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Salesforce Consumer Goods Cloud Accredited Professional exam is a certification program designed for professionals in the consumer goods industry. Salesforce Consumer Goods Cloud Accredited Professional certification is awarded to individuals who have demonstrated their knowledge and skills in implementing and using Salesforce Consumer Goods Cloud. Consumer Goods Cloud is a specialized Salesforce product that helps consumer goods companies manage their sales and distribution processes more efficiently.

The Salesforce Consumer Goods Cloud Accredited Professional certification exam covers various topics related to consumer goods, such as account and contact management, order management, pricing, promotions, and trade promotions. It also covers topics related to Salesforce's Consumer Goods Cloud, such as data modeling, data management, and reporting. Consumer-Goods-Cloud-Accredited-Professional Exam is designed to test the candidate's knowledge of Salesforce's best practices and its applications to the consumer goods industry.

Salesforce Consumer Goods Cloud Accredited Professional exam is designed for professionals working in the consumer goods industry who want to showcase their expertise in implementing and managing Salesforce's Consumer Goods Cloud platform. Salesforce Consumer Goods Cloud Accredited Professional certification is ideal for individuals who are responsible for managing sales operations, improving customer engagement, and enhancing overall efficiency in the consumer goods industry.

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q53-Q58):

NEW QUESTION # 53

How can a merchandiser perform a check-in to log the arrival time and geo coordinates for an inventory-check appointment?

- **A. Check-in through Salesforce Mobile App**
- B. Check-in through Salesforce Maps on mobile
- C. Check-in through standard location picker Lightning Web Component in Salesforce Mobile App
- D. Check-in through Einstein Vision

Answer: A

Explanation:

A merchandiser can perform a check-in to log the arrival time and geo coordinates for an inventory-check appointment by using the Salesforce Mobile App. The Salesforce Mobile App is a mobile version of Salesforce that allows users to access and use various features and tools on their mobile devices. A check-in is a feature that allows users to record their arrival at a location, such as a retail store, by using their device's GPS. A check-in can be performed by tapping the Check In button on the visit record in the Salesforce Mobile App. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 34.

NEW QUESTION # 54

A Field Rep is having challenges measuring their share-of-shelf due to a recent change in packaging to a competitor's product, which makes their products look almost identical. When using Einstein, the competitor's product was marked incorrectly as the rep's product. What should the rep do to prevent this from happening in the future?

- A. Contact the manager to create a new planogram.
- B. Turn the competitor's products around and re-perform the check.
- C. Cancel the task and perform the planogram check manually.
- **D. Edit product tags.**

Answer: D

Explanation:

To prevent Einstein from marking the competitor's product incorrectly as their own product when measuring their share-of-shelf, the field rep should edit product tags. Product tags are labels that identify and count products in an image using Einstein Vision. Einstein Vision is a feature that uses artificial intelligence to detect and count objects in an image. By editing product tags, the field rep can correct any errors or inaccuracies in the object detection process and ensure that their own products and their competitor's products are tagged correctly. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page

24.

NEW QUESTION # 55

How can an Account Manager visualize store visits in their territory for the day by their current status?

- A. By creating a map layer using retail store as the base object and represent the markers by shape
- **B. By creating a map layer using visits as the base object and color code the markers by status**
- C. By creating a Map Layer using retail store search filters by status and color code the markers by status
- D. By creating a map layer using accounts as a base object and color code the markers by status

Answer: B

Explanation:

To visualize store visits in their territory for the day by their current status, an Account Manager can create a map layer using visits as the base object and color code the markers by status. A map layer is a visual representation of data on a map that can be filtered and customized. A visit is an object that represents a scheduled or unscheduled interaction between a field rep and a retail store. The status of a visit indicates whether it is planned, in progress, completed, or canceled. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 34.

NEW QUESTION # 56

With which object is the promotion object directly associated?

- A. Retail Store
- B. Retail Store Group
- **C. Products**
- D. Promotion Channel

Answer: C

NEW QUESTION # 57

Which two standard capabilities are available when executing a promotion check in the field?

- **A. Taking a photo of the promotion**
- B. Changing the promotion planning dates
- **C. Viewing which products are included in the protection**
- D. Changing the discounts on the products included in the promotion
- E. Marking the promotion as complete

Answer: A,C

Explanation:

A promotion check is a type of action plan task that allows a field rep to verify if a promotion is running correctly at a retail store. When executing a promotion check in the field, two standard capabilities are available: viewing which products are included in the promotion and taking a photo of the promotion. These capabilities help to ensure compliance and capture evidence of promotional execution. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 27-28.

NEW QUESTION # 58

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