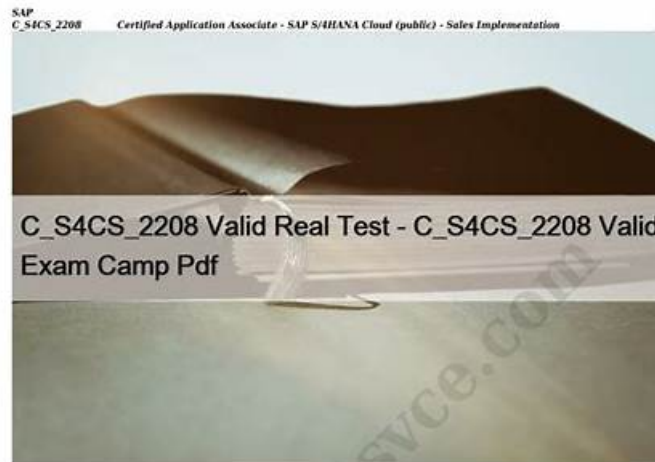


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Topic	Details
Topic 1	Extensibility and Integration
Topic 2	This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 3	Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
Topic 4	System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 5	Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 6	Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 7	This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q49-Q54):

NEW QUESTION # 49

You execute the Sell from Stock (BD9) process.
At which process step is the billing due list updated?

- A. Proof of delivery
- B. Create delivery
- C. Execute picking
- D. Post goods issue

Answer: D

NEW QUESTION # 50

Which activities can you complete in the Maintain Business Roles SAP Fiori app?
Note: There are 2 correct answers to this question.

- A. Assign PFCG profiles to a business role
- B. Assign business catalogs to a business role
- C. Maintain technical catalogs
- D. Maintain restrictions

Answer: B,D

NEW QUESTION # 51

What does Convergent Billing allow you to combine in a unique invoice?

- A. Billing due for sales orders
- B. Billing due for sales documents
- C. Billing due for credit notes
- **D. Billing due for SD documents**

Answer: D

NEW QUESTION # 52

You are working on a Lean Customer Returns (BDD) process in SAP S/4HANA Cloud Public Edition.

What do you create during the customer returns process?

Note: There are 3 correct answers to this question.

- A. Inspection lot
- B. Return order
- **C. Billing document**
- D. Billing block
- E. Delivery

Answer: C

NEW QUESTION # 53

During Convergent Billing (1MC), you need to combine multiple documents in a subsequent billing document.

Which document item characteristics must be identical?

Note: There are 2 correct answers to this question.

- A. Incoterms
- **B. Payer**
- C. Ship-to party
- **D. Billing date**

Answer: B,D

NEW QUESTION # 54

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