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## Salesforce Order Management Developer Accredited Professional Sample Questions (Q40-Q45):

### NEW QUESTION # 40

What are critical considerations when implementing remorse periods in Salesforce Order Management? (Choose two)

- A. Automating order status updates during the remorse period
- B. Allowing configurable timeframes for order cancellations
- C. Limiting remorse periods to real-time transactions only
- D. Avoiding the use of Flows for decision-making

**Answer: A,B**

#### NEW QUESTION # 41

A customer wants to position Omnichannel Inventory as a value-add proposition. What should be emphasized?

- A. Static pricing for all inventory items
- B. The ability to optimize inventory levels across channels
- C. Automation of batch processing workflows
- D. The ability to replace financial systems entirely

**Answer: B**

#### NEW QUESTION # 42

What considerations are critical when prioritizing proposed integrations in Order Management? (Choose two)

- A. Limiting integrations to Salesforce-native solutions
- B. Avoidance of real-time integrations to simplify workflows
- C. Alignment with business goals and value realization
- D. Feasibility of implementation within the given timeline

**Answer: C,D**

#### NEW QUESTION # 43

A customer wants to propose a new integration that aligns with their Order Management vision. What is the first step?

- A. Map the proposed integration to business requirements and value
- B. Prioritize manual processes to avoid complexity
- C. Automate the integration without assessing its feasibility
- D. Replace existing integrations with the proposed one

**Answer: A**

#### NEW QUESTION # 44

What are the capabilities of the Mainstreet Framework in Salesforce Order Management? (Choose two)

- A. Customizing workflows for enriched B2C use cases
- B. Automating API-based payment integrations
- C. Managing real-time inventory updates
- D. Importing historical data for Order Management

**Answer: A,D**

#### NEW QUESTION # 45

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