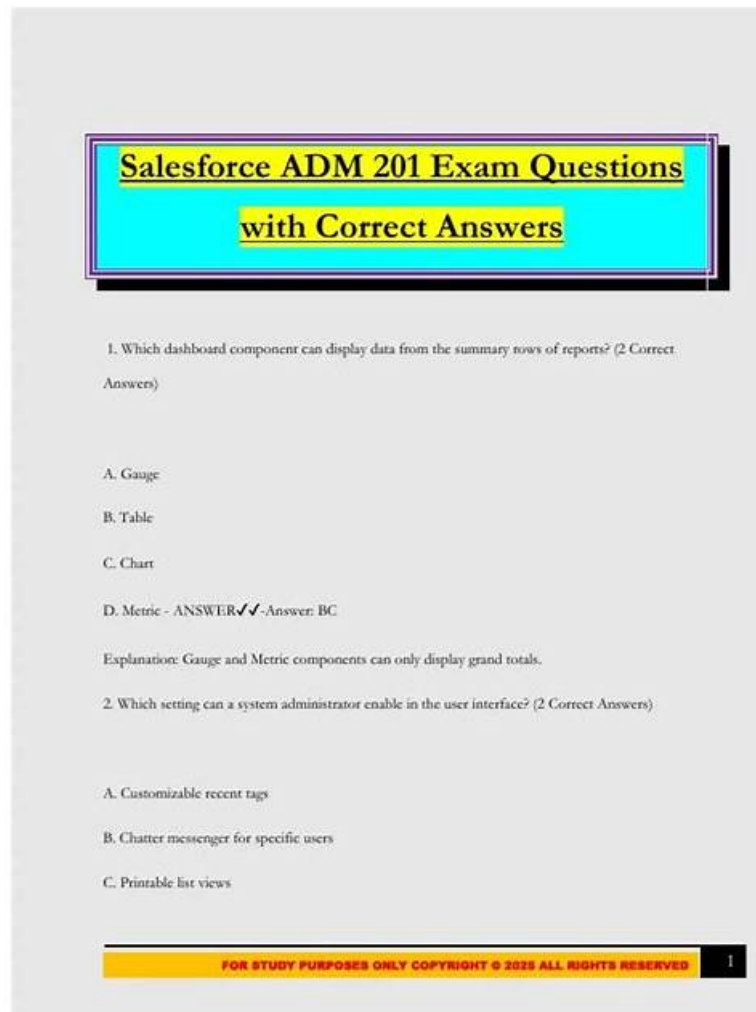


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Salesforce Certified Administrator Sample Questions (Q106-Q111):

NEW QUESTION # 106

What are two ways to customize basic Salesforce Reports using Lightning Experience? (Choose two.)

- A. By adding a filter
- B. By adding a Lightning Component
- C. By adding links to external pages
- D. By adding a chart

Answer: A,D

NEW QUESTION # 107

Cloud kicks wants to track shoe designs by products. Shoe designs should be unable to be deleted, and there can be multiple design for one product across various stages.

Which two steps should the administration configure to meet this requirement?

Choose 2 answers

- A. Create a Custom Object for shoe design.
- B. Use the Standard Object for designs.
- C. Add a custom master detail field for shoe design on the Product Object.
- D. Configure a Custom Lookup Field for shoe design on the product object.

Answer: A,C

Explanation:

Custom object and master detail field are two steps that should be configured to meet this requirement.

Custom object can be used to create a new object for shoe design that can store information about different designs and stages.

Master detail field can be used to create a relationship between Product and Shoe Design that prevents deletion of Shoe Design records and allows multiple designs for one product. References:

https://help.salesforce.com/s/articleView?id=sf.customize_customobjects.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5

NEW QUESTION # 108

What are two Validation Rule Fields?

Choose 2 answers

- A. Active Date
- B. Error Message
- C. Error Condition Formula
- D. Owner

Answer: B,C

NEW QUESTION # 109

Fill in the blank.

When can inactive assignment rules be run on leads?

Answer:

Explanation:

During lead import

NEW QUESTION # 110

Which of the following special picklist fields are not available for record types because they're used exclusively for sales processes, lead processes, support processes, and solution processes

- A. Lead Status
- B. Opportunity Stage
- C. Solution Status
- D. Case Status
- E. Case Origin

Answer: A,B,C,D

Explanation:

Section: Volume I

NEW QUESTION # 111

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Salesforce ADM-201 certification exams are a great way to analyze and evaluate the skills of a candidate effectively. Big companies are always on the lookout for capable candidates. You need to pass the Salesforce ADM-201 Certification Exam to become a certified professional. This task is considerably tough for unprepared candidates however with the right ADM-201 prep material there remains no chance of failure.

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