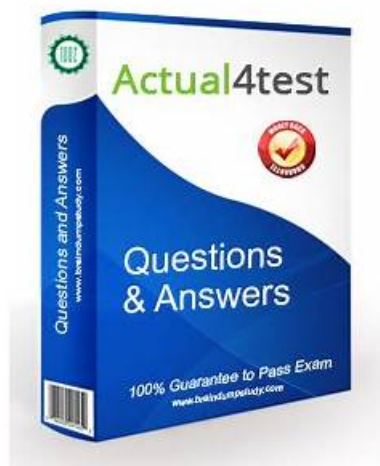


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CSI CSC2 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• The Economy: This section of the exam measures the skills of an Economic Analyst and covers fundamental economic concepts including microeconomics and macroeconomics, economic growth measurement, business cycles, labor markets, interest rates, inflation, international trade, and both fiscal and monetary policy with emphasis on the Bank of Canada's role and government policy challenges.
Topic 2	<ul style="list-style-type: none">• Additional Topics: This section of the exam measures the skills of a Wealth Management Professional and covers Canadian taxation systems, tax-advantaged accounts, fee-based account structures, retail client financial planning and estate planning, institutional client management, and ethical standards for financial advisors serving both individual and institutional clients.
Topic 3	<ul style="list-style-type: none">• Investment Products: This section of the exam measures the skills of an Investment Products Analyst and covers fixed-income securities features, pricing, and trading; equity securities including common and preferred shares; derivatives including options, forwards, futures, rights and warrants; and the characteristics and uses of all these investment instruments in Canadian markets.
Topic 4	<ul style="list-style-type: none">• The Canadian Investment Marketplace: This section of the exam measures the skills of a Securities Industry Professional and covers the structure and operation of Canada's investment marketplace. It includes the roles of investment dealers and financial intermediaries, capital market functions, financial instruments, and the complete Canadian regulatory environment with its regulatory bodies, principles of regulation, client remediation options, and ethical standards for financial services professionals.
Topic 5	<ul style="list-style-type: none">• Analysis of Managed and Structured Products: This section of the exam measures the skills of an Investment Products Specialist and covers mutual funds, exchange-traded funds, alternative investments, structured products, and other managed products including their structures, regulations, features, risks, strategies, performance measurement, and tax implications within the Canadian investment landscape.

CSI Canadian Securities Course Exam2 Sample Questions (Q60-Q65):

NEW QUESTION # 60

Which regulatory body is responsible for the surveillance of trading and market-related activities of participants on Canadian equity marketplaces?

- A. OSFI
- B. CSA
- **C. CIRO**
- D. OBSI

Answer: C

Explanation:

The Canadian Investment Regulatory Organization (CIRO) is responsible for overseeing trading and market-related activities of participants on Canadian equity marketplaces. CIRO conducts surveillance to ensure compliance with rules, regulations, and fair market practices.

Other options:

* OBSI (Ombudsman for Banking Services and Investments): Handles disputes between financial institutions and their clients but does not conduct trading surveillance.

* OSFI (Office of the Superintendent of Financial Institutions): Regulates and supervises federally regulated financial institutions, focusing on their solvency.

* CSA (Canadian Securities Administrators): Coordinates securities regulation across Canada but does not directly monitor trading activities.

References:

* Volume 1, Chapter 3: The Canadian Regulatory Environment, section on "Market Surveillance and Trading Oversight" explains CIRO's role.

NEW QUESTION # 61

What bond should an advisor recommend to someone who wants to hold bonds and maximize potential capital gains when interest rates are expected to fall?

- A. A short-term bond with a high coupon.
- B. A short-term bond with a low coupon.
- C. A long-term bond with a high coupon.
- **D. A long-term bond with a low coupon.**

Answer: D

Explanation:

Long-term bond with a low coupon will maximize capital gains when interest rates fall. Here's why:

- * Long-term bonds are more sensitive to interest rate changes due to their longer duration, which amplifies the price movement.
- * Low coupon bonds are more affected by changes in interest rates compared to high coupon bonds because more of their value comes from the principal repayment rather than periodic interest payments.

Other options:

- * Short-term bonds: Have lower duration and less sensitivity to interest rate changes, so they do not maximize capital gains.
- * High coupon bonds: Are less sensitive to interest rate changes because of their higher periodic cash flows.

References:

- * Volume 1, Chapter 7: Fixed-Income Securities: Pricing and Trading, section on "Impact of Maturity and Coupon on Bond Prices" explains the relationship between interest rate changes, bond duration, and price sensitivity.

NEW QUESTION # 62

Which macroeconomic factors would have a positive impact on investor expectations and the price of securities?

- **A. Low levels of government debt and consumer indebtedness.**
- B. Targeting certain sectors of the economy with monetary policy measures and tax breaks.
- C. Increased taxes on corporations with the goal of lower government debt.
- D. A decrease in government spending with corresponding tax cuts to individuals.

Answer: A

Explanation:

Low levels of government and consumer indebtedness create a positive macroeconomic environment for investor expectations and securities prices. When debt levels are manageable, governments and consumers have greater financial flexibility, which can lead to increased economic activity and improved investor confidence.

* Why This Impacts Investor Expectations Positively:

* Low government debt allows for expansionary fiscal policies (e.g., increased spending or tax cuts) without significantly increasing borrowing costs.

* Low consumer debt supports higher disposable income, enabling more spending and investment.

* Both factors reduce the risk of higher interest rates, keeping borrowing costs low for businesses and individuals, which supports economic growth and, in turn, securities prices.

* Why Other Options Are Incorrect:

* A: Targeted monetary policies may benefit specific sectors but are not a universally positive factor for all securities.

* B: Increased taxes on corporations can reduce profitability and negatively impact investor expectations.

* D: A decrease in government spending with tax cuts could slow economic growth, negatively impacting securities prices.

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CSC Volume 2, Chapter 13: Macroeconomic Factors and their impact on securities.

NEW QUESTION # 63

During which step of the financial planning process should an engagement be formalized with a professional service contract?

- A. Collect data and information.
- **B. Establish the client-advisor relationship.**
- C. Recommend strategies to meet goals.
- D. Implement recommendations.

Answer: B

NEW QUESTION # 64

A client who seeks advice from an investment advisor but does not require financial planning guidance. Which platform is most appropriate for this client?

- A. Family office
- **B. Discount brokerage.**
- C. Exchanged-traded fund.
- D. Self-directed brokerage.

Answer: B

Explanation:

A discount brokerage is an ideal platform for clients who seek professional advice but do not require comprehensive financial planning. Discount brokers allow clients to trade securities with minimal fees, offering tools and resources for investment decision-making without the cost of full-service advisory.

* Why This Platform is Appropriate:

* Clients retain control over their portfolios but can access limited advisory services when needed.

* Suitable for investors who are comfortable with self-directed investing and require occasional guidance.

* Why Other Options Are Incorrect:

* A: A family office provides high-end services, including financial planning, making it excessive for this client.

* B: A self-directed brokerage is entirely self-managed, without access to advisory support.

* C: ETFs are an investment product, not a platform.

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CSC Volume 2, Chapter 25: Overview of Fee-Based and Discount Brokerage Accounts.

NEW QUESTION # 65

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