

Plat-101: Salesforce Certified Platform Foundations Dumps & PassGuide Plat-101 Examen



Viele Leute, die in der IT-Branche arbeiten, wissen die mühsame Vorbereitung auf die Salesforce Plat-101 Prüfung. Wir ZertSoft können doch den Schwierigkeitsgrad der Salesforce Plat-101 Prüfung nicht ändern, aber wir können die Schwierigkeitsgrad der Vorbereitung für Sie vermindern. Ihre Angst vor der Salesforce Plat-101 Prüfung wird beseitigen, solange Sie die Prüfungsunterlagen von unserem Technik- Team probiert haben. Wir tun unser Bestes, um Ihnen zu helfen, Ihre Konfidenz für Salesforce Plat-101 zu verstärken!

Salesforce Plat-101 Prüfungsplan:

Thema	Einzelheiten
Thema 1	Navigation: This section of the exam measures the skills of Marketing Specialists and covers how users navigate Salesforce. It tests the ability to locate and access necessary information in given scenarios and to identify where different types of Salesforce customizations take place. The emphasis is on practical system navigation that supports marketing operations.
Thema 2	Data Model: This section of the exam measures skills of Marketing Cloud Administrators and covers Salesforce's data model. It involves understanding the relationship between core standard objects such as Accounts, Contacts, Leads, Opportunities, and Cases. The section also evaluates knowledge of ensuring data visibility through features and maintaining data integrity using the right tools in different business scenarios.
Thema 3	Reports & Dashboards: This section of the exam measures skills of Marketing Specialists and covers reporting and visualization in Salesforce. It includes describing how reports are built, how dashboards present insights, and how these tools help organizations monitor performance and make informed marketing decisions.

Thema 4	• Salesforce Ecosystem: This section of the exam measures skills of Marketing Cloud Administrators and covers the overall Salesforce ecosystem. It focuses on understanding the different resources available for learning and skill development, recognizing how Salesforce Customer 360 products can be applied in real business use cases, and explaining how organizations make use of Salesforce in daily operations. It also highlights awareness of job roles and career opportunities within the Salesforce ecosystem.
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>> Plat-101 Fragen Antworten <<

Aktuelle Salesforce Plat-101 Prüfung pdf Torrent für Plat-101 Examen Erfolg prep

Sie können im Internet kostenlos die Lerntipps und einen Teil der Prüfungsfragen und Antworten zur Salesforce Plat-101 Zertifizierungsprüfung von ZertSoft als Probe herunterladen.

Salesforce Certified Platform Foundations Plat-101 Prüfungsfragen mit Lösungen (Q46-Q51):

46. Frage

Get Cloudy Consulting (GCC) wants to migrate to Salesforce as its business continues to grow. GCC's needs include: Communicating available products and services to its prospective customers Improving its sales pipeline forecast and management quarterly revenue goals Offering support to customers through its website, consider for implementation?

- A. Commerce, Service, and Marketing
- **B. Sales, Service, and Marketing**
- C. Service, Experience, and Marketing

Antwort: B

Begründung:

The Salesforce products that best suit GCC's needs are Sales Cloud, Service Cloud, and Marketing Cloud. Sales Cloud helps GCC communicate its products and services to its prospective customers, improve its sales pipeline forecast and management, and achieve its quarterly revenue goals⁶. Service Cloud helps GCC offer support to customers through its website, phone, email, chat, and social media channels⁷. Marketing Cloud helps GCC create personalized customer journeys across email, mobile, social, web, and more

47. Frage

Get Cloudy Consulting encourages end users to update their own settings. How can an end-user access their personal settings?

- **A. Click the profile icon in the header, then click Settings.**
- B. Click the question mark icon in the header, then create a Case.
- C. Click the gear icon in the header, then click Setup.

Antwort: A

Begründung:

The way that an end-user can access their personal settings is to click the profile icon in the header, then click Settings. This will open the Settings page, where the user can update their personal information, language and locale, email, display, security, and other settings. Clicking the gear icon in the header, then clicking Setup will open the Setup page, where the user can access the org-wide settings and features, but not their personal settings. Clicking the question mark icon in the header, then creating a Case will open the Help Center, where the user can get help and support, but not access their personal settings.

48. Frage

Get Cloudy Consulting currently stores information about its customers and partners in the Account object.

There are a few details specific to partners that are not applicable to customers.
What is the recommended way to display only the information applicable to each group?

- **A. Create record types on Account called Partner and Customer**
- B. Use Account for customers and create a custom object for partners.
- C. Create custom object called Partner and Customer

Antwort: A

Begründung:

Creating record types on Account called Partner and Customer is the recommended way to display only the information applicable to each group. Record types allow different page layouts, picklist values, and business processes to be assigned to different users based on their profile. For example, the Partner record type could have a page layout that includes fields specific to partners, such as Partner Type, Partner Level, and Partner Status. The Customer record type could have a different page layout that excludes those fields. Using Account for customers and creating a custom object for partners would not be advisable, because it would create data silos and make reporting and sharing more difficult. Creating custom objects called Partner and Customer would not make sense, because they are both types of accounts and should use the standard Account object.

49. Frage

A Salesforce standard profile end user is looking for specific information on an Opportunity record page.
They are overwhelmed by the required scrolling to see the page.
What should the user do to simplify the page to see only what they want?

- A. Remove activities.
- **B. Collapse detail sections.**
- C. Change page layout assignment.

Antwort: B

Begründung:

Collapsing detail sections is a way to simplify the page to see only what the user wants, as it will hide the fields in that section and reduce the scrolling.

50. Frage

Which Salesforce role produces data-driven solutions by eliciting, documenting, and examining requirements around organizational challenges?

- A. User Experience Designer
- B. Platform Developer
- **C. Business Analyst**

Antwort: C

Begründung:

A business analyst produces data-driven solutions by eliciting, documenting, and examining requirements around organizational challenges. A business analyst also helps design and implement solutions using Salesforce tools and best practices

51. Frage

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Wofür sorgen Sie? Sorgen Sie sich um Salesforce Plat-101 Zertifizierungsprüfung? Tatsächlich ist Salesforce Plat-101 Zertifizierungsprüfung eine schwierige Prüfung. Aber es ist unnötig, dass Sie dafür zu viel sorgen. Mit geeigneten Methoden können Sie die Plat-101 Prüfungen leichter bestehen. Wissen Sie, was die geeignete Methode ist? Es ist eine sehr gute Methode, die Salesforce Plat-101 Prüfungsmaterialien zu benutzen. ZertSoft hilft vielen Kandidaten seit langen Zertit und ist von ihnen gut bewertet. Diese Prüfungsfragen und -antworten können Sie gewährleisten, diese Prüfung einmalig zu bestehen. Deswegen benutzen Sie unbesorgt diese Salesforce Plat-101 Dumps.

Plat-101 German: <https://www.zertsoft.com/Plat-101-pruefungsfragen.html>

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