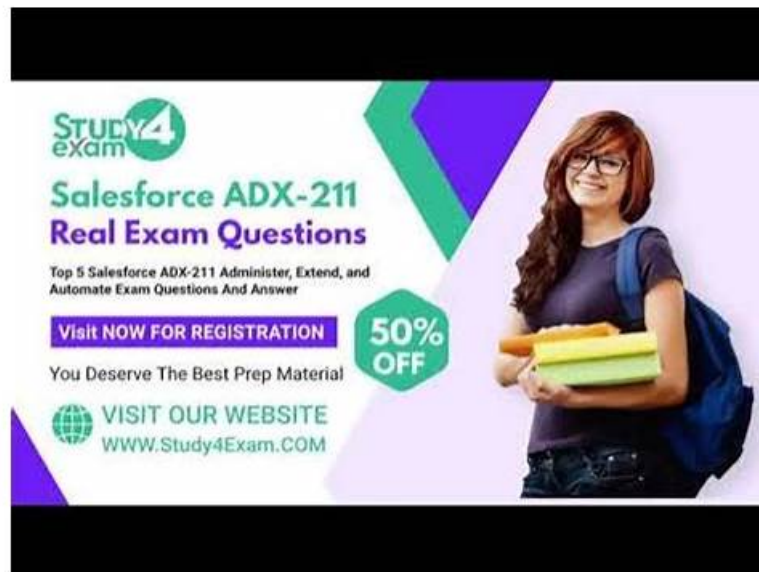


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Salesforce ADX-211 exam is designed for individuals who want to demonstrate their knowledge and skills in administering, extending, and automating Salesforce. ADX-211 exam is ideal for professionals who work as Salesforce administrators, developers, consultants, or architects. The ADX-211 Exam is also suitable for individuals who are interested in pursuing a career in Salesforce and want to showcase their expertise in the platform.

Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q34-Q39):

NEW QUESTION # 34

When should an administrator consider when using Person Accounts'

- A. In a complex business model and the users find it easiest to record Opportunity information on Contacts rather than Accounts.
- B. In a business model that needs a separate Contact and Account to be included on all Case records submitted.
- C. In a B2C business model and the consumer is the intended recipient of sales and marketing attention.
- D. In a B2B business model and is selling to the primary contact at a business organization.

Answer: C

Explanation:

An administrator should consider using Person Accounts when they have a B2C business model and the consumer is the intended recipient of sales and marketing attention. Person Accounts allow administrators to store information about individual consumers without requiring a separate account record for each contact. Reference: https://help.salesforce.com/s/articleView?id=sf.account_person_behavior.htm&type=5

NEW QUESTION # 35

AW Computing has a new requirement from its security team where audit information relating to an account must be recorded in a new custom object called Audit. Audit records need to be preserved for 10 years and only accessible by the audit team.

- A. Connected App Usage
- B. Setup Audit Trail
- C. Grant Account Login Access
- D. Login History

Answer: C

NEW QUESTION # 36

What permissions would you need if you want to merge accounts with related lists of cases and opportunity? * (1 Point)

- A. edit on Account objects and edit on Opportunities and Cases
- B. edition Opportunity and Cases objects
- C. edit on Account objects and delete on Opportunities and Cases
- D. delete on the Account object
- E. deletion Account objects and edition Opportunities and Cases

Answer: E

NEW QUESTION # 37

Universal Containers wants to track invoices with a custom object. They want to be able to view any invoices as a related list on the Opportunity record page.

Which feature would ensure can view all invoices associated with an Opportunity if the user can view the parent Opportunity record?

- A. Master-Detail Relationships
- B. Field Level Security
- C. Lookup Relationships
- D. Sharing Rules

Answer: A

NEW QUESTION # 38

An administrator needs a business process automated, but only for certain users and profiles. The administrator will need to frequently update which users and profiles will use the process. After evaluating the declarative options, it was determined that this functionality must be done via an Apex trigger.

What software requirement should the administrator request so that process execution can be declaratively controlled?

- A. Use a custom permission set that is assigned to the user.
- B. Use a System permission that is assigned to the user or profile.
- C. Use Process Automation Setting in Setup to the appropriate users or profiles.
- D. Use Apex Class Access to assign the Apex code to the user or profile.

Answer: A

NEW QUESTION # 39

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