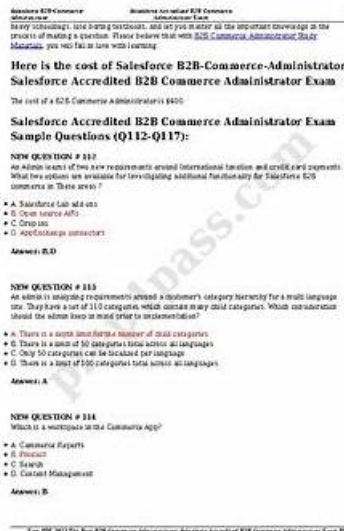


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Questions

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Salesforce Accredited B2B Commerce Administrator Sample Questions (Q18-Q23):

NEW QUESTION # 18

What are two valid options for a Price Adjustment Schedule?

- A. Percentage
- B. Order Threshold
- C. Slab
- D. Range

Answer: A,D

Explanation:

Valid options for a Price Adjustment Schedule include:

B: Percentage: This allows for discounts or price increases based on a percentage of the original price, providing flexibility in pricing strategies.

C: Range: This option enables the application of different price adjustments based on the quantity or total value of items, allowing for volume discounts or tiered pricing structures.

NEW QUESTION # 19

Which field type cannot be added as a searchable field?

- A. Currency
- B. Text Area
- C. Text
- D. Formula
- E. Picklist

Answer: D

Explanation:

According to the Searchable Fields page, searchable fields are fields on the Product object that can be used as filters or facets for search results on your B2B Commerce site. Searchable fields can help users narrow down their search results and find the products that match their criteria. One of the field types that cannot be added as a searchable field is formula. Formula field type allows users to calculate values based on other fields or expressions as search terms. Formula fields are not supported as searchable fields because they cannot be indexed by the search engine and they may cause performance issues or inconsistent results during search. Therefore, option D is correct. Options A, B, C, and E are false because text area, currency, picklist, and text are field types that can be added as searchable fields. Text area field type allows users to enter any alphanumeric characters as search terms. Currency field type allows users to enter numeric values with decimal places and currency symbols as search terms. Picklist field type allows users to select one value from a predefined list of values as a search term. Text field type allows users to enter any alphanumeric characters as search terms. Reference: Searchable Fields, Searchable Fields Overview

NEW QUESTION # 20

Why is the System context with Sharing-Enforces Record Level Access important to B2B Commerce?

- A. It is required to view products in the storefront.
- B. It is required to check out.
- C. It is required to synchronize content.
- D. It is required for guest browsing.

Answer: B

Explanation:

According to the Checkout Flow page, checkout flow is a feature that allows you to customize the steps and actions that occur when a user places an order on your B2B Commerce site. Checkout flow is a type of flow that runs in the system context with sharing-enforces record level access. System context with sharing-enforces record level access means that the flow runs with the permissions of the Salesforce system user but respects the sharing rules of your org. This ensures that the flow can access all the necessary data and functionality for checkout but also respects the security and visibility settings of your org. One of the reasons why system context with sharing-enforces record level access is important to B2B Commerce is that it is required to check out. Checking out is the final step of the checkout process where the user confirms their order details, payment method, shipping address, and shipping method. To check out, the flow needs to run in system context with sharing-enforces record level access so that it can create an order record, update the cart status, send an order confirmation email, and perform any other actions that are configured for checkout. Therefore, option A is correct. Options B, C, and D are false because system context with sharing-enforces record level access is not required for guest browsing, synchronizing content, or viewing products in the storefront. Guest browsing is a feature that allows anonymous users to browse your site without logging in or creating an account. Synchronizing content is a feature that allows you to sync content assets between Salesforce CMS and B2B Commerce. Viewing products in the storefront is a feature that allows users to see the products that are available for purchase on your site. Reference: Checkout Flow, Checkout Flow Overview

NEW QUESTION # 21

Which status does CMS content need to be in to edit the record?

- A. Editable
- B. Review
- C. Preproduction
- **D. Draft**

Answer: D

Explanation:

CMS content must be in the D. Draft status to be editable. This status indicates that the content is in the initial stages of creation or modification and has not yet been finalized for publication. Draft status allows administrators to make changes before the content is reviewed, approved, and published, ensuring that only fully vetted and complete content is made available to end-users.

NEW QUESTION # 22

What step is required before the administrator can see orders?

- A. Give Read-Only Field-Level Security on the Sales Store field for Orders
- B. Give visible Field-Level Security on the Store Sales field for Orders
- C. Give read-only Field Level Security on the Sales Store field for Orders
- **D. Give Visible Field-Level Security on the Sales Store Field for Orders**

Answer: D

Explanation:

According to the Order Management page, order management is a feature that allows you to view and manage orders that are placed on your store or reorder portal. To see orders in Salesforce, you need to have the appropriate permissions and access settings. One of the steps that is required before the administrator can see orders is to give visible field-level security on the Sales Store field for Orders. Field-level security controls the access level for each field on an object. The Sales Store field on the Order object indicates which store or reorder portal the order belongs to. By giving visible field-level security on this field, you can ensure that the administrator can see which store or reorder portal an order is associated with. Therefore, option C is correct. Options A, B, and D are false because giving read-only field-level security on the Sales Store field for Orders is not enough to see orders, you also need to give visible field-level security on other fields on the Order object, such as Order Number, Status, Total Amount, etc. Also, there is no Store Sales field on the Order object, so options B and D are invalid. Reference: Order Management, Order Management Overview

NEW QUESTION # 23

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