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The Salesforce CRT-211 Exam covers a wide range of topics, including advanced security and access control, data management, automation, and reporting. It also includes questions on advanced topics such as Lightning Experience, Einstein Analytics, and Salesforce Connect.

Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q106-Q111):

NEW QUESTION # 106

An administrator would like to know if any other administrators or delegated administrators are using the Log In As a User feature. Where the administrators should be using the Log In As a User feature.

- A. Connected App Usage
- B. Login History
- C. Grant Account Login Access
- **D. Setup Audit Trail**

Answer: D

Explanation:

The Setup Audit Trail is a tool that allows you to view and download a log of changes made in your org's Setup area. The log shows up to 20 fields of information for each change, such as who made it, when it was made, what type of change it was, and what values were changed. You can use the Setup Audit Trail to track configuration changes directly in production and identify any unauthorized or problematic changes. One of the changes that the Setup Audit Trail tracks is when a user grants login access to another user. This means that you can use the Setup Audit Trail to see if any other administrators or delegated administrators are using the Log In As a User feature. References:

<https://help.salesforce.com/s/articleView?id=sf.monitorsetup.htm&type=5>

https://help.salesforce.com/s/articleView?id=sf.remoteaccess_granting_login_access.htm&type=5

NEW QUESTION # 107

A sales user is assigned to a permission set group that gives them Modify All access to Accounts. An administrator assigns the same user to a muting permission set that mutes Deletes access on Account. What level of access will the sales user have on the Account object?

- A. Modify All
- B. Read-only
- C. No Access
- **D. Read, Create, and Edit**

Answer: D

NEW QUESTION # 108

AW Computing is running a special bundle deal on monitors and keyboards. Normally, discounts need VP approval, but this special bundle is pre-approved.

What should the administrator recommend for these requirements?

- A. Create a separate price book.
- B. Remove the approval process.
- C. Enable Subscriptions.
- **D. Implement CPQ.**

Answer: D

Explanation:

A price book is a list of products and their prices for a specific segment of customers or market. By creating a separate price book for the special bundle deal on monitors and keyboards, AW Computing can offer different prices for these products without affecting their standard prices or requiring VP approval. The price book can also specify which products are included in the bundle and which are not. Reference: https://help.salesforce.com/s/articleView?id=sf.products_pricebooks_def.htm&type=5

NEW QUESTION # 109

The director of sales wants to make sure that every opportunity has either a sales engineer or an account executive assigned to the deal.

How should the administrator meet this requirement?

- A. Require the Sales Engineer and the Account Executive lookup fields on the page layout.
- **B. Write a validation rule that checks if the fields are blank and require that one of them be completed in order to save the opportunity.**

- C. Assign a task to the owner if an opportunity is created without one of these fields filled out.
- D. Create a different record type for deals with Sales Engineers and deals with Account Executives to capture one or the other.

Answer: B

Explanation:

A validation rule can enforce data quality by preventing users from saving records that do not meet certain criteria. In this case, the validation rule can check if both the Sales Engineer and the Account Executive lookup fields are blank, and display an error message if so. This way, the director of sales can ensure that every opportunity has either a sales engineer or an account executive assigned to the deal. Reference: https://help.salesforce.com/s/articleView?id=sf.validation_rules_overview.htm&type=5

NEW QUESTION # 110

Admin is asked to restrict visibility of cases of a particular record type to 5 users. One user is assigned the Support Manager Profile, while the other four are assigned the Support Representative Profile. How can admin accomplish this?

- A. Create a new profile for the 5 users
- B. Create a Public Group and criteria-based sharing rule to extend to the 5 users
- C. Create a Public Group and parent case record type
- D. Modify the profiles of the 5 users

Answer: A

NEW QUESTION # 111

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