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If you're looking to advance your Cisco career, Cisco 700-750 Exam can help you achieve that goal. This certification exam is essential to assist professionals in every aspect of their field. However, studying for the exam can be challenging, and finding reliable study materials can be difficult. This is where TestValid comes in.

Cisco 700-750 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Navigating Hybrid Workforce Experiences: The topic focuses on the significance of hybrid workforce experiences. It discusses how hybrid experiences meet the needs of SMBs. Moreover, it delves into different cross-selling and upselling strategies for the SMB market. Lastly, questions about how to apply hybrid solutions across diverse industries and verticals may also appear.
Topic 2	<ul style="list-style-type: none">Partnership Opportunities with Cisco: This topic covers the market trends influencing the SME sector, the differentiation of partner roles and types within the Cisco ecosystem and Cisco's partner strategy and its alignment with SMB objectives. It also discusses different opportunities and service-centric approaches for Managed Service Providers.
Topic 3	<ul style="list-style-type: none">Enabling People, Enhancing Workspaces: It examines tactics for enabling employees to maximize their potential and methods of enhancing physical and digital workspaces. Moreover, the topic explores how to empower IT teams to facilitate efficient operations.
Topic 4	<ul style="list-style-type: none">Understanding Business Value Demonstrations (BVDs): The significance of Business Value Demonstrations is discussed in this topic. It also discusses those tools which ensure outstanding presales engagements. Moreover, the topic focuses on the demo platforms and their application in SMB scenarios. Lastly, it measures skills to use odCloud, Topology Builder.
Topic 5	<ul style="list-style-type: none">Exploring SMB Experiences: This topic assesses major benefits of Cisco SMB experiences and those specific solutions which can be implemented in these experiences. Furthermore, the topic explains how SMBs can leverage different experiences of Cisco SMB to their full advantage.
Topic 6	<ul style="list-style-type: none">Securing the Modern Workplace: In this topic, sub-topics related to digital security solutions for SMBs, physical security and environmental solutions, different techniques for cross-selling and upselling secure solutions are present. It also discusses how to apply secure solutions across different industries and verticals.

Cisco 700-750 Exam Questions are Available in 3 Easy-to-Understand Formats

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Cisco Small and Medium Business Engineer Sample Questions (Q58-Q63):

NEW QUESTION # 58

How does Cisco help SMBs to be truly smart?

- A. secure connectivity
- B. operational inefficiencies
- C. employee automation
- D. utilities cost control

Answer: A

Explanation:

Cisco aids SMBs in becoming truly smart by providing secure connectivity solutions. These solutions are designed to enable employees to work safely and reliably from anywhere, at any time. Cisco's offerings, such as Meraki Wi-Fi for public or private connectivity, ensure speed, scale, and security. Additionally, Cisco's smart office technology solutions leverage intelligent workplace technologies like Meraki cameras for security and smart building automation, and environmental sensors for a smarter, safer, and more sustainable future. This secure connectivity is fundamental to enabling smart operations and empowering SMBs to take advantage of digital opportunities.

References := Cisco Smart Office Technology Solutions for SMBs, Small and Medium Business Products - Cisco, The Smart SMB With Cisco's Smart SMB.

NEW QUESTION # 59

For an SMB, which Cisco products are essential for ensuring application performance? (Choose three)

- A. Cisco Catalyst
- B. Cisco HyperFlex
- C. Cisco Talos
- D. Cisco Nexus
- E. Cisco AppDynamics

Answer: A,B,E

Explanation:

Comprehensive and Detailed In-Depth Explanation: Ensuring application performance is critical for SMBs to maintain productivity and customer satisfaction, and Cisco offers several products tailored to this need:

