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Salesforce Certified Marketing Cloud Engagement Consultant Sample Questions (Q75-Q80):

NEW QUESTION # 75

LenoxSoft product is setup on an annual renewal. The marketing team is having issues to send emails out to their prospects when its time to renew on the annual product. On top of it sales is complaining they have no insights when an annual renewal email was sent. LenoxSoft uses a custom field of "Contract" with a value of "Renewed" for prospects who have already renewed their product subscription or its "blank" if they have yet to renew. LenoxSoft wants to automate this process with an engagement studio that can do the following: * Adds/Removes prospects to the engagement studio based on renewal status * Sends a series of emails to renew their subscription * Gives sales continuous insights to prospect engagement Based on the above criteria what would you recommend to LenoxSoft?

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- A. Build dynamic list add criteria as Contact as "Renewed" add action as notify assigned user
- B. Build automation rules add criteria as Contact as blank add action as notify assigned user
- C. Build automation rules add criteria as Contact as "Renewed" add action as notify assigned user
- **D. Build dynamic list add criteria as Contact as blank add action as notify assigned user**

Answer: D

NEW QUESTION # 76

You decide to build an automation rule to automatically allow prospects to match the "Title" criteria in your grade profile. You need to capture all prospects with any form of Vice President in their job title but want to exclude ones who are currently on any of your suppression lists. Which of the following sets of rule criteria will accomplish this?

- **A. Match ANY overall logi Rule Group1: Match All Prospect List > Isn't > Suppression List A; B; C; D Rule Group2: Match All Prospect default field > Title > contains > Vice President; VP**
- B. Match ANY overall logiC. Prospect List > Isn't > Suppression List A; B; C; D Prospect default field > Title > contains >Vice President; VP
- C. Match ALL overall logiC. Prospect List > Isn't > Suppression List A; B; C; D Prospect default field > Title > IS >Vice President
- D. Match ALL overall logiC. Prospect List > Isn't > suppression List A; B; C; D Prospect default field > Title > contains > Vice President; VP

Answer: A

NEW QUESTION # 77

Marketing Cloud Account Engagement's Permission Based Marketing Policy helps ensure your emails don't get flagged as spam. CAN-SPAM provisions include

- **A. Tell recipients how to opt out of receiving future email from you**
- **B. Honor opt-out requests promptly**
- **C. Tell recipients where you're located**
- **D. Identify the message as an ad**
- **E. Monitor what others are doing on your behalf**
- **F. Don't use false or misleading header information**
- **G. Don't use deceptive subject lines**

Answer: A,B,C,D,E,F,G

NEW QUESTION # 78

A Marketing Cloud Account Engagement administrator finds that all of the email addresses for their Marketing Cloud Account Engagement users have changed. What would be the root cause of this change?

- A. Marketing Cloud Account Engagement Admin changed each email address
- **B. User sync mapped email address**
- C. Import and update users
- D. Table action updated users

Answer: B

NEW QUESTION # 79

"What record page layouts can the Send Engage Email button be added to?"

- A. Contract
- B. Case
- C. User
- **D. Opportunity**

Answer: D

NEW QUESTION # 80

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