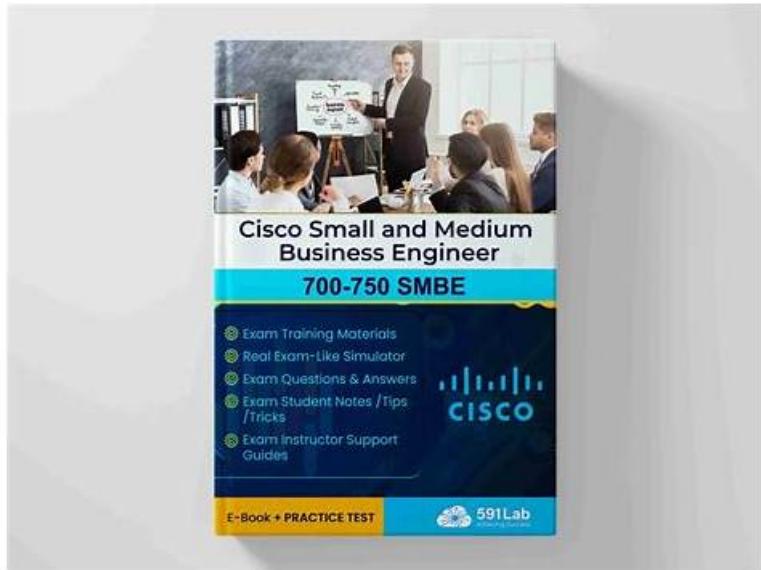


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Cisco Small and Medium Business Engineer Sample Questions (Q65-Q70):

NEW QUESTION # 65

For an SMB, which Cisco products are essential for ensuring application performance? (Choose three)

- A. Cisco HyperFlex
- B. Cisco Catalyst
- C. Cisco Nexus
- D. Cisco Talos
- E. Cisco AppDynamics

Answer: A,B,E

Explanation:

Comprehensive and Detailed In-Depth Explanation: Ensuring application performance is critical for SMBs to maintain productivity and customer satisfaction, and Cisco offers several products tailored to this need:

- * A. Cisco AppDynamics: This application performance monitoring (APM) tool provides real-time visibility into application behavior, identifying bottlenecks and optimizing performance across cloud, hybrid, or on-premises environments. For SMBs, its insights into user experience and app health are essential, especially for business-critical apps like e-commerce platforms or collaboration tools.
- * B. Cisco Catalyst: The Catalyst series (e.g., Catalyst 9000 switches) enhances network performance, which directly impacts application delivery. Features like Quality of Service (QoS) and SD-WAN capabilities ensure applications run smoothly by prioritizing traffic and reducing latency, a must for SMBs with limited bandwidth.
- * C. Cisco HyperFlex: This hyperconverged infrastructure solution combines compute, storage, and networking to support applications with high performance and scalability. For SMBs running virtualized apps or needing simplified IT, HyperFlex ensures consistent performance, as seen in deployments for retail or healthcare SMBs.
- * D. Cisco Talos: Talos is Cisco's threat intelligence organization, not a product for application performance. It supports security, not direct app optimization.
- * E. Cisco Nexus: While Nexus switches excel in data center performance, they're overkill for most SMBs, which typically don't operate large-scale data centers and focus on simpler networking needs met by Catalyst.

A, B, and C are the most relevant Cisco products for SMBs to ensure application performance across monitoring, networking, and infrastructure.

References: Cisco's "Application Performance for SMBs" resources (cisco.com/go/smb) and product pages for AppDynamics, Catalyst, and HyperFlex (cisco.com) emphasize their roles, aligned with the 700-750 SMBE exam objectives on optimizing SMB IT environments.

NEW QUESTION # 66

Cisco's approach to remote workforces primarily emphasizes what?

- A. Consolidating business locations
- **B. Supporting diverse work environments**
- C. Enhancing physical workspace security
- D. Lowering IT staffing requirements

Answer: B

Explanation:

Comprehensive and Detailed In-Depth Explanation: Cisco's approach to remote workforces centers on supporting diverse work environments, enabling employees to work effectively from anywhere-home, office, or on the go. This is reflected in solutions like Cisco Webex for collaboration, Meraki for cloud-managed networking, and Umbrella for security, which collectively ensure seamless connectivity, productivity, and protection across varied locations and devices. Cisco's strategy recognizes the shift to hybrid and remote work, prioritizing flexibility and inclusivity to accommodate different work styles and environments, a critical need for SMBs adapting to modern workforce trends.

