

CPQ-301 Reliable Exam Cram - Pass CPQ-301 Guaranteed



BONUS!!! Download part of Prep4cram CPQ-301 dumps for free: <https://drive.google.com/open?id=1tawIUFIgo3xw6UVtm8D6z8bee0rscSUT>

Do you eager to find the ideal job? Do you eager to pass the CPQ-301 exam easily? If you want to, then you have arrived right place now. We provide authentic exam materials for CPQ-301 exam, and we can make your exam preparation easy with our study material various quality features. With the guidance of no less than seasoned professionals, we have formulated updated actual questions for exams, over the years. By practicing our CPQ-301 study materials, you are reducing your chances for failure exam. What's more, we will give all candidates who purchased our material a guarantee that they will pass the CPQ-301 Exam on their very first try. If we fail to deliver our promise, we will give candidates full refund. There are thousands of candidates choose to trusted us and got paid. So, if you really eager to pass the exam, our CPQ-301 study materials must be your best choice.

Salesforce CPQ-301 is a certification exam designed for professionals who want to validate their skills and knowledge in configuring and administering a Salesforce CPQ solution. CPQ-301 exam is intended for candidates who have experience working with Salesforce CPQ and are familiar with its features and functionalities. CPQ-301 exam is designed to assess an individual's ability to configure and manage Salesforce CPQ solutions effectively.

Salesforce CPQ-301 Exam covers a wide range of topics, including the configuration of pricing and product rules, setting up quote templates, managing product bundles, and creating custom fields and objects. Candidates are required to have a deep understanding of Salesforce CPQ and its integration with other Salesforce products. They must be able to troubleshoot common issues and provide solutions to problems that may arise during the implementation process.

>> CPQ-301 Reliable Exam Cram <<

Pass CPQ-301 Guaranteed, CPQ-301 Pdf Version

Our experts are well-aware of the problems of exam candidates particularly of those who can't manage to spare time to study the CPQ-301 exam questions due to their heavy work pressure. Hence, our CPQ-301 study materials have been developed into a simple content and language for our worthy customers all over the world. What is more, you will find there are only the keypoints in our CPQ-301 learning guide.

Salesforce Configure and Administer a Salesforce CPQ Solution Sample Questions (Q135-Q140):

NEW QUESTION # 135

Universal Containers has a slab Discount Schedule for Product A with these Discount Tiers:

Name	Lower	Upper	Discount
First Level	1	11	10%
Second Level	11	21	25%
Third Level	21	-	50%

If Product A has a List Price of \$100.00, what is the Net Total for a Quote Line with the quantity of 21?

- A. \$1,700.00
- B. \$1,575.00
- C. \$1,050.00
- D. \$1,725.00

Answer: A

NEW QUESTION # 136

When creating Orders from Quotes with Salesforce CPQ, the Admin wants to separate similar Products into Orders based on the Product Family of the Products being ordered.

Which two steps must the Admin perform to automatically split these types of Orders? Choose 2 answers

- A. Enable Allow Multiple Orders from a checkbox in the CPQ Package Settings.
- B. Enable Allow Multiple Orders from a checkbox on the Quote.
- C. Set the Order By field on the Quote Line to Product Family.
- D. Set the Order By field on the Quote to Product Family.

Answer: A,C

NEW QUESTION # 137

Universal Containers wants to give management the ability to override the price of specific products that always contain Discount Schedules. The Admin has determined that setting the product field Price Editable to True will not work, as the discount schedule will still be applied. The Admin decides to create a custom field for custom price entry and Price Rule to inject this value into managed pricing fields. What Salesforce pricing fields should the Price Rule Set?

- A. Custom Price and Custom Price Type
- B. Special Price and Special Price Type
- C. Regular Price and Regular Price Type
- D. List price and List Price Type

Answer: B

NEW QUESTION # 138

Universal Containers (UC) wants to sell products with monthly subscription terms. UC wants additional days to round up to the nearest month for calculating the prorated price.

Which CPQ package settings should UC use to meet the business requirement?

- A. Subscription Term unit: MonthSubscription Prorate Precision: Day
- B. Subscription Term unit: MonthSubscription Prorate Precision: Month + Daily
- C. Subscription Term unit: DaySubscription Prorate Precision: Day.
- D. Subscription Term unit: MonthSubscription Prorate Precision: Month

Answer: D

NEW QUESTION # 139

The Admin at UC is creating a bundle and has a requirement for a Product Option to be unavailable for selection when certain conditions exist. The User should still see the Product Option, but should not be able to select it.

If a Product Rule is created to meet this requirement, what should the Type of the Product Action be?

- Answer: B**

.....

DOWNLOAD the newest Prep4cram CPQ-301 PDF dumps from Cloud Storage for free: <https://drive.google.com/open?id=1tawIUFIgo3xw6UVtm8D6z8bee0rscSUT>