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There are more and more people to try their best to pass the 700-750 exam, including many college students, a lot of workers, and even many housewives and so on. These people who want to pass the 700-750 exam have regard the exam as the only one chance to improve themselves and make enormous progress. So they hope that they can be devoting all of their time to preparing for the 700-750 Exam, but it is very obvious that a lot of people have not enough time to prepare for the important exam. Just like the old saying goes, the spirit is willing, but the flesh is week.

Cisco 700-750 Exam Syllabus Topics:

Topic	Details
Topic 1	• Partnership Opportunities with Cisco: This topic covers the market trends influencing the SME sector, the differentiation of partner roles and types within the Cisco ecosystem and Cisco's partner strategy and its alignment with SMB objectives. It also discusses different opportunities and service-centric approaches for Managed Service Providers.

Topic 2	• Implementing SMART IT: It discusses the interpretation of data to extract meaningful insights for informed decision-making. It also explains Cisco's smart portfolio and cross-selling and upselling strategies for the smart SMB market. Real-world use cases that demonstrate the benefits of smart solutions are also discussed in this topic.
Topic 3	• Enhancing Application Performance: This topic covers how to ensure application security, accessibility, and resiliency. It also identifies key applications on which SMBs rely. Different positioning strategies for Cisco offerings within SMB accounts are also discussed in this topic. Lastly, it focuses on those case studies and success stories that highlight application performance.
Topic 4	• Securing the Modern Workplace: In this topic, sub-topics related to digital security solutions for SMBs, physical security and environmental solutions, different techniques for cross-selling and upselling secure solutions are present. It also discusses how to apply secure solutions across different industries and verticals.
Topic 5	• Exploring Platforms: Role and capabilities of platforms that boost customer experiences is the focal point of this topic. The topic also explains different options for deployment and product associations within platforms, APIs, assessment of SaaS application impacts and insights, and automation integration.

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Cisco Small and Medium Business Engineer Sample Questions (Q12-Q17):

NEW QUESTION # 12
Which Cisco product is part of the smart experience for empowering IT?

- A. Meraki Cameras
- B. Meraki Sensors
- C. Meraki Insight
- D. Umbrella

Answer: C

Explanation:
Meraki Insight is part of Cisco's smart experience aimed at empowering IT. It provides end-to-end visibility on the network, which is crucial for IT teams to ensure a high-quality user experience. By leveraging Meraki Insight, IT can proactively monitor and troubleshoot network issues, thus empowering them to manage the network more efficiently and effectively. References := 1, 2 https://newsroom.cisco.com/c/r/newsroom/en/us/a/y2022/m06/cisco-delivers-simpler-smarter-networks-with- a-more-unified-experience.html?source=rss&trk=organization_guest_main-feed-card-text

NEW QUESTION # 13
How does Cisco help SMBs to be truly smart?

- A. secure connectivity
- B. operational inefficiencies
- C. utilities cost control
- D. employee automation

Answer: A

Explanation:
Cisco aids SMBs in becoming truly smart by providing secure connectivity solutions. These solutions are designed to enable employees to work safely and reliably from anywhere, at any time. Cisco's offerings, such as Meraki Wi-Fi for public or private connectivity, ensure speed, scale, and security. Additionally, Cisco's smart office technology solutions leverage intelligent workplace technologies like Meraki cameras for security and smart building automation, and environmental sensors for a smarter, safer, and more sustainable future. This secure connectivity is fundamental to enabling smart operations and empowering SMBs to take advantage of digital opportunities.
References := Cisco Smart Office Technology Solutions for SMBs, Small and Medium Business Products - Cisco, The Smart SMB With Cisco's Smart SMB.

NEW QUESTION # 14
What do SMBs need to be truly smart?