- * A. Cisco AppDynamics: This application performance monitoring (APM) tool provides real-time visibility into application behavior, identifying bottlenecks and optimizing performance across cloud, hybrid, or on-premises environments. For SMBs, its insights into user experience and app health are essential, especially for business-critical apps like e-commerce platforms or collaboration tools.
- * B. Cisco Catalyst: The Catalyst series (e.g., Catalyst 9000 switches) enhances network performance, which directly impacts application delivery. Features like Quality of Service (QoS) and SD-WAN capabilities ensure applications run smoothly by prioritizing traffic and reducing latency, a must for SMBs with limited bandwidth.
- * C. Cisco HyperFlex: This hyperconverged infrastructure solution combines compute, storage, and networking to support applications with high performance and scalability. For SMBs running virtualized apps or needing simplified IT, HyperFlex ensures consistent performance, as seen in deployments for retail or healthcare SMBs.
- * D. Cisco Talos: Talos is Cisco's threat intelligence organization, not a product for application performance. It supports security, not direct app optimization.
- * E. Cisco Nexus: While Nexus switches excel in data center performance, they're overkill for most SMBs, which typically don't operate large-scale data centers and focus on simpler networking needs met by Catalyst.

A, B, and C are the most relevant Cisco products for SMBs to ensure application performance across monitoring, networking, and infrastructure.

References: Cisco's "Application Performance for SMBs" resources (cisco.com/go/smb) and product pages for AppDynamics, Catalyst, and HyperFlex (cisco.com) emphasize their roles, aligned with the 700-750 SMBE exam objectives on optimizing SMB IT environments.

NEW QUESTION # 60

Where does Cisco offer executive-level experiences for customers and partners to align and gain partner mindshare at the C-level?

- A. CXCs
- B. NetAcad
- C. Cisco U
- D. LIVE

Answer: A

Explanation:

Cisco offers executive-level experiences for customers and partners at the Cisco Customer Experience Centers (CXC). These centers are designed to align and gain partner mindshare at the C-level by providing immersive experiences that promise executive insights, enriching content, and invaluable networking opportunities¹². The CXCs serve as a platform for Cisco to showcase its commitment to partner success and customer satisfaction, as highlighted during events like the Cisco Partner Summit¹. References := <https://blogs.cisco.com/partner/owning-exceptional-customer-experiences-together-with-our-partners-partner-summit-2022-recap>

NEW QUESTION # 61

What is the primary purpose of Umbrella's Secure Web Gateway?

- A. isolates web traffic from the user device to prevent the possibility of malware infections
- B. exposes shadow IT by providing the ability to detect and report on cloud applications across organizations
- C. analyzes sensitive data in-line to provide visibility and control over sensitive data
- D. logs and inspects web traffic for full visibility, URL and application controls, and protection against malware

Answer: D

Explanation:

The primary purpose of Umbrella's Secure Web Gateway (SWG) is to provide a comprehensive security solution that logs and inspects web traffic. This allows for full visibility into the web activities within an organization, enabling URL and application controls, and offering advanced threat protection against malware.

SWG acts as a checkpoint between users and the internet, filtering and monitoring web traffic to ensure safe internet access while blocking potentially harmful content. It is designed to enforce security policies, prevent data leakage, and protect against web-based threats by inspecting URLs, detecting threats, and decrypting select encrypted traffic for inspection.

References:

*Cisco Umbrella's explanation of Secure Web Gateway¹.

*Blog post detailing the functionality and necessity of a Secure Web Gateway in a security stack².

*Description of the Cisco Umbrella Secure Web Gateway's full proxy capabilities³.

*Overview of Cisco Umbrella secure web gateway functionality⁴.

*Information on how Umbrella's SWG logs and inspects web traffic⁵. =====

NEW QUESTION # 62

How is Cisco leveling the playing field between virtual and in-person workers?

- A. cloud security
- D smart cameras
- B. inclusive collaboration suite
- C. device cloud management

Answer: B

Explanation:

Cisco is leveling the playing field between virtual and in-person workers by providing an inclusive collaboration suite. This suite includes technologies and tools that support work from anywhere, which is essential for a hybrid workforce. The suite enables employees to participate fully, regardless of their location, language preference, personality type, or familiarity with technology. By focusing on inclusivity and connectedness, Cisco ensures that all employees, whether remote or in-person, have equal opportunities to engage and contribute to their teams¹. References = Cisco Global Hybrid Work Study 2022

NEW QUESTION # 63

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