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Salesforce Certified Experience Cloud Consultant Sample Questions (Q144-Q149):

NEW QUESTION # 144

Ursa Majer Solar (UMS) wantsto give its partriers the content, data, and tools they need to sell more solar panels.

Which three Partner Relationship Management features should the system administrator utilize on UMS's site?

Choose 3 answers

- A. Content Flagging
- B. Lead Distribution
- C. Service Console
- D. Market Development Fund

- E. Deal Registration

Answer: B,D,E

Explanation:

DealRegistration allows UMS to enable its partners to register deals and work with UMS on sales opportunities. UMS can also set up approval processes and validation rules for deal registration and track the deal status and revenue. Lead Distribution allows UMS to assign leads to partners based on predefined criteria, such as location, product, or industry. UMS can also monitor the lead conversion rate and partner performance. Market Development Fund allows UMS to allocate funds to partners for marketing activities, such as events, campaigns, or webinars. UMS can also create budgets, approval workflows, and reports for market development fund.

NEW QUESTION # 145

Ursa Major Solar (UMS) would like to display a collection of news articles it has added to a workspace in Salesforce via a CMS Collection in its customer portal.

Where should UMS create the CMS collection before configuring the CMS Collection component in Experience Builder?

- A. Administrator in Workspaces
- B. Branding Sets
- C. Community Setting
- D. Content Management in Workspaces

Answer: D

Explanation:

Content Management in Workspaces is where UMS can create the CMS collection before configuring the CMS Collection component in Experience Builder. Content Management allows UMS to create, manage, and publish content from Salesforce to its customer portal. UMS can create a CMS collection that contains a group of news articles from a workspace and then use the CMS Collection component to display the collection on its site.

NEW QUESTION # 146

Which three permissions are included for a delegated administrator?

Choose 3 answers

- A. Create and edit external user records.
- B. Manage permission sets for external users on their account.
- C. Add external users to multiple accounts.
- D. Manage object access for external users.
- E. Generate new passwords for external users.

Answer: A,B,E

Explanation:

Three permissions that are included for a delegated administrator are A, D, and E. A delegated administrator is a user who has limited administrative privileges to perform certain user management tasks on behalf of an administrator. A delegated administrator can create and edit external user records, generate new passwords for external users, and manage permission sets for external users on their account. A delegated administrator cannot manage object access or add external users to multiple accounts.

NEW QUESTION # 147

Which component can be embedded into an Experience Cloud site to start conversations with customers using the channels they prefer?

- A. Channel Menu
- B. Service Console
- C. Service Your Way
- D. Chat

Answer: C

Explanation:

Service Your Way is a component that allows customers to choose how they want to interact with a service agent or a chatbot from a list of available channels, such as phone, chat, SMS, WhatsApp, or Facebook Messenger. Service Your Way can be added to any page in Experience Builder and configured to show different channels based on user attributes or device type.

NEW QUESTION # 148

Cloud Kicks (CK) wants to organize content on its site so that users can easily search and browse for information. Which three features should CK use to accomplish this goal?

- A. Content Graph
- B. Navigational Topics
- C. Content Topics
- D. Featured Topic
- E. Navigation Tree

Answer: A,C,E

Explanation:

Three features that CK should use to organize content on its site are Content Topics, Content Graph, and Navigation Tree. Content Topics are keywords or phrases that help users find and organize content in Experience Cloud sites. Content Topics can be assigned to any content, such as articles, posts, or files.

Content Graph is a feature that analyzes the relationships between content and topics and suggests relevant content to users based on their interests and preferences. Navigation Tree is a component that allows you to create a hierarchical structure of topics and subtopics that users can browse through to find content.

NEW QUESTION # 149

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