

CIPS L3M6 Questions - Perfect Exam Preparation [2025]

CIPS L4M1 - Question & Answer Past exam questions

O1. Outline FIVE differences between purchasing goods and purchasing services. - correct answer 1.

Goods are tangible, services are intangible;

2. Services cannot be separated from their supplier;

3. Heterogeneity: goods are usually uniform in nature while services are unique at each delivery

4. Services 'perish' immediately on delivery whereas goods can be stored until required

5. Products are easier to specify, being tangible

O2. Explain THREE circumstances in which a competitive tendering exercise might not be the best approach to making a purchase. - correct answer 1. Urgency

2. Commercial confidentiality or national security (e.g. military organisations);

3. Value of the purchase;

4. Production costs cannot be measured accurately;

5. Price is not the only criterion for supplier selection and contract award

6. Intellectual Property Rights and monopoly

O2. Describe TWO e-sourcing tools and their use in procurement and supply. - correct answer 1. E-Catalogues

2. E-Tendering

3. E-Auction

4. Reverse Auctions

5. Online supplier evaluation data

O3. Explain the role of a shared services unit (SSU). - correct answer SSUs reflect a desire to centralise and share services

The shared service provider becomes a dedicated provider of services such as; finance, HR, IT and procurement which continue to be provided internally

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CIPS Socially Responsible Warehousing and Distribution Sample Questions (Q134-Q139):

NEW QUESTION # 134

There is no international court for the environment.

- A. FALSE
- **B. TRUE**

Answer: B

Explanation:

Currently, there is no dedicated international court specifically established to adjudicate environmental disputes or enforce environmental laws globally. While bodies like the International Court of Justice (ICJ) can address environmental issues within broader cases (e.g., disputes between nations over resource use), no standalone judicial entity exists solely for environmental matters. Proposals for an International Environmental Court have been discussed, but as of March 12, 2025 (the current date), none has been formalized. The CIPS L3M6 module notes this gap in global governance, emphasizing that environmental enforcement relies on national laws, treaties (e.g., UNFCCC), and voluntary compliance rather than a centralized court. This lack of a specific court underscores the challenges in achieving consistent environmental accountability across borders, a critical consideration in procurement and supply chain management.

Reference:

NEW QUESTION # 135

The UN Global Compact is a multi-year strategy to drive business awareness and action in support of achieving the Sustainable Development Goals by which year?

- A. 0
- B. 1
- **C. 2**
- D. 3

Answer: C

Explanation:

The UN Global Compact aligns with the 2030 Agenda for Sustainable Development, aiming to drive business action toward achieving the SDGs by 2030. The CIPS L3M6 module notes this timeline as a strategic target for organizations committed to its 10 principles.

Reference:

NEW QUESTION # 136

Greenpeace, the Worldwide Fund for Nature (WWF), Oxfam, and Amnesty International are examples of what?

- **A. Activists**
- B. Governments
- C. Consumers

Answer: A

Explanation:

These are activist organizations (A), per the CIPS L3M6 syllabus, advocating for environmental and social responsibility.

Consumers (B) are individuals, and governments (C) are regulatory bodies. Activists influence CSR in logistics through campaigns.

Reference:

NEW QUESTION # 137

_____ is the acceptance of personal differences and inclusion.

- A. Distinction
- **B. Diversity**
- C. Divergence
- D. Disclosure

Answer: B

Explanation:

Diversity refers to accepting and valuing personal differences (e.g., gender, race, culture) and fostering inclusion. The CIPS L3M6 module identifies diversity as a key social aspect of CSR, enhancing organizational resilience and equity.

Reference:

NEW QUESTION # 138

_____ costs of environmental damage caused by logistics include the impact on organizations' profit.

- A. Social
- **B. Economic**
- C. Ecological

Answer: B

Explanation:

Economic costs (C) relate to financial impacts on organizations, such as reduced profits due to environmental damage (e.g., fines, cleanup costs), as per the CIPS L3M6 syllabus. Social costs (A) affect public health and communities, while ecological costs (B) concern ecosystems. Monitoring economic costs is key to CSR, ensuring sustainability doesn't erode profitability.

Reference:

NEW QUESTION # 139

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