

# Die seit kurzem aktuellsten Salesforce Revenue Cloud Consultant Accredited Professional Prüfungsunterlagen, 100% Garantie für Ihren Erfolg in der Salesforce Revenue-Cloud-Consultant-Accredited-Professional Prüfungen!



BONUS!!! Laden Sie die vollständige Version der ExamFragen Revenue-Cloud-Consultant- Accredited-Professional Prüfungsfragen kostenlos herunter: <https://drive.google.com/open?id=11fQv7wHrj5atvU9F1m3bGmoGI8cjhl7>

Wir ExamFragen sind die Website, die Kadidaten IT-zertifizierung Dumps und gut helfen können. Wir ExamFragen schreiben alle Salesforce Revenue-Cloud-Consultant-Accredited-Professional Prüfungsfragen bei der Verwendung der früheren Erlebnisse, deshalb haben wir die besten Salesforce Revenue-Cloud-Consultant-Accredited-Professional Dumps. Die Prüfungsunterlagen beinhalten alle möglichen Prüfungsfragen in der aktuellen Prüfung. Es kann Ihnen garantieren, einmal den Erfolg zu erreichen.

## Salesforce Revenue-Cloud-Consultant-Accredited-Professional Prüfungsplan:

Thema	Einzelheiten
Thema 1	<ul style="list-style-type: none"> <li>Revenue Cloud Technical Design: In this topic, Salesforce consultants delve into CPQ and Billing design solutions, evaluating the capabilities of managed packages while assessing implications of legacy data. Consultants will determine when customization is necessary and identify project risks. Mastering this area ensures expertise in architecting robust Revenue Cloud solutions while mitigating implementation challenges.</li> </ul>
Thema 2	<ul style="list-style-type: none"> <li>Revenue Cloud Implementation Management: This topic equips Salesforce consultants to lead CPQ and Billing scoping sessions effectively, capture comprehensive solution designs, and prepare for Revenue Cloud projects. Emphasis is placed on managing activities across build, test, deployment, and support phases. Success in this section reflects proficiency in executing end-to-end implementation strategies.</li> </ul>
Thema 3	<ul style="list-style-type: none"> <li>New Release Capabilities: In this topic, Salesforce consultants explore the impact of new release capabilities on existing designs. The topic gives an understanding of the importance of aligning solutions with current and available functionalities.</li> </ul>

>> Revenue-Cloud-Consultant-Accredited-Professional Schulungsunterlagen <<

## Revenue-Cloud-Consultant-Accredited-Professional Vorbereitung & Revenue-Cloud-Consultant-Accredited-Professional Trainingsunterlagen

ExamFragen bieten Ihnen eine klare und ausgezeichnete Wahl und hilft Ihnen, Ihre Sorgen zu reduzieren. Möchten Sie einen frühen Erfolg? Möchten Sie Salesforce Revenue-Cloud-Consultant-Accredited-Professional Zertifikat schnell zu erhalten? Beeilen Sie sich, Salesforce Revenue-Cloud-Consultant-Accredited-Professional Prüfungsunterlagen von ExamFragen in Ihren Einkaufswagen hinzuzufügen. ExamFragen gibt Ihnen eine gute Anleitung, um sicherzustellen, dass Sie die Salesforce Revenue-Cloud-Consultant-Accredited-Professional Prüfung bestehen können. Mit ExamFragen können Sie ganz schnell das gewünschte Zertifikat bekommen.

## Salesforce Revenue Cloud Consultant Accredited Professional Revenue-Cloud-Consultant-Accredited-Professional Prüfungsfragen mit Lösungen (Q92-Q97):

### 92. Frage

A Revenue Cloud sales user is working with a customer who wants to use their own service order in a .docx file format. The customer needs to provide additional details for a contract to include their own custom terms. Which option in the versioning process supports this requirement?

- **A. Import Contract**
- B. Generate Contract from a Template
- C. Modify Contract in Microsoft 365 editor

**Antwort: A**

### 93. Frage

What are the 3 reasons why you would need an appexchangesolution to supportgenerating a document is support of a revenue cloud project?

- **A. Contract Redlining**
- B. Invoice Generation
- C. Attachments
- **D. Electronic signature**
- **E. watermarks**

**Antwort: A,D,E**

Begründung:

Salesforce AppExchange offers a variety of solutions that can enhance the functionality of Salesforce Revenue Cloud. Here are the reasons why you would need an AppExchange solution to support generating a document in support of a Revenue Cloud project:

Watermarks (A): Watermarks can be used to mark documents as confidential or to denote the status of the document (draft, approved, etc.). AppExchange solutions can provide this functionality, which is not available out-of-the-box in Salesforce.

