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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q92-Q97):

NEW QUESTION # 92

An Administrator needs to allow users to filter products using fields on the product itself. How should the Administrator do this?

- A. Add the Products to the Search Index.
- B. Create a Product Tag for the Product Category.
- C. Add the Products to a Product Category.
- **D. Create a Filter for the Product Category.**

Answer: D

Explanation:

To allow users to filter products using fields on the product itself, the Administrator should C. Create a Filter for the Product Category. This involves defining filters based on product fields, which can then be applied within product categories to help users narrow down their product search based on specific attributes or criteria.

NEW QUESTION # 93

An Administrator has a customer that will go live without an external tax provider until some complex regional requirements are solidified. They will start using a flat tax on a per country and per region basis in the meantime.

The customer has provided the data in a CSV file with three columns: country, region, taxRate.

Which two actions should the Administrator take to use the tax data?

- A. Use the Import feature in the Commerce App to load the tax data.
- B. Have a developer modify the tax code used in the checkout flow.
- C. Create a custom object.
- D. Use Data Loader to import the CSV file to the Cart Tax object.

Answer: A,D

Explanation:

To utilize the tax data provided in a CSV file for flat tax rates per country and region, the Administrator should:

B) Use Data Loader to import the CSV file to the Cart Tax object: Data Loader is a client application for the bulk import or export of data. Using it to import the CSV file into the Cart Tax object allows for the application of the specified tax rates during checkout based on the country and region.

C) Use the Import feature in the Commerce App to load the tax data: The Commerce App's import feature can facilitate the bulk upload of tax rates directly into the system, ensuring that the correct tax rates are applied during transactions based on the specified criteria.

NEW QUESTION # 94

An Administrator wants to leverage an existing Salesforce Billing product implementation in their B2B Commerce storefront.

What should the Administrator do to achieve this?

- A. Set Field-Level Permissions for the Buyer Profile.
- B. Set the collection of payment details in the B2B components.
- C. Create a custom Component in Experience Builder.
- D. Add custom Fields to the Order Object.

Answer: C

Explanation:

To leverage an existing Salesforce Billing product implementation in their B2B Commerce storefront, an administrator should D. Create a custom Component in Experience Builder. This custom component can integrate Salesforce Billing functionality into the B2B Commerce storefront, allowing for seamless invoice and payment processing within the commerce experience.

NEW QUESTION # 95

Which three options does an Administrator have for adding content to a Product out of the box?

- A. Only one Product List Image
- B. Up to eight Product Detail Images
- C. One or more Product Banner Images
- D. Only one Product Detail Image
- E. One or more Attachments

Answer: B,C,E

Explanation:

In Salesforce B2B Commerce, administrators can enhance product pages by adding various types of content. Out of the box, the options include:

B) One or more Attachments: Administrators can attach multiple files to a product. These attachments can include manuals, specifications, or additional information relevant to the product.

C) Up to eight Product Detail Images: This allows for a more comprehensive display of the product from different angles or in different use cases, enhancing the buyer's understanding and visualization of the product.

E) One or more Product Banner Images: These can be used to highlight key features, promotions, or any other important information related to the product at the top of the product page.

These features are designed to provide a rich, informative, and engaging product experience for the buyers, directly out of the box, without the need for custom development.

NEW QUESTION # 96

Which two steps should an Administrator take to set up different pricing for different groups of buyers?

- A. Create Customer Groups
- B. Create Discount Groups
- C. Create Buyer Groups
- D. Create Price Books

Answer: C,D

Explanation:

To set up different pricing for different groups of buyers, an Administrator should B. Create Price Books to define different pricing structures and D. Create Buyer Groups to segment buyers into groups. Price Books can then be assigned to specific Buyer Groups, allowing for differentiated pricing strategies based on the buyer group.

NEW QUESTION # 97

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