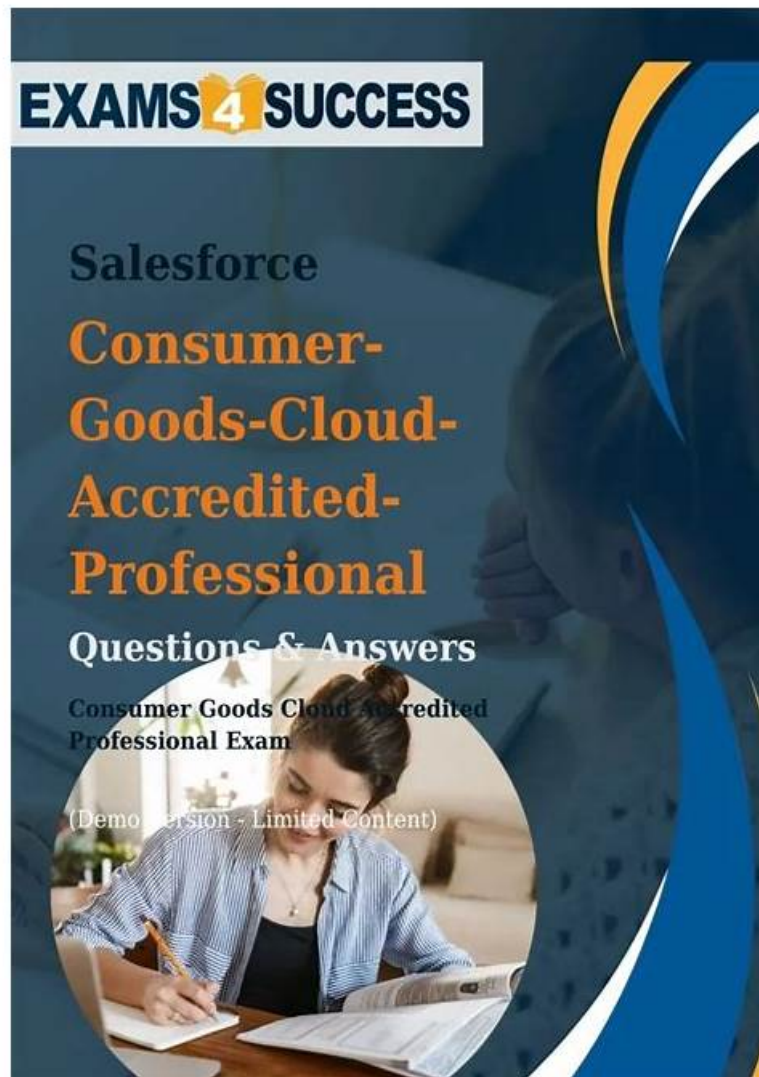


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### Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q21-Q26):

#### NEW QUESTION # 21

How is a promotion linked to a Retail Store?

- A. Through an account associated with the Retail Store
- B. Through a Promotion Delivery Method
- C. Through a Promotion Channel record
- D. Through a related list on the Retail Store Group object

**Answer: C**

Explanation:

Promotions are linked to Retail Stores through Promotion Channel records, which define the connection and details of the promotional activities.

#### NEW QUESTION # 22

How can a Field Sales Manager access a photo taken by a Field Rep of a defective In-store asset

- A. The photos linked to the asset record
- B. The photo is linked to the visit record
- C. The photo is linked to the asset check task
- D. The photo is sent directly to the manager's email

**Answer: B**

#### NEW QUESTION # 23

Which statement is true about action plan templates?

- A. Action plan templates can have multiple orders and delivery tasks
- B. Action plan templates can have multiple planogram, inventory and promotion checks
- C. Action plan templates are not extensible through Apex
- D. Action plan templates are ready to use after saving

**Answer: B**

Explanation:

Action plan templates can have multiple planogram, inventory and promotion checks, which are predefined tasks that can be assigned to field reps to perform during their store visits. These tasks help to ensure compliance and optimize product placement and availability. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 26-27.

#### NEW QUESTION # 24

Northern Trail Outfitters (NTO) is expanding quickly and wants to improve their reps productivity. Business leadership has expressed their desire to leverage Salesforce Einstein Vision to accomplish this. What are the three recommended steps for setting up Einstein Vision with Consumer Goods Cloud for automatic detection of products on the shelf?

- A. Train Einstein Vision Models with marketing images of products to yield optimal results
- B. Define planogram check task
- C. Upload the training pictures as attachments to the planogram for Einstein Object Detection to work
- D. Enable Einstein Object Detection
- E. Setup in store location and associate planogram

**Answer: A,B,D**

Explanation:

These steps are essential in setting up Einstein Vision for automatic product detection on shelves, involving enabling the feature, defining relevant tasks, and training the models with appropriate product images.

#### NEW QUESTION # 25

A Company by the name of Northern Trail Outfitters(NTO) leverages top industry professionals to manage direct store delivery. How should a consultant explain the power of Consumer Goods Cloud's Einstein for CG- Visit Recommendations feature to NTO?

- A. Einstein for Consumer Goods Cloud is a great tool, but like all software Consumer Goods Cloud is a work in progress. Updates to resolve the functionality gaps of professionals aren't likely to occur until one of the three yearly releases.
- B. By adopting the Einstein for CG- Visit Recommendations with the consumer goods cloud, Professionals can focus on their work while having information served to them that will support them in being competitive
- C. Consumer Goods Cloud Einstein for CG - Visit Recommendations feature is natively powered by market research data enabling comprises to target customers by leveraging big data and competitors performance
- D. By adopting the Einstein for CG - Visit Recommendations on the Consumer Goods Cloud the existing workforce can be terminated and replaced with more affordable lay workers to increase margins

**Answer: B**

Explanation:

Einstein for CG- Visit Recommendations is a feature that uses artificial intelligence to suggest optimal store visits for field reps based on predefined rules and criteria. By adopting this feature with the consumer goods cloud, professionals can focus on their work while having information served to them that will support them in being competitive. For example, they can prioritize the most profitable or strategic stores, avoid unnecessary or redundant visits, and optimize their routes and schedules. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 36.

#### NEW QUESTION # 26

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