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CIPS Supply Network Design Sample Questions (Q23-Q28):

NEW QUESTION # 23

Megan, the Director of Operations at Orange Windows Ltd, is concerned about overcapacity. Should she be worried?

- A. Yes - overcapacity means that some customer orders may not be fulfilled
- **B. Yes - overcapacity means that the organisation has wasted resources**
- C. No - undercapacity will lead to unsold products
- D. No - overcapacity means there are unused resources within the operations department

Answer: B

Explanation:

- * Overcapacity means the organisation has more production than demand, leading to waste and inefficiency.
 - * Customer orders will still be fulfilled (eliminating option B).
 - * Under capacity (D) is incorrect, as overcapacity, not undercapacity, leads to excess stock.
- (LO 2.2, See p.115)

NEW QUESTION # 24

Scenario:

Five manufacturing organisations are working with different products and using various operational strategies. Each product aligns with a category from the Boston Consultancy Group (BCG) Matrix, and each organisation is implementing a specific operational strategy. For each organisation, select the correct Product Type and Operational Strategy.

Organisation	Product Type (Drag & Drop Options)	Operational Strategy (Drag & Drop Options)
Organisation 1	(Drop here)	(Drop here)
Organisation 2	(Drop here)	(Drop here)
Organisation 3	(Drop here)	(Drop here)
Organisation 4	(Drop here)	(Drop here)
Organisation 5	(Drop here)	(Drop here)

Product Type (BCG Matrix)	Operational Strategy
Star	Total Quality Management
Problem Child	Six Sigma
Dog	Lean
Cash Cow	Business Process Reengineering

Chartered Institute of Procurement & Supply

Answer:

Explanation:

Organisation	Product Type (Drag & Drop Options)	Operational Strategy (Drag & Drop Options)
Organisation 1	(Drop: Problem Child)	Total Quality Management
Organisation 2	(Drop: Cash Cow)	(Drop: Lean)
Organisation 3	(Drop h: Star)	(Drop: Six Sigma)
Organisation 4	(Drop h: Star)	Business Process Reengineering
Organisation 5	(Drop: Dog)	Total Quality Management

Product Type (BCG Matrix)	Operational Strategy
Star	Total Quality Management
Problem Child	Six Sigma
Dog	Lean
Cash Cow	Business Process Reengineering

Explanation:

A screenshot of a product description AI-generated content may be incorrect.

Organisation	Description	Product Type	Operational Strategy
Organisation 1	New product with small market share but high potential for growth. Long-term commitment to quality improvement and infrastructure investment.	Problem Child	Total Quality Management
Organisation 2	Market leader with no room for further growth. High profit margin due to economies of scale and waste elimination.	Cash Cow	Lean
Organisation 3	High market share with high growth potential. Requires heavy investment to sustain success. A specialist team focuses on innovation and waste reduction.	Star	Six Sigma
Organisation 4	Low ROI, low market share, low growth potential. Organisation is considering discontinuation and restructuring operations.	Dog	Business Process Reengineering
Organisation 5	Difficult to manage product, but sales are increasing. Facing heavy competition, so the organisation is implementing a process technology strategy involving all staff and departments.	Problem Child	Total Quality Management

NEW QUESTION # 25

Liedtka (1998) describes five attributes necessary for a procurement professional to develop strategic thinking. What are these?

- A. Intelligent optimism
- B. Systems perspective
- C. Thinking in time
- D. Intent focused
- E. Hypothesis driven
- F. Risk awareness

Answer: A,B,C,D,E

Explanation:

* The correct five attributes of strategic thinking are #Systems perspective#Intent focused#Intelligent optimism#Thinking in time#Hypothesis driven

#Option B (Risk awareness) is incorrect-it is not one of Liedtka's five attributes.

(See LO 2.1, p.65)

NEW QUESTION # 26

Linear Programming (LP) can be adopted by many business functions. Who out of the following could use LP modelling? Select ALL that apply.

- A. The logistics coordinator who is planning delivery routes
- B. A financial assistant who needs to create a budget for the manufacturing department
- C. The marketing manager who is deciding how many social media posts to create
- D. The HR manager who needs to plan work schedules for the staff
- E. An operations director who needs to choose between two products to manufacture

Answer: A,C,D

Explanation:

* LP is used for quantitative decision-making-finding the best possible outcome using numerical data.

- * Option C (Marketing Manager)-LP can calculate optimal ad frequency for sales conversion.
 - * Option D (HR Manager)-LP can help in workforce scheduling.
 - * Option E (Logistics Coordinator)-LP can optimise delivery routes for cost efficiency.
 - * Option A and B are incorrect as LP doesn't apply to subjective decisions like product selection or budgeting.
- (LO 1.3)

NEW QUESTION # 27

Which of the following are not characteristics of good information?

- A. Analysed
- B. Interpreted
- C. Relevant
- D. Timely
- E. Accurate

Answer: A,B

Explanation:

Analysed and interpreted are not characteristics of good information. The key characteristics of good information are accuracy, reliability, timeliness, relevance, and completeness. (See p.178)

NEW QUESTION # 28

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