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## CIPS Supply Network Design Sample Questions (Q23-Q28):

#### **NEW QUESTION #23**

Megan, the Director of Operationsat Orange Windows Ltd, is concerned aboutovercapacity. Should she be worried?

- A. Yes overcapacity means that some customer orders may not be fulfilled
- B. Yes overcapacity means that the organisation has wasted resources
- C. No undercapacity will lead to unsold products
- D. No overcapacity means there are unused resources within the operations department

#### Answer: B

#### Explanation:

- \* Overcapacitymeans the organisation has more production than demand, leading towaste and inefficiency.
- \* Customer orders will still be fulfilled(eliminating option B).
- \* Under capacity (D) is incorrect, asovercapacity, not undercapacity, leads to excess stock. (LO 2.2, See p.115)

#### **NEW QUESTION #24**

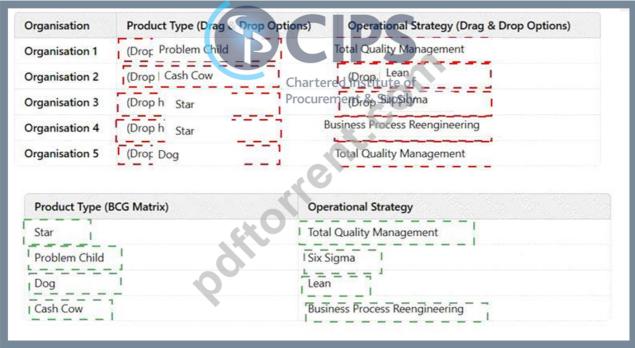
Scenario:

Five manufacturing organisations are working withdifferent products and using various operational strategies. Each product aligns with acategory from the Boston Consultancy Group (BCG) Matrix, and each organisation is implementing aspecific operational strategy. For each organisation, select theorrect Product TypeandOperational Strategy.

Organisation	Product Type (Drag & Drop Options)	Operational Strategy (Drag & Drop Options)
Organisation 1	(Drop here)	(Drop here)
Organisation 2	(Drop here)	(Drop here)
Organisation 3	(Drop here)	(Drop here)
Organisation 4	(Drop here)	(Drop here)
Organisation 5	(Drop here)	(Drop here)
Product Type (E	BCG Matrix) Op	perational Strategy
Star		tal Quality Management
Problem Child		Sigma
Dog		
Cash Cow	Bu Chartered I	siness Process Reengineering nstitute of
	D	t & Supply

#### Answer:

Explanation:



Explanation:

A screenshot of a product description AI-generated content may be incorrect.

Organisation	Description	Product Type	Operational Strategy
Organisation 1	New product with small market share but high potential for growth. Long-term commitment to quality improvement and infrastructure investment.	Problem Child	Total Quality Management
Organisation 2	Market leader with no room for further growth. High profit margin due to economies of scale and waste elimination.	Cash Cow	Lean
Organisation 3	High market share with high growth potential. Requires heavy investment to sustain success. A specialist team focuses on innovation and waste reduction.	Star	Chartered Institute of Business Process upported Reengineering  Total Quality Management
Organisation 4	Low ROI, low market share, low growth potential.  Organisation is considering discontinuation and restructuring operations.	Dog	
Organisation 5	Difficult to manage product, but sales are increasing.  Facing heavy competition, so the organisation is implementing a process technology strategy involving all staff and departments.	Problem Child	

#### **NEW QUESTION #25**

Liedtka (1998) describesfive attributesnecessary for aprocurement professionalto developstrategic thinking. What are these?

- A. Intelligent optimism
- B. Systems perspective
- C. Thinking in time
- D. Intent focused
- E. Hypothesis driven
- F. Risk awareness

#### Answer: A,B,C,D,E

#### Explanation:

\* The correct five attributes of strategic thinking are #Systems perspective #Intent focused #Intelligent optimism #Thinking in time #Hypothesis driven

#Option B (Risk awareness) is incorrect-it isnotone of Liedtka's five attributes. (See LO 2.1, p.65)

#### **NEW QUESTION #26**

Linear Programming (LP) can be adopted bymany business functions. Who out of the following could use LP modelling? Select ALL that apply.

- A. The logistics coordinator who is planning delivery routes
- B. A financial assistant who needs to create a budget for the manufacturing department
- C. The marketing manager who is deciding how many social media posts to create
- D. The HR manager who needs to plan work schedules for the staff
- E. An operations director who needs to choose between two products to manufacture

#### Answer: A,C,D

#### Explanation:

\* LP is used for quantitative decision-making-finding the best possible outcome using numerical data.

- \* Option C (Marketing Manager)-LP can calculate optimal ad frequency for sales conversion.
- \* Option D (HR Manager)-LP can help inworkforce scheduling.
- \* Option E (Logistics Coordinator)-LP can optimised livery routes for cost efficiency.
- \* Option A and B are incorrectas LP doesn't apply to subjective decisions like product selection or budgeting. (LO 1.3)

#### **NEW QUESTION #27**

Which of the following arenotcharacteristics of good information?

- A. Analysed
- B. Interpreted
- C. Relevant
- D. Timely
- E. Accurate

#### Answer: A,B

#### Explanation:

Analysed and interpreted arenotcharacteristics of good information. The key characteristics of good information are accuracy, reliability, timeliness, relevance, and completeness. (See p.178)

#### **NEW QUESTION #28**

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