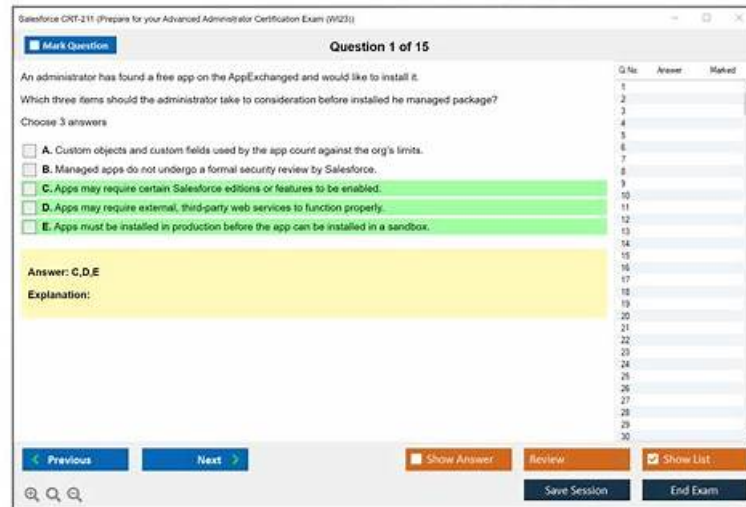# CRT-211 Exam Prepare is a Stepping Stone for You to Pass CRT-211 Exam - PrepPDF

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Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q49-Q54):

NEW QUESTION # 49

The manager needs to see the individual performance data of Sales Representatives on Accounts, Opportunity and Cases.

- A. Activate "Enable Viewing My Team's Dashboard" permission
- B. Create a dashboard and add filter on Users, Account, Opportunity and Case
- C. Create a Dynamic Dashboard and add filter on Users, Account, Opportunity and Case
- D. Create individual dashboards

Answer: B

NEW QUESTION # 50

Universal Containers' support team wants to use Salesforce Knowledge to allow customers and the support team to have access to the product documentation. There are many different types of documentation with usage across the globe.
What feature should the administrator configure?

- A. Define data categories and visibility.
- B. Setup record types and page layouts.
- C. Create article types.
- D. Enable the Case Feed.

Answer: A

Explanation:
Data categories and visibility are features that allow you to organize and control access to your Salesforce Knowledge articles based on different topics or criteria. Data categories are logical groupings of articles that reflect your business needs and processes. You can create a data category group and assign it to one or more article types, and then create data categories and subcategories within that group. Data category visibility is a setting that determines which data categories users can access based on their profiles or permission sets. You can use data categories and visibility to provide relevant and appropriate product documentation to your customers and support team. References:
https://help.salesforce.com/s/articleView?id=sf.knowledge_categories.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.knowledge_category_visibility.htm&type=5

NEW QUESTION # 51

An administrator at Universal Containers has been asked to configure product schedules.
What should the administrator consider before enabling this feature?

- A. The Product Schedule is unavailable in Process Builder and Flow.
- B. To remove o product schedule completely, remove It from the standard price book.
- C. Line Item Schedule is unavailable In Process Builder and Workflow.
- D. Customizable product schedule page layouts cannot be modified.

Answer: C

Explanation:
Product schedules allow users to track revenue or quantity over time for products in opportunities or orders by creating schedules manually or automatically based on predefined criteria such as start date, end date, frequency etc. However, product schedules have some limitations that administrators should consider before enabling this feature. One of these limitations is that line item schedules are unavailable in Process Builder and Workflow rules; only revenue schedules are available. References:
https://help.salesforce.com/s
/articleView?id=sf.products_schedules_def.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.
products_schedules_considerations.htm&type=5

NEW QUESTION # 52
A user reports that a field can no longer be seen in a given page layout. What can a system administrator use in order to troubleshoot this? * (1 Point)

- A. Use Field History Tracking
- B. Perform a Field Audit
- C. View the system log
- D. View the Setup Audit Trail

Answer: D

NEW QUESTION # 53
What would prevent a user from syncing a quote with an opportunity?

- A. Another quote is already synced with the opportunity and is awaiting approval.
- B. The quote has already passed its expiration date.
- C. The quote has a validation rule preventing it from being updated.
- D. Another quote is already synced with the opportunity.

Answer: D

Explanation:
Another quote is already synced with the opportunity will prevent a user from syncing a quote with an opportunity. Only one quote can be synced with an opportunity at a time. If a user tries to sync another quote, they will get an error message saying that the opportunity already has a synced quote. References:
https://help.salesforce.com/s/articleView?id=sf.quotes_syncing.htm&type=5

NEW QUESTION # 54
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