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GInI Certified Innovation Professional (CInP) Sample Questions (Q89-Q94):

NEW QUESTION # 89

The title "Intrapreneur" first appeared in a 1978 paper by Gifford and Elizabeth Pinchot, who defined an Intrapreneur as dreamers who do.

Select one correct answer from the list:

- A. Creatives who act
- B. Tinkerers who believe
- **C. Dreamers who do**
- D. Winners who dream

Answer: C

Explanation:

GInI'sCInP Handbook acknowledges the origin of "Intrapreneur" from Gifford and Elizabeth Pinchot's 1978 paper, "Intra-Corporate Entrepreneurship," where they coined it as "dreamers who do"-individuals within organizations who envision innovative possibilities (dream) and execute them (do). This duality captures the intrapreneur's role as both visionary and pragmatic, driving change inside established structures. "Tinkerers who believe" (A) suggests experimentation without action focus. "Winners who dream" (B) implies success without execution. "Creatives who act" (C) is close but lacks the Pinchot's specific "dreamer" nuance. Option D matches GInI's historical citation, aligning with the original answer, reflecting a legacy term GInI adopts to describe internal innovators-a blend of aspiration and agency central to its innovation culture ethos.

Reference:GInICInP Handbook, Section on Intrapreneurship History and Definition.

NEW QUESTION # 90

Design Methods bring Design Thinking to life by allowing teams to study problems and evaluate potential solutions.

Select one correct answer from the list:

- A. Study markets and evaluate potential strategies
- B. Study markets and evaluate potential opportunities
- C. Study users and evaluate potential trends
- **D. Study problems and evaluate potential solutions**

Answer: D

Explanation:

GInI'sCInP Handbook describes Design Methods as practical tools (e.g., journey mapping, prototyping) that operationalize Design Thinking's principles. These methods enable teams to "study problems" (via empathy, observation) and "evaluate potential solutions" (via prototyping, testing), spanning the process from problem definition to solution validation. This dual focus is central to GInI's human-centered approach, ensuring innovations address real issues effectively. Option B, "study users and trends," is partial (users yes, trends less so). Option C, "markets and strategies," shifts to business planning, not design. Option D, "markets and opportunities," is market research, not Design Thinking's core. Option A matches GInI's intent, aligning with the original answer, embodying a systematic, problem-solution dialectic-a bedrock of GInI's innovation practice.

Reference:GInICInP Handbook, Section on Design Methods.

NEW QUESTION # 91

Design Thinking forces us to "think like a designer" in that it has us constantly in search of better insights.

Select one correct answer from the list:

- A. Design solutions
- B. New patterns
- **C. Better insights**
- D. More creative ideas

Answer: C

Explanation:

GInI'sCInP Handbook frames Design Thinking as a mindset and process where "thinking like a designer" means relentlessly pursuing "better insights"-deeper understandings of users, needs, and contexts. This drives empathy (e.g., observing users), defines problems accurately, and informs solutions, distinguishing it from jumping to ideas (A), solutions (B), or patterns (D). Insights are the fuel for the five-step process (Empathize, Define, Ideate, Prototype, Test), starting with user understanding. Option A, "creative ideas," is an output, not the focus. Option B, "design solutions," is premature-insights precede solutions. Option D, "new patterns," is a byproduct, not the core. Option C matches GInI's emphasis, aligning with the original answer, reflecting a disciplined, insight-first approach that anchors GInI's human-centered innovation philosophy.

NEW QUESTION # 92

The fifth step of the GInI Breakthrough Innovation Method is known as _____, and is intended to give teams extended time in which to further develop select concepts.

Select one correct answer from the list

- A. Germination & Election
- B. Incubation & Selection
- C. Rumination & Appropriation
- **D. Gestation & Evaluation**

Answer: D

NEW QUESTION # 93

As an Innovation Project Leader, the Innovation Manager would generally function as both a steadfast and reliable Leader, a situation that demands a very specific set of skills.

Select one correct answer from the list:

- A. Internal / External
- B. Team/ Project
- C. Lone Wolf / Pack
- **D. Steadfast / reliable**

Answer: D

Explanation:

GInI's Certified Innovation Professional (CInP) Handbook outlines the Innovation Manager's role as a Project Leader, emphasizing attributes like being "steadfast" (resolute, consistent in vision) and "reliable" (dependable in execution). These traits ensure the leader maintains direction amid uncertainty and delivers on commitments, critical for managing innovation's inherent risks. The question focuses on personal qualities, not structural roles (unlike Q70). "Lone Wolf / Pack" (A) contrasts independence with collaboration, not GInI's focus here. "Team / Project" (C) describes scope, not traits. "Internal / External" (D) fits Q70's role duality, not this attribute pair. The original answer (B) is correct here (unlike Q70's error), aligning with GInI's leadership profile—steadfastness drives persistence, reliability builds trust, forming a skillset for navigating complex projects. This reflects GInI's emphasis on character-driven leadership, rooted in real-world demands for credibility and stability in innovation management.

Reference: GInI CInP Handbook, Section on Innovation Leadership Qualities.

NEW QUESTION # 94

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