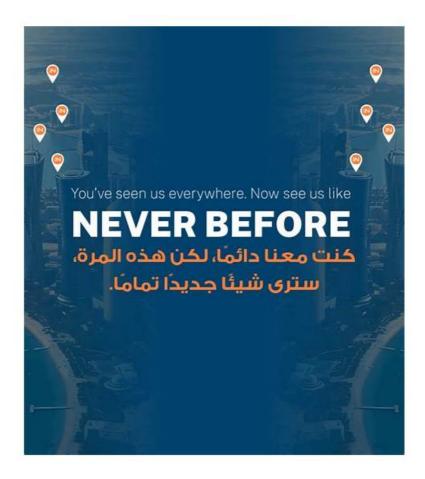
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As is known to us, the leading status of the knowledge-based economy has been established progressively. It is more and more important for us to keep pace with the changeable world and improve ourselves for the beautiful life. So the C-S4CS-2508 certification has also become more and more important for all people. Because a lot of people long to improve themselves and get the decent job. In this circumstance, more and more people will ponder the question how to get the C-S4CS-2508 Certification successfully in a short time. And our C-S4CS-2508 exam questions will help you pass the C-S4CS-2508 exam for sure.

SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 2	 Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 3	Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 4	Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 5	 Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S 4HANA Cloud Public Edition.
Торіс 6	Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 7	 System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S 4HANA Cloud Public Edition.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q64-Q69):

NEW QUESTION # 64

During Convergent Billing (1MC), you need to combine multiple documents in a subsequent billing document. Which document item characteristics must be identical? Note: There are 2 correct answers to this question.

- A. Ship-to party
- B. Payer
- C. Billing date
- D. Incoterms

Answer: B,C

NEW QUESTION #65

You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud Public Edition. Which of the following criteria always prevent the combination of multiple sales orders into a single outbound delivery? Note: There are 2 correct answers to this question.

- A. Ship-to party
- B. Shipping point
- C. Plant
- D. Payment terms

Answer: A,B

NEW QUESTION #66

Which factors are taken into account in determination of the pricing procedure in SAP S/4HANA Sales? Note: There are 2 correct answers to this question.

- A. Document Pricing Procedure
- B. Sales Area
- C. Customer Pricing Group
- D. Customer Account Group

Answer: A,B

NEW QUESTION #67

Which of the following SAP Fiori apps are part of the Convergent Billing process? Note: There are 2 correct answers to this question.

- A. Manage Billing Documents
- B. My Inbox All Items
- C. Test Billing Document Request API
- D. Manage Billing Document Requests

Answer: C,D

NEW QUESTION #68

Which of the following criteria must a contract meet to be considered in the Sales Contract Fulfillment Rates KPI? Note: There are 2 correct answers to this question.

- A. Net Value > 0
- B. Reference to an inquiry
- C. Valid on the current date
- D. Header status is completed

Answer: A,C

NEW QUESTION #69

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