Electronic Signature : Electronic signatures are often required for contracts and other legal documents.

AppExchange solutions like DocuSign can integrate with Salesforce to provide this functionality.

Contract Redlining (D): Contract redlining allows for tracking changes and comments during the contract negotiation process. This is a specialized functionality that can be provided by AppExchange solutions.

References

10 Benefits of Using Salesforce AppExchange Apps - Cloud Analogy

Revenue Cloud Collection Page - Salesforce

Extending Customer 360 with Salesforce AppExchange

What Is Salesforce AppExchange and How Can I Use It?

### 94. Frage

Some of the users at universal containers have faced long processing times during quotedocument generation. What can be done to reduce the processing times for documentgeneration?

- **A. using compressed image formats for image files included in the quote document**
- B. reducing the number of quote line fields displayed in the quote line editor
- C. Reducing the number of product rules and option constraints
- **D. reducing the number of line columns that are included in the quote document**
- E. increase the number of product of product rules and option constraints

**Antwort: A,D**

### 95. Frage

Which is the correct sequence of evaluation events for a price rule,quote calculator plugin (QCP) and CPQ package pricing engine?

- A. internal initialization →on Initialization→calculate formulas → Before Calculate→calculate quantities→ On Calculate→Price Waterfall Calculation→ After Calculate
- B. internal initialization →calculate formulas →calculate quantities →on Initialization →Before Calculate → On Calculate → Price Waterfall Calculation → After Calculate
- C. internal initialization →on Initialization→ Before Calculate →calculate quantities→ OnCalculate→Price Waterfall Calculation→ After Calculate→calculate formulas
- D. internal initialization →calculate formulas →calculate quantities →Price Waterfall Calculation →on Initialization → Before Calculate →On Calculate →After Calculate

**Antwort: A**

Begründung:

The correct sequence of evaluation events for a price rule, quote calculator plugin (QCP), and CPQ package pricing engine is as follows:

Internal Initialization: This is the first step where the system prepares for the calculation process.

On Initialization: At this stage, any price rules that are set to trigger 'On Initialization' are run.

Calculate Formulas: The system evaluates formula fields.

Before Calculate: Any price rules that are set to trigger 'Before Calculate' are run.

Calculate Quantities: The system calculates quantities, for example, bundle components.

On Calculate: Any price rules that are set to trigger 'On Calculate' are run.

Price Waterfall Calculation: The system calculates out-of-the-box pricing tools such as block pricing, discount schedules, etc.

After Calculate: Any price rules that are set to trigger 'After Calculate' are run.

This sequence ensures that all calculations and price rules are applied in the correct order, providing accurate pricing information.

Reference:

[https://help.salesforce.com/s/articleView?id=sf.cpq\\_price\\_rule\\_considerations.htm&language=en\\_US&type=5](https://help.salesforce.com/s/articleView?id=sf.cpq_price_rule_considerations.htm&language=en_US&type=5)

[https://help.salesforce.com/s/articleView?id=000388745&language=en\\_US&type=1](https://help.salesforce.com/s/articleView?id=000388745&language=en_US&type=1)

## 96. Frage

What are three Key Characteristics of an implementation partner leading a revenue cloudscoping session?

- A. Experience in A Selling Role With Quota Responsibilities
- B. Being Effective at planning monitoring and reviewing E). Having Deep Knowledge of competitor products
- C. Excellent Communication Skills both verbal and written
- D. Understanding Design pitfalls and Migration actions to course correct

**Antwort: B,C,D**

## 97. Frage

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Examfragen genießt schon guten Ruf auf dem IT-Prüfungssoftware Markt Deutschlands, Japans und Südkoreas. Wenn es für Sie das erste Mal, unsere Marke zu hören, können Sie zuerst auf unserer Webseite die Demos der Salesforce Revenue-Cloud-Consultant-Accredited-Professional gratis probieren. Dann können Sie das kundenorientierte Design von uns Examfragen erkennen und die ausführliche Deutungen empfinden. Wenn auch die Unterlagen der Salesforce Revenue-Cloud-Consultant-Accredited-Professional schon am neuesten sind, werden wir immer weiter die Aktualisierungssituation überprüfen. Innerhalb einem Jahr nach Ihrem Kauf, bieten wir Ihnen gratis immer weiter die neueste Version von Salesforce Revenue-Cloud-Consultant-Accredited-Professional Prüfungssoftware.

**Revenue-Cloud-Consultant-Accredited-Professional Vorbereitung:** <https://www.examfragen.de/Revenue-Cloud-Consultant-Accredited-Professional-pruefung-fragen.html>

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