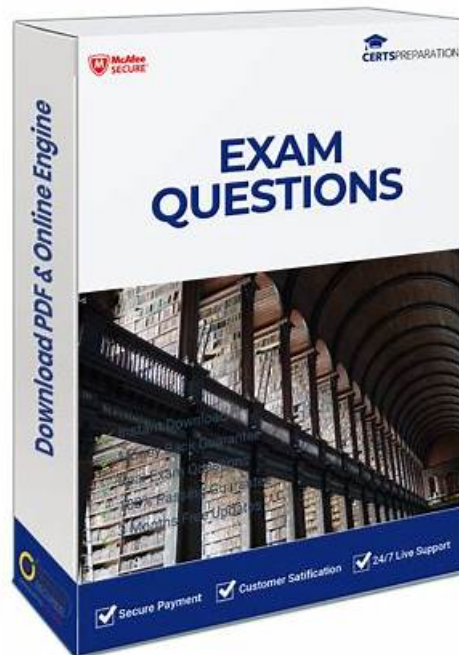


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## SAP C\_S4CS\_2508 Exam Syllabus Topics:

| Topic   | Details                                                                                                                                                                                                                                                                                                                                                                                                            |
|---------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Topic 1 | <ul style="list-style-type: none"><li>• Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.</li></ul>                                                              |
| Topic 2 | <ul style="list-style-type: none"><li>• System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S</li><li>• 4HANA Cloud Public Edition.</li></ul> |
| Topic 3 | <ul style="list-style-type: none"><li>• Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li></ul>                                                                                             |
| Topic 4 | <ul style="list-style-type: none"><li>• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li><li>• 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li></ul>                                 |
| Topic 5 | <ul style="list-style-type: none"><li>• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S</li><li>• 4HANA Cloud Public Edition.</li></ul>                       |
| Topic 6 | <ul style="list-style-type: none"><li>• Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S</li><li>• 4HANA Cloud Public Edition.</li></ul>                             |
| Topic 7 | <ul style="list-style-type: none"><li>• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.</li></ul>                              |
| Topic 8 | <ul style="list-style-type: none"><li>• Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.</li></ul>                                                    |

## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q58-Q63):

### NEW QUESTION # 58

You have assigned a business role to an end user who has been granted access to only one specific application. While you have a day off, it turns out that the app doesn't show up on the user's launchpad.

What can the user do?

- A. Assign a launchpad space to the business role.
- B. Assign a different business role that provides access.
- C. Use the search function to find the app.
- D. Create a page and assign it to the launchpad space.

**Answer: C**

#### NEW QUESTION # 59

Which of the following activities are completed in the Realize phase of the SAP Activate Methodology? Note: There are 2 correct answers to this question.

- A. Demonstrate where to find business process documentation
- B. Gather perceived change impact feedback
- C. Set up manual test cases in SAP Cloud ALM
- D. Enter configuration values in SAP Central Business Configuration

**Answer: C,D**

#### NEW QUESTION # 60

When you create a sales order item, in which sequence is the master data read to determine the delivering plant?

- A. Sales area → Shipping conditions → Plant determination
- B. Customer master → Material master → Sales order header
- C. Sales order header → Customer master → Material master
- D. Sales order → Delivery plant → Material master

**Answer: A**

#### NEW QUESTION # 61

You save a sales order in Sales Processing using Third-Party without Shipping Notification (BDK). What is automatically created for each relevant third party?

- A. Purchase requisition
- B. Purchase order
- C. Billing document
- D. Delivery

**Answer: A**

#### NEW QUESTION # 62

What happens to the sales order request after successfully creating a sales order?

- A. Sales Order Request is editable
- B. Sales Order Request is deleted
- C. Sales Order Request is non-editable
- D. Sales Order Request is archived

**Answer: C**

#### NEW QUESTION # 63

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