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SAP C-S4CS-2508 Exam Syllabus Topics:

| Topic | Details |
|---------|--|
| Topic 1 | <ul style="list-style-type: none">• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences. |
| Topic 2 | <ul style="list-style-type: none">• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S• 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics. |
| Topic 3 | <ul style="list-style-type: none">• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption. |
| Topic 4 | <ul style="list-style-type: none">• Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments. |
| Topic 5 | <ul style="list-style-type: none">• Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S• 4HANA Cloud Public Edition. |

| | |
|---------|---|
| Topic 6 | <ul style="list-style-type: none"> • System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition. |
| Topic 7 | <ul style="list-style-type: none"> • Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights. |

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To attempt the SAP C-S4CS-2508 exam optimally and ace it on the first attempt, proper exam planning is crucial. Since the SAP C-S4CS-2508 exam demands a lot of time and effort, we designed the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2508) exam dumps in such a way that you won't have to go through sleepless study nights or disturb your schedule. Before starting the SAP C-S4CS-2508 Preparation, plan the amount of time you will allot to each topic, determine the topics that demand more effort and prioritize the components that possess more weightage in the SAP C-S4CS-2508 exam.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q54-Q59):

NEW QUESTION # 54

You work on a Sell from Stock (B D9) process in SAP S/4HANA Cloud Public Edition. What must be created to confirm a customer's intention to buy the products?

- A. Sales quotation
- B. Sales inquiry
- **C. Sales order**
- D. Outbound delivery

Answer: C

NEW QUESTION # 55

When you create a sales order item, in which sequence is the master data read to determine the delivering plant?

- **A. Sales area → Shipping conditions → Plant determination**
- B. Sales order header → Customer master → Material master
- C. Customer master → Material master → Sales order header
- D. Sales order → Delivery plant → Material master

Answer: A

NEW QUESTION # 56

What can you do with the planning apps for sales? Note: There are 2 correct answers to this question.

- A. Compare ordered, shipped, and billed amounts
- **B. Compare planned with actual sales data**
- C. Calculate the sales quotation conversion rate
- **D. Search, create, and update sales plans**

Answer: B,D

NEW QUESTION # 57

Which business roles are relevant for the SAP Fiori Analytical Apps for Sales (1BS) process? Note: There are 3 correct answers to this question.

- A. Returns Clerk
- B. Billing Clerk
- C. Shipping Specialist
- D. Internal sales representative
- E. Sales Manager

Answer: A,D,E

NEW QUESTION # 58

Where do you find industry cloud solutions to address a customer's unique requirement?

- A. SAP Discovery Center
- B. SAP Store
- C. SAP Business Technology Platform
- D. SAP Signavio Process Navigator

Answer: C

NEW QUESTION # 59

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