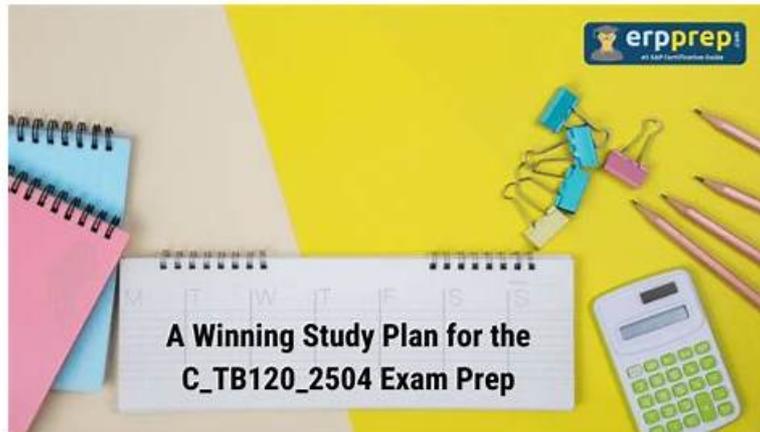


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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 2	<ul style="list-style-type: none"> Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 3	<ul style="list-style-type: none"> Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q51-Q56):

NEW QUESTION # 51

How are defined inventory levels (such as minimum inventory requirements) considered when running the Material Requirements Planning (MRP) wizard?

- A. Recommendations
- B. Demand
- **C. Supply**
- D. Stock on Hand

Answer: C

NEW QUESTION # 52

When you create a new company, default settings and values are applied automatically in the company details. What influences the default settings?

- A. Chart of accounts template
- B. License
- C. Local currency
- **D. Localization**

Answer: D

NEW QUESTION # 53

A company wants to track the performance of the caterers who they use for special events. They use a service contract with each caterer for the delivery of food at these events. Each caterer is set up as a vendor and one item master is used for the service. An invoice is used to pay for each event.

After each event they want to record the freshness, presentation, and quality and provide a report on each event in the purchasing manager's dashboard. You have decided to add a user-defined field for each metric.

Where would you add the user-defined fields?

- A. Item master data
- **B. Service contract**
- C. A/P invoice
- D. Vendor master data

Answer: B

NEW QUESTION # 54

A company uses perpetual inventory and produces items in-house that are controlled by the standard cost valuation method. The standard cost value is set to 20. During the past month, the actual cost to produce this item increased to 25 due to labor costs.

What is the effect on accounting and inventory each time this item is produced? Note: There are 2 correct answers to this question.

- A. A cost of 20 is posted to the stock account.
- **B. The cost of goods sold for the item will be set at 25.**
- **C. The cost difference 5 is posted to a variance account.**
- D. The cost of 25 is posted to the stock account.

Answer: B,C

NEW QUESTION # 55

You sell a case of several hardware tools as a kit. Often when selling the kit, one or more tools are replaced with other items from

inventory. Which type of bill of materials would you create for the kit to support this process?

- A. Template
- **B. Sales**
- C. Assembly

Answer: B

NEW QUESTION # 56

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