

Customizable Salesforce Sales-Cloud-Consultant Exam Mode - Sales-Cloud-Consultant Reliable Practice Materials



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The Salesforce Sales-Cloud-Consultant PDF dumps format is the most simple and easy version, specially designed by the GuideTorrent to provide value to its consumers. It is also compatible with all smart devices. Thus it is portable, which will help you practice the Salesforce Sales-Cloud-Consultant Exam without the barrier of time and place.

To become a Salesforce Sales-Cloud-Consultant certified, candidates must pass the Sales-Cloud-Consultant certification exam, which comprises 60 multiple-choice questions that must be completed within 105 minutes. Sales-Cloud-Consultant exam is computer-based and held at authorized testing centers worldwide. The Salesforce Certified Sales Cloud Consultant certification is valid for two years, after which individuals need to recertify to maintain their certification.

Salesforce Sales-Cloud-Consultant certification exam is designed to test an individual's knowledge and expertise in the area of sales cloud implementation. Sales-Cloud-Consultant Exam is specifically targeted towards individuals who work with Salesforce on a daily basis and have an in-depth understanding of the Sales Cloud platform. Salesforce Certified Sales Cloud Consultant certification exam is rigorous and requires a deep understanding of the Sales Cloud platform and its various features and functionalities.

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Sales-Cloud-Consultant Reliable Practice Materials - Sales-Cloud-Consultant Passing Score Feedback

Some of our customers are white-collar workers with no time to waste, and need a Salesforce certification urgently to get their promotions, meanwhile the other customers might aim at improving their skills. Our reliable Sales-Cloud-Consultant question dumps are developed by our experts who have rich experience in the fields. Constant updating of the Sales-Cloud-Consultant Prep Guide keeps the high accuracy of exam questions thus will help you get use the Sales-Cloud-Consultant exam quickly. During the exam, you would be familiar with the questions, which you have practiced in our Sales-Cloud-Consultant question dumps. That's the reason why most of our customers always pass exam easily.

Salesforce Certified Sales Cloud Consultant Sample Questions (Q190-Q195):

NEW QUESTION # 190

Where are Dated Exchange Rates used?

Answer:

Explanation:

Dated exchange rates allow you to map a currency conversion rate to a specific date range. Dated exchange rates are used for

opportunities, opportunity products, opportunity product schedules, campaign opportunity fields, and reports related to these objects and fields

NEW QUESTION # 191

2 lines of business LOB, each with custom opportunity stages & record types - choose 2 answers

- A. Users able to see all stages in list view filter drop downs
- B. Users able to see all stages in report filter drop downs

Answer: A,B

NEW QUESTION # 192

What is an easy way to provide channel partners with easy access to approved product documentation and ensure they are notified when it is updated?

Answer:

Explanation:

Enable content in the partner portal and enable content email alerts for partner users.

NEW QUESTION # 193

Northern Trail Outfitters had issues with its last two Salesforce deployments, both of which caused system downtimes that exceeded planned estimates. The CIO asked a consultant to develop a Risk Register to identify and mitigate these types of issues with future deployments. The CIO asked the consultant to log the two previously known issues as a starting point for the register.

In which Risk category do these system downtime issues fall?

- A. Operational Risk
- B. Technical Risk
- C. Compliance Risk

Answer: B

Explanation:

System downtimes during deployments are typically categorized under Technical Risk. This is because technical risks encompass issues related to the system's infrastructure, software bugs, and overall technical challenges that can disrupt system performance and availability. In this case, the system downtimes that occurred during the Salesforce deployments were due to technical problems, such as possible software malfunctions or integration issues, that led to unplanned outages. These types of risks are critical to identify and mitigate in future deployments to ensure system stability and availability.

NEW QUESTION # 194

AW Computing wants to run advertisement campaigns and then run reports to measure which advertisement type (online, magazine, or newspaper) generates the most revenue. Where would you create an "Advertisement Type" picklist to track this information?

- A. Contacts object
- B. Leads object
- C. Campaign Members object
- D. Campaigns object

Answer: D

NEW QUESTION # 195

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so you can customize your Sales-Cloud-Consultant exam questions preparation to meet your needs.

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