- * A. Lowering IT staffing requirements: While Cisco solutions like Meraki simplify management (potentially reducing IT burden), this is a byproduct, not the primary emphasis, which is enabling remote work itself.
- * B. Enhancing physical workspace security: Cisco focuses on cybersecurity (e.g., Umbrella, Duo), not physical security (e.g., locks, cameras), which is outside its remote workforce scope.
- * D. Consolidating business locations: This contradicts the remote workforce focus, which is about enabling distributed work, not centralizing it.

Supporting diverse work environments (C) is the cornerstone of Cisco's remote workforce strategy, as seen in its product design and marketing for SMBs.

References: Cisco's "Work Your Way" campaign and SMB remote work resources (cisco.com/go/hybridwork) highlight support for diverse environments, reinforced by case studies like Mike's Bikes using Meraki for multi-location flexibility, and the 700-750 SMBE exam topics on remote workforce enablement.

NEW QUESTION # 67

What does the smart SMB experience enable?

- **A. Building a smarter network**
- B. Building smarter security
- C. Protecting the outside of an office space

- D. Building smarter workspaces

Answer: A

Explanation:

Comprehensive and Detailed In-Depth Explanation: The smart SMB experience, as defined by Cisco, enables building a smarter network. This refers to leveraging intelligent, automated, and cloud-managed networking solutions-like Cisco Meraki and Catalyst switches-to create a network that adapts to SMB needs, optimizes performance, and simplifies management. A smarter network uses features like AI-driven insights, SD-WAN, and centralized dashboards to enhance connectivity, security, and efficiency, aligning with Cisco's SMART IT vision for SMBs. This foundational capability supports broader outcomes like secure and collaborative workspaces but is primarily about the network itself.

* B. Building smarter security: While security is enhanced (e.g., via Umbrella), the smart SMB experience focuses on the network as the enabler, with security as a component, not the sole focus.

* C. Protecting the outside of an office space: This implies physical security, which isn't the intent- Cisco's focus is on digital infrastructure, not external physical protection.

* D. Building smarter workspaces: Workspaces benefit from a smarter network, but the term "smart SMB experience" in Cisco's context centers on the network infrastructure underpinning those spaces.

Building a smarter network (A) is the primary enablement of the smart SMB experience.

References: Cisco's "Smart IT for SMBs" documentation (cisco.com/go/smb) and Meraki resources emphasize smarter networks as the core, supported by the 700-750 SMBE exam objectives on intelligent network solutions.

NEW QUESTION # 68

How is Cisco leveling the playing field between virtual and in-person workers?

- A. cloud security
- D smart cameras
- B. device cloud management
- **C. inclusive collaboration suite**

Answer: C

Explanation:

Cisco is leveling the playing field between virtual and in-person workers by providing an inclusive collaboration suite. This suite includes technologies and tools that support work from anywhere, which is essential for a hybrid workforce. The suite enables employees to participate fully, regardless of their location, language preference, personality type, or familiarity with technology. By focusing on inclusivity and connectedness, Cisco ensures that all employees, whether remote or in-person, have equal opportunities to engage and contribute to their teams¹. References := Cisco Global Hybrid Work Study 2022

NEW QUESTION # 69

Which key feature does Meraki offer for managing hybrid workforces?

- **A. provides APIs to allow developers to save time by taking advantage of a platform's implementation**
- B. provides real-time monitoring but no access to analytics
- C. networking and security functions remain separate and not integrated into a single service
- D. provides intent-based GUI-based WAN configuration and management

Answer: A

Explanation:

Meraki offers a key feature for managing hybrid workforces by providing APIs that allow developers to save time through the platform's implementation. This feature is crucial for hybrid work environments where seamless integration and automation are necessary. The APIs enable rapid development and deployment of custom solutions that can enhance productivity and ensure consistent access to networks and data, regardless of the employee's location. This aligns with the need for a flexible and adaptable network infrastructure that supports a distributed workforce, which is a hallmark of the hybrid work model¹². References := *Hybrid Workforce | The New Hybrid Workplace | Cisco Meraki¹.

*Hybrid Workforce, United Experience - Cisco Meraki². =====

NEW QUESTION # 70

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