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The Consumer Goods Cloud is Salesforce's industry-specific solution for consumer goods companies. It is designed to help these companies better manage their sales processes, from planning to execution. The cloud-based platform offers a range of features, including account planning, territory management, and retail execution tools. By using the Consumer Goods Cloud, companies can gain greater visibility into their sales processes, improve collaboration between sales teams, and ultimately drive better business outcomes.

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q62-Q67):

NEW QUESTION # 62

Sales Managers would like a map that shows which stores are running a promotion within their vicinity. Which solution meets their requirement and also involves the least amount of custom development?

- A. An unmanaged package from the AppExchange modified to meet the requirements
- B. The map component added to the home page

- C. A visual mashup that displays the required map on the promotions page
- **D. The nearby map component on the promotion records page**

Answer: D

NEW QUESTION # 63

A consultant for Northern Trail Outfitters (NTO) company advises NTO to leverage Visit Recommendations for the field team. Which build option ensures the strategy is scalable to meet the requirements of NTO?

- **A. Build the strategy using Flow Builder.**
- B. Build the strategy using Process Builder.
- C. Build the strategy using Workflows.
- D. Build the strategy using an Apex class.

Answer: A

Explanation:

Flow Builder is a scalable and flexible tool for building visit recommendation strategies, allowing for customization and adaptation to meet NTO's specific needs.

NEW QUESTION # 64

Which of the following represent the three ways of performing a promotion check during an in-store visit?

- **A. General Promotion, Individual Product, and Product Category**
- B. Individual product, Product Coupons, and Volume Promotion
- C. Unit Promotion, Product Category, and Product Coupons
- D. Clearance Promotion, Volume Promotion, and Product Coupons

Answer: A

NEW QUESTION # 65

How can admins review the performance of the Object Detection Model?

- **A. Through Detected Objects**
- B. By enabling Custom Object Detection
- C. By creating a Custom Object
- D. Through Einstein Bots

Answer: A

Explanation:

https://help.salesforce.com/s/articleView?id=sf.industries_einstein_object_detection_review_detected_objects.htm&type=5

NEW QUESTION # 66

Which field is required for setting up Retail Store KPIs?

- A. Effective to
- B. KPI Type
- **C. Retail Store Group**
- D. Promotions

Answer: C

NEW QUESTION # 67

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