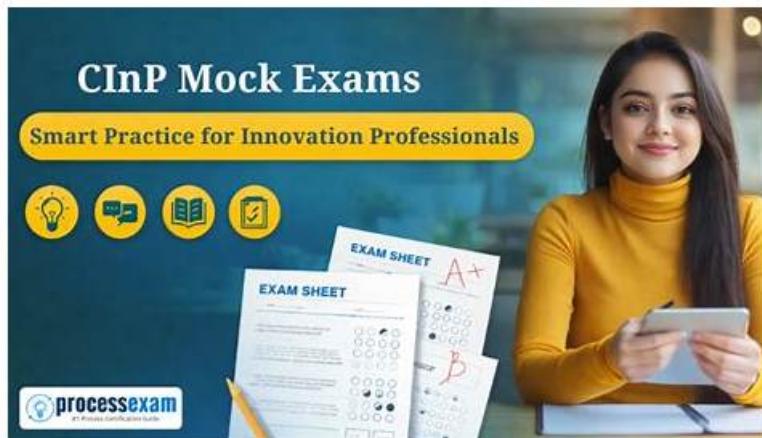


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GInI Certified Innovation Professional (CInP) Sample Questions (Q86-Q91):

NEW QUESTION # 86

In Trendcasting, trends can only be extrapolated so far, otherwise their projections are subject to gross error. Select one correct answer from the list:

- A. A competitor might beat us to market with a particular innovation
- B. We begin to scare people in the business with wild utopian and dystopian scenarios
- C. Our business might experience more success and growth than it can handle
- D. Their projections are subject to gross error

Answer: D

Explanation:

GInI's CInP Handbook describes Trendcasting as forecasting future market or technology trends based on current data, a Front End tool for opportunity spotting. However, GInI warns that over-extrapolation- projecting too far beyond reliable data-leads to "gross error" in predictions, as uncertainty compounds over time. This reflects statistical principles (e.g., regression limitations) and GInI's insistence on grounded insights. Option B, "competitor beating us," is a risk but unrelated to extrapolation accuracy. Option C,

"scaring people with scenarios," is a communication issue, not a forecasting flaw. Option D, "more success than we can handle," is an outcome, not a methodological concern. Option A aligns with GInI's caution, matching the original answer, emphasizing precision in trend analysis to ensure actionable, credible innovation strategies-a balance of vision and rigor.

NEW QUESTION # 87

In order to become an effective innovator, one must embrace which of the following?

Select one correct answer from the list:

- A. All the answers are correct
- B. A disdain for stasis and the status quo
- C. An eagerness to explore, experiment, and experience
- D. A sense of entrepreneurialism

Answer: A

Explanation:

GInI's CInP Handbook describes effective innovators as embodying multiple traits: "eagerness to explore, experiment, and experience" (A)-a curiosity-driven mindset; "disdain for stasis and the status quo" (C)-a drive to challenge norms; and "a sense of entrepreneurialism" (D)-a proactive, risk-taking attitude. These collectively fuel innovation's creative and execution phases. Since all options (A, C, D) are explicitly cited in GInI's innovator profile, "all the answers are correct" (B) is the intended choice, aligning with the original answer. This reflects GInI's holistic view-innovation requires a blend of exploration, disruption, and initiative-a comprehensive skillset underpinning its certification philosophy.

Reference: GInI CInP Handbook, Section on Characteristics of Effective Innovators.

NEW QUESTION # 88

A cardinal rule for Project Leaders leading their teams in needfinding is to never pursue innovation for the sake of being innovative. Why is this?

Select one correct answer from the list:

- A. Because being innovative is now looked down upon by most customers
- B. They must also combine the innovation with effective marketing if they really want to look innovative
- C. Without a clear understanding of the deeper market need involved, it usually just results in another "me too" offering
- D. It may raise different stakeholders' expectations too high beyond what the business can safely deliver

Answer: C

NEW QUESTION # 89

Organizations should be aware that in the Evaluation process of Stage 3 of the GInI InMS, the confidence level around certain metrics can be low given how far out in time they are from the present, and thus a certain amount of subjectivity and judgment will be inherent in the process.

Select one correct answer from the list:

- A. A certain amount of subjectivity and judgment
- B. Guessing
- C. Mostly unknowns
- D. A certain amount of optimistic speculation

Answer: A

Explanation:

GInI's CInP Handbook notes that in InMS Stage 3, evaluating ideas involves metrics (e.g., ROI, market size) projected into the future, where data may be incomplete. This introduces "a certain amount of subjectivity and judgment"-informed estimates by experts-balancing hard data with experience. "Guessing" (A) implies randomness, against GInI's rigor. "Mostly unknowns" (B) overstates uncertainty. "Optimistic speculation" (D) suggests bias, not judgment. Option C aligns with GInI's acknowledgment of human interpretation in early-stage decisions, matching the original answer, reflecting a pragmatic blend of science and art in GInI's evaluation-a realistic approach to innovation's ambiguity.

NEW QUESTION # 90

Wizard of Oz Prototypes are prototypes used to emulate the automated functionality of an artifact even though said functionality happens as a result of a person making it happen manually behind the scenes.

Select one correct answer from the list:

- A. Wizard of Oz Prototypes
- B. Works-Like Prototypes
- C. Looks-Like Prototypes
- D. User Experience Prototypes

Answer: A

Explanation:

GInI's CInP Handbook defines "Wizard of Oz Prototypes" as simulations where a system appears automated, but a human manually operates it behind the scenes—e.g., a chatbot mimicked by a typist to test user interaction without full development. This low-fidelity method, named after the story's deceptive wizard, validates concepts early. "User Experience Prototypes" (A) is broad, not specific. "Looks-Like Prototypes" (B) focus on appearance, not function. "Works-Like Prototypes" (D) demonstrate real mechanics, not illusions. Option C matches GInI's terminology, aligning with the original answer, embodying a clever, resource-efficient prototyping strategy—a GInI hallmark for rapid validation.

NEW QUESTION # 91

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