

# CRM-Analytics-and-Einstein-Discovery-Consultant

## Salesforce Certified CRM Analytics and Einstein Discovery Consultant For Guaranteed Success



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### Salesforce CRM-Analytics-and-Einstein-Discovery-Consultant Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Analytics Dashboard Design: Building upon the design foundation, this section challenges candidates to bring their dashboard designs to life. It covers the technical expertise required to scope, validate, and prioritize dashboard design requirements.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Data Layer: In this comprehensive section, Salesforce consultants delve into the heart of data extraction and loading. It's all about showcasing a deep understanding of implementing refreshes for data syncs, performing data transformations, and implementing delivery management strategies in dataflows.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Analytics Dashboard Implementation: Here, consultants embark on a creative exploration of dashboard configuration, optimization of query performance using Dashboard Inspector, and using advanced functionality such as windowing.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>Einstein Discovery: This section unveils the magic of AI-driven insights and candidates' ability to analyze and choose one of the three types of predictions. It involves leveraging Einstein's advanced analytics capabilities to adjust data parameters, add or remove data and columns for the improvement of the model.</li></ul>

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### Things You Need to Know About the Salesforce CRM-Analytics-and-Einstein-Discovery-Consultant Exam Preparation

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## **Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q83-Q88):**

### **NEW QUESTION # 83**

What is a keyword in SAQL? And what case must it be in?

**Answer:**

Explanation:

A keyword is basically just a function in SAQL, like group, foreach, etc. And it has to be lowercase.

### **NEW QUESTION # 84**

An Einstein Analytics team created a funnel chart to show the number of opportunities in each stage. The managers who use the chart report that the funnel shows stages in alphabetical order instead of sales cycle order.

In which two ways can a consultant help them address this issue? Choose 2 answers

- A. Use a dataset XMD to rename stages.
- B. Use a dataflow to rename the stages with a preceding number.
- C. Use a dataflow to sort the stages by their internal name.
- D. Use a dashboard JSON to rename stages.

**Answer: A,B**

### **NEW QUESTION # 85**

Universal Containers (UC) is looking to create a dashboard for whitespace analysis. UC wants to view a particular customer and see what similar customers have bought.

Which recipe transformation is helpful for the consultant to use while creating the dataset?

- A. Predict Missing Values
- B. Cluster
- C. Timeseries Forecasting

**Answer: B**

### **NEW QUESTION # 86**

Cloud Kicks (CK) wants to use CRM Analytics to analyze trends of its sales pipeline in order to accelerate the company's sales process. To do so, CK needs to know the average time an opportunity spends in each stage. The data can be found in the Opportunity History object, but the value is not pre-calculated in Salesforce, so a consultant recommends using a recipe to calculate it.

How should the consultant use a recipe to calculate the average time an opportunity spends in each stage?

- A. Flatten transformation with offset expressions to calculate the duration
- B. Custom transformation with a multiple row formula to calculate the duration
- C. An aggregate transformation with offset parameter to calculate the duration

**Answer: B**

### **NEW QUESTION # 87**

What do you have to assign to users before they can access Analytics?

- A. A and B
- B. Permission set with at least one Analytics user permission
- C. B and C
- D. Username and password
- E. Analytics permission set license (PSL)

**Answer: A**

## NEW QUESTION # 88

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