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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q25-Q30):

NEW QUESTION # 25

A client would like to customize the Store so certain groups of buyers see personalized information.

Which three criteria types can an Administrator use to create an audience for a component on a Store page?

- A. Permission Set
- B. Profile
- C. Active Cart Total Value
- D. User's Location
- E. Product Category

Answer: A,B,D

Explanation:

To create personalized experiences for different groups of buyers, an Administrator can use the following criteria types to create audiences for a component on a Store page:

B) Permission Set: This allows for content personalization based on the permissions granted to the user, enabling targeted content delivery.

C) Profile: Users with different profiles can be presented with tailored content, ensuring relevance and enhancing the user experience.

E) User's Location: Personalizing content based on the user's geographical location can significantly improve relevance and engagement.

NEW QUESTION # 26

While setting up B2B Commerce, which setting should an Administrator enable to defend against session hijacking and cross-site scripting?

- A. Cross Site Security
- B. HTTP Security
- C. Require HttpOnly
- D. CrossSiteSec

Answer: C

Explanation:

To defend against session hijacking and cross-site scripting in Salesforce B2B Commerce, an administrator should enable B. Require HttpOnly setting. This setting helps prevent access to cookie data via client-side scripts, significantly reducing the risk of XSS (Cross-Site Scripting) attacks and protecting session cookies from being hijacked.

NEW QUESTION # 27

An Administrator needs to add a B2B store to a site that already exists. The Administrator has entered a valid store name. Which two conditions are required to be able to add a B2B store to an existing site?

- A. The existing site should only use the Microsite (LWR) template.
- B. The site should not have a store created.
- C. The site should already have a store created.
- D. The existing site should use the Build your own (Aura), Customer Portal or B2B template.

Answer: B,D

Explanation:

To add a B2B store to an existing site, two conditions required are A. The existing site should use the Build your own (Aura), Customer Portal, or B2B template, ensuring compatibility with B2B Commerce functionalities, and D. The site should not have a store created, as each site can typically support one B2B store.

NEW QUESTION # 28

What user license is needed at a minimum to deploy B2B Commerce successfully for Buyers and external users?

- A. Customer Community License
- B. Partner Community License
- C. Full CRM User license
- D. Customer Community Plus License

Answer: A

Explanation:

To deploy B2B Commerce successfully for Buyers and external users, the minimum user license needed is D. Customer Community License. This license type is designed for external users to access the community, enabling them to engage with the B2B Commerce store, view products, and make purchases.

NEW QUESTION # 29

Which object must have the B2B Commerce license and no additional add-ons in order to show up?

- A. Fulfillment Order
- B. Billing Schedule
- C. Order
- **D. Buyer Account**

Answer: D

Explanation:

For an object to show up in Salesforce B2B Commerce, it must have the B2B Commerce license assigned, and no additional add-ons are required for the Buyer Account (C) to appear. The Buyer Account is a fundamental entity in B2B Commerce, representing the customer's organization and enabling the management of business-specific data, pricing, and transactions. While Fulfillment Order (A), Billing Schedule (B), and Order (D) are important objects within the B2B Commerce ecosystem, the Buyer Account is crucial for establishing the foundational business relationship in the B2B context.

NEW QUESTION # 30

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