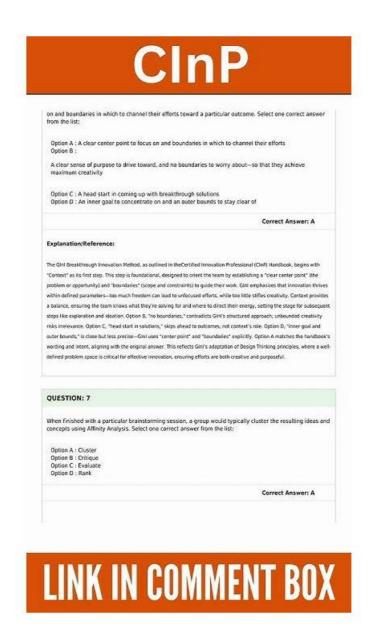
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# GInI Certified Innovation Professional (CInP) Sample Questions (Q135-Q140):

#### **NEW QUESTION #135**

When the third step in the GInI Breakthrough Innovation Method - Oblique Examination - is used to address the problem space, it begins with one fundamental question, namely \_\_\_\_\_. Select one correct answer from the list:

- A. What problem is the market needing to be solved, and thus what value, experience, or other outcome is it seeking, along with what "jobs" are needed to achieve that outcome.
- B. What new idea is the market really excited about, and thus what new experience is it seeking, along with how that experience transcends all current experiences.
- C. What new technology is the market wanting to employ, and thus what breakthrough new product is it seeking, along with what "jobs" that product needs to accommodate.
- D. What opportunity is the market unaware of, and thus what new innovation will it embrace, along with what new "jobs" that innovation can do for them.

Answer: A

#### **NEW OUESTION # 136**

IP Law Firms are often retained to undertake IP Research for firms, for which they tend to employ for conducting most of the work.

Select one correct answer from the list

- A. Registered Patent Agents
- B. Certified Patent Analysts
- C. Law School Interns
- D. Licensed Patent Attorneys

Answer: A

#### **NEW QUESTION #137**

Throughout Stage 4 of the GInI InMS, the organization will have many opportunities for feedback loops, where their learnings help them to either reinforce, redirect, or kill each project.

Select one correct answer from the list:

- A. Remove, restore, or monitor
- B. Reinstate, refocus, or ignore
- C. Reimagine, renew, or accelerate
- D. Reinforce, redirect, or kill

Answer: D

#### Explanation:

GInl's CInP Handbook describes InMS Stage 4 (project development) as iterative, with "feedback loops" from experiments or

stakeholder input allowing teams to "reinforce" (strengthen viable aspects), "redirect" (pivot based on new insights), or "kill" (terminate unfeasible projects). This adaptive approach minimizes waste and maximizes value, aligning with Glnl's fail-fast philosophy. "Reimagine, renew, accelerate" (B) is aspirational but not Glnl's terms. "Reinstate, refocus, ignore" (C) lacks the termination option. "Remove, restore, monitor" (D) is passive, not proactive. Option A matches Glnl's exact wording, aligning with the original answer, reflecting a dynamic, responsive process-a Glnl strength in managing innovation uncertainty.

#### **NEW QUESTION #138**

Design Methods bring Design Thinking to life by allowing teams to study problems and evaluate potential solutions. Select one correct answer from the list:

- A. Study problems and evaluate potential solutions
- B. Study markets and evaluate potential opportunities
- C. Study users and evaluate potential trends
- D. Study markets and evaluate potential strategies

#### Answer: A

#### Explanation:

GInl'sCInP Handbookdescribes Design Methods as practical tools (e.g., journey mapping, prototyping) that operationalize Design Thinking's principles. These methods enable teams to "study problems" (via empathy, observation) and "evaluate potential solutions" (via prototyping, testing), spanning the process from problem definition to solution validation. This dual focus is central to GInl's human-centered approach, ensuring innovations address real issues effectively. Option B, "study users and trends," is partial (users yes, trends less so). Option C, "markets and strategies," shifts to business planning, not design. Option D, "markets and opportunities," is market research, not Design Thinking's core. Option A matches GInl's intent, aligning with the original answer, embodying a systematic, problem-solution dialectic-a bedrock of GInl's innovation practice.

Reference:GInlCInP Handbook, Section on Design Methods.

#### **NEW QUESTION #139**

After having a number of teams conduct further validation and scoping on their respective projects in the Front End, a preliminary business can compare the different opportunities against one another and then

Select one correct answer from the list:

- A. rank them for later consideration.
- B. decide whether or not to continue investing in Innovation.
- C. report those results to all of the affected stakeholders in the business.
- D. select the most promising ones.

Answer: D

#### **NEW QUESTION # 140**

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