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Exam : CRT-211

Title : Certification Preparation for Advanced Administrator

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## Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q162-Q167):

#### **NEW QUESTION # 162**

In Collaborative Forecasting, what can Sales users see in the Forecast tab.. Choose 2

- A. Forecast amount of different opportunities
- B. Forecast amount of different categories
- C. Forecast amount of other users
- D. The Opportunities that make up the forecast

Answer: A,D

#### **NEW QUESTION #163**

Which two options are allowed with Territory Management and the territory hierarchy, but NOT with the standard Role Hierarchy? Choose 2 answers

- A. Allow multiple forecasts for each user.
- B. Allow visibility into direct reports' records for management.
- C. Grant access to records regardless of ownership.
- D. Grant access to related records based on account sharing.

Answer: A,D

#### **NEW QUESTION # 164**

An administrator would Like to know If any other administrators or delegated administrators are using the Log In As a User feature. Where the administrators should are using the Log in As a User feature.

- A. Login History
- B. Grant Account Login Access
- C. Connected App Usage
- D. Setup Audit Trail

#### Answer: D

#### Explanation:

The Setup Audit Trail is a tool that allows you to view and download a log of changes made in your org's Setup area. The log shows up to 20 fields of information for each change, such as who made it, when it was made, what type of change it was, and what values were changed. You can use the Setup Audit Trail to track configuration changes directly in production and identify any unauthorized or problematic changes. One of the changes that the Setup Audit Trail tracks is when a user grants login access to another user. This means that you can use the Setup Audit Trail to see if any other administrators or delegated administrators are using the Log In As a User feature. References: https://help.salesforce.com/s/articleView?id=sf.monitorsetup.

#### **NEW QUESTION #165**

Users report that the industry picklist field is no longer visible on account records. What test can an administrator use to troubleshoot the issue?

- A. Debug log
- · B. Field audit history
- C. Field history tracking
- D. Setup audit trail

Answer: D

#### Explanation:

The setup audit trail tracks the recent setup changes that you and other administrators have made to your org. It can help you troubleshoot issues by showing you what changes were made, who made them, and when. In this case, the setup audit trail can help the administrator identify if someone changed the field-level security, page layout, or profile settings for the industry picklist field. Reference: https://help.salesforce.com/s/articleView?id=sf.monitorsetup.htm&type=5

#### **NEW QUESTION # 166**

AW Computing created new multi-tier service plans. The primary difference between the packages Is the length of the term. The company wants to capture start and end dates for each service plan sold, which can direr from the contract dates of the subscription. How should an administrator ensure the data is captured properly?

- A. Configure formula fields to reflect the close date of the opportunity.
- B. Create a new price book for service plans with term lengths.
- C. Make a validation rule on the Opportunity Product object to require custom date fields based on the product family.
- D. Build a validation rule on the Opportunity object to require custom date fields based on the product(s) selected.

Answer: A

#### **NEW QUESTION # 167**

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