- A. individually managed technology stacks
- B. visibility for each process at each location separately
- C. optimized customer and employee experiences by providing an environment that meets modern expectations
- D. separate dashboards to provide intelligent monitoring with actionable insight and device manageability

Answer: C

Explanation:
To be truly smart, SMBs need to optimize customer and employee experiences by providing an environment that meets modern expectations. This involves leveraging technology to create a seamless, efficient, and responsive experience for both customers and employees. A smart SMB utilizes integrated solutions that enhance collaboration, productivity, and security, enabling the business to adapt quickly to market changes and customer needs. By focusing on the user experience, SMBs can drive innovation and growth, ensuring they remain competitive in a rapidly evolving business landscape1. References :=
*Cisco Smart Services for Small and Medium Business2.
*Investing in your success scaling SMB sales like never before1. ════════════════════════

NEW QUESTION # 15
Which key feature does Meraki offer for managing hybrid workforces?

- A. provides APIs to allow developers to save time by taking advantage of a platform's implementation
- B. provides intent-based GUI-based WAN configuration and management
- C. networking and security functions remain separate and not integrated into a single service
- D. provides real-time monitoring but no access to analytics

Answer: A

Explanation:
Meraki offers a key feature for managing hybrid workforces by providing APIs that allow developers to save time through the platform's implementation. This feature is crucial for hybrid work environments where seamless integration and automation are necessary. The APIs enable rapid development and deployment of custom solutions that can enhance productivity and ensure consistent access to networks and data, regardless of the employee's location. This aligns with the need for a flexible and adaptable network infrastructure that supports a distributed workforce, which is a hallmark of the hybrid work model12. References :=
*Hybrid Workforce | The New Hybrid Workplace | Cisco Meraki1.
*Hybrid Workforce, United Experience - Cisco Meraki2. ════════════════════════

NEW QUESTION # 16
Which three features are key benefits of Cisco's SMART IT solutions for SMBs? (Choose three)

- A. Automated decision-making
- B. Decreased IT costs
- C. Reduced physical security
- D. Improved operational efficiency
- E. Enhanced data analytics

Answer: A,D,E

Explanation:
Comprehensive and Detailed In-Depth Explanation:Cisco's SMART IT solutions for SMBs are designed to leverage intelligent, automated, and data-driven technologies to optimize business operations. The key benefits include:
* A. Automated decision-making:Cisco's SMART IT solutions, such as those integrated with Cisco Meraki or AI Network Analytics, enable automation in network management and decision-making processes. For example, Meraki's cloud dashboard automates provisioning and troubleshooting, reducing manual intervention and speeding up responses to network issues-crucial for SMBs with limited IT staff.
* C. Enhanced data analytics:These solutions provide actionable insights through analytics tools like Cisco AI Network Analytics, which help SMBs understand network performance, user behavior, and potential issues. This empowers better decision-making and resource allocation, as seen in customer stories like Durham County's use of analytics to improve network trends.
* D. Improved operational efficiency:By streamlining network management, security, and collaboration, SMART IT solutions (e.g., Meraki, Webex) enhance operational workflows. Case studies, such as REWE Group Austria, demonstrate how Cisco solutions maintain high network performance across branches, boosting efficiency.
* B. Reduced physical security:This is not a benefit of Cisco's SMART IT solutions. Cisco focuses on cybersecurity (e.g., Umbrella, Duo) rather than reducing physical security measures, which is unrelated to IT efficiency or network management.
* E. Decreased IT costs:While cost reduction is often an outcome (e.g., Sentara Healthcare reduced costs by 75% with Cisco Duo), it is not consistently highlighted as a primary feature of SMART IT solutions across Cisco's SMB documentation. The focus is more on efficiency and analytics than direct cost savings as a defining benefit.
Thus, A, C, and D are the most consistently cited key benefits aligned with Cisco's SMART IT vision for SMBs.
References:Cisco's Small and Medium Business Networking and Technology Solutions pages (cisco.com) emphasize automation, analytics, and efficiency as core features of SMART IT solutions, supported by case studies in the Networking Case Studies section and the 700-750 SMBE exam objectives (e.g., understanding specific solutions and their functionalities).

NEW QUESTION # 17

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