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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q93-Q98):

NEW QUESTION # 93

Which two settings enable the Order Summary object?

- A. Commerce Features
- B. My Domain
- C. Order Preferences
- D. Digital Experiences

Answer: A,C

Explanation:

To enable the Order Summary object in Salesforce B2B Commerce, the settings that need to be enabled include B. Order Preferences and C. Commerce Features. These settings configure the order management capabilities and activate various commerce functionalities, respectively, enabling a comprehensive overview of orders within the platform.

NEW QUESTION # 94

Which object is added in the data model by enabling Commerce in Setup?

- A. Account
- B. Price Adjustment Plan
- C. Product Increment Rule
- **D. Store**

Answer: D

Explanation:

By enabling Commerce in Setup, the object added to the data model is B. Store. The Store object is a fundamental component of Salesforce B2B Commerce, representing the digital storefront where products and services are offered to customers. It serves as the central entity around which various commerce functionalities are configured and managed.

NEW QUESTION # 95

An Administrator wants to change the layout of search results and category detail pages. Which two options are available out-of-the-box?

- **A. List**
- **B. Grid**
- C. Matrix
- D. Tree
- E. Chart

Answer: A,B

Explanation:

To change the layout of search results and category detail pages in Salesforce B2B Commerce, two out-of-the-box options available are D. List and E. Grid. These layout options allow administrators to present products in a structured list or a grid format, enhancing the user experience by providing clear and organized views of products.

NEW QUESTION # 96

What configuration steps are required to send Order confirmation emails to Buyers?

- **A. Create an Email template, Set up Organization-Wide Addresses, Create an Email Alert, and an Auto-launched flow**
- B. Create a Trigger on Order Status change and invoke the Buyer Confirmation Email flow from the Trigger code
- C. Locate the existing "Buyer Confirmation Email" sub-flow, Add it to the Checkout flow as an invocable action
- D. Check the box called "Activate Order Confirmation to Buyers" in the Commerce Apps Store Administration

Answer: A

Explanation:

To send Order confirmation emails to Buyers, the necessary configuration steps include Creating an Email template (A) to define the content and format of the email, Setting up Organization-Wide Addresses to ensure emails are sent from a verified domain, Creating an Email Alert to trigger the email sending process, and Adding an Auto-launched flow to automate the email sending process based on specific criteria or events, such as order confirmation. This setup ensures that buyers receive timely and informative confirmation emails, enhancing the customer experience.

NEW QUESTION # 97

An Administrator has a business requirement to sell products without physical delivery. Which three objects, at minimum, are involved in fulfilling this requirement?

- **A. Cart Delivery Group Method**
- **B. Cart Delivery Group**
- **C. Cart Delivery Charge Group**
- D. Order Delivery Method S
- E. Order Delivery Charge Method

Answer: A,B,C

Explanation:

For selling products without physical delivery, the minimum objects involved include B. Cart Delivery Charge Group, C. Cart Delivery Group, and E. Cart Delivery Group Method. These objects allow for the configuration of delivery options that do not involve physical shipping, such as digital delivery or services, by defining how delivery charges are applied and managed within the cart and order processes.

NEW QUESTION # 98

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One of the first decisions that will need to be made when HA is configured is AP-201 the isolation response" The isolation response refers to the action that HA takes for its VMs when the host has lost its connection with the network.

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