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GInI Certified Innovation Professional (CInP) Sample Questions (Q90-Q95):

NEW QUESTION #90

Innovation is an acquirable mentality and skillset. Select one correct answer from the list:

- A. acquirable
- B. extremely common
- C. in-born
- D. extremely rare

Answer: A

Explanation:

GInl's foundational philosophy, as articulated in the CInP Handbook, posits that innovation is not an innate trait but a "mentality and skillset" that can be learned and developed through practice, training, and exposure to structured methods. Option A, "in-born," contradicts this by suggesting it's genetic. Option B, "extremely common," overstates its prevalence without training. Option C, "extremely rare," undermines GInl's mission to democratize innovation skills. D, "acquirable," reflects GInl's belief in teachability, aligning with the question's statement and the original answer. This is a core tenet of the CInP certification itself.

NEW QUESTION #91

Design Thinking forces us to "think like a designer" in that it has us constantly in search of better insights. Select one correct answer from the list:

- A. Better insights
- B. New patterns
- C. Design solutions
- D. More creative ideas

Answer: A

Explanation:

GInl'sCInP Handbookframes Design Thinking as a mindset and process where "thinking like a designer" means relentlessly pursuing "better insights"-deeper understandings of users, needs, and contexts. This drives empathy (e.g., observing users), defines problems accurately, and informs solutions, distinguishing it from jumping to ideas (A), solutions (B), or patterns (D). Insights are the fuel for the five-step process (Empathize, Define, Ideate, Prototype, Test), starting with user understanding. Option A, "creative ideas," is an output, not the focus. Option B, "design solutions," is premature-insights precede solutions. Option D,

"new patterns," is a byproduct, not the core. Option C matches GInI's emphasis, aligning with the original answer, reflecting a disciplined, insight-first approach that anchors GInI's human-centered innovation philosophy.

Reference: GInICInP Handbook, Section on Design Thinking Principles.

NEW QUESTION #92

For projects developing products in the Back End, the Operations team will plan out all of the necessary details for manufacture, assembly, supply-chain, and quality assurance.

Select one correct answer from the list:

- A. Component manufacture, sub-assembly manufacture, and final assembly production
- B. Manufacture, distribution, sales, and marketing
- C. Manufacture, assembly, supply-chain, and quality assurance
- D. Production, distribution, quality, and sales

Answer: C

Explanation:

In GInI's CInP Handbook, the Back End for product projects involves the Operations team detailing

"manufacture, assembly, supply-chain, and quality assurance"-core operational elements to bring a product to market. Manufacture covers production processes, assembly integrates components, supply-chain ensures material flow, and quality assurance maintains standards. Option A, "component/sub-assembly/final assembly," is narrower, focusing only on production stages. Option C, "sales and marketing," and Option D,

"sales," extend beyond Operations' scope into commercial functions, handled by other teams. Option B precisely matches GInl's description of Operations' Back End role, aligning with the original answer. This reflects GInl's division of labor, where Operations executes the physical realization of the innovation, a practical application of systems thinking to ensure seamless delivery. Reference:GInlCInP Handbook, Section on Back End Operations Planning.

NEW QUESTION #93

Innovation is defined as doing something in a new or novel way that delivers more value and/or better experiences to customers and markets.

Select one correct answer from the list:

- A. More value and/or better experiences
- B. Newer technology and/or more features
- C. Lower prices and/or easier access
- D. Better branding and/or better advertising

Answer: A

Explanation:

GInI'sCInP Handbookdefines innovation as "doing something in a new or novel way that delivers more value and/or better experiences" to customers and markets-focusing on outcomes (value, experience) over means.

This broad definition encompasses product, process, or business model innovations, prioritizing customer benefit. "Better branding/advertising" (A) is marketing, not innovation itself. "Lower prices/easier access" (C) may result but isn't the definition. "Newer technology/more features" (D) is a method, not the end. Option B matches GInI's exact wording, aligning with the original answer, reflecting a customer-centric, outcome-focused ethos-a GInI bedrock principle shaping its innovation taxonomy.

NEW QUESTION #94

The second step for projects in the Back End is for teams to quickly undertake any final research needed. This is usually done for what reason?

Select one correct answer from the list

- A. To ascertain the level of risk the endeavor will encounter once it is launched.
- B. To satisfy the various decision-makers and other stakeholders in the business.
- C. To quell any remaining objections to the endeavor.
- D. To bolster the level of confidence in continuing to move forward with the endeavor.

Answer: D

NEW QUESTION #95

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