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Oracle N16300GC10 Exam Syllabus Topics:

Topic	Details
Topic 1	• Setup and Administration: This section of the exam measures the skills of NetSuite Administrators and covers the essential administrative functions that manage platform setup and configuration. It includes understanding the Enable Features menu, renaming constraints, and features that require NetSuite Support intervention. Candidates are assessed on their ability to manage subsidiaries, classifications, and SuiteBuilder tools such as Custom Forms, Custom Fields, and Custom Record Types to ensure system functionality and alignment with organizational needs.
Topic 2	• NetSuite User Interface: This section of the exam measures the skills of System Users and focuses on navigating and customizing the NetSuite user interface for optimized workflow. It includes understanding navigation options, browser optimization, and user-level preferences that impact the UI experience. Candidates also demonstrate familiarity with dashboard tools such as Shortcut portlets, activity management tools, and features that support collaboration and document sharing within NetSuite.
Topic 3	• Standard NS Process Flows: This section of the exam measures the skills of Business Process Specialists and covers the standard NetSuite process flows across sales, service, and procurement functions. It includes configuring Salesforce Automation, managing the sales cycle, setting up Case Management and Marketing Campaigns, and understanding form-level impacts on transactions and general ledger outcomes. Candidates are tested on payment methods, return authorization workflows, inventory management, pricing strategies, and approval routing for purchasing and accounts payable processes.
Topic 4	• Maintenance and Resources and Data Security: This section of the exam measures skills of Security Administrators and covers best practices for system maintenance, user support, and data protection. It includes working effectively with NetSuite Support, finding reliable product resources, and understanding release cycles and updates. Candidates are expected to demonstrate the ability to manage data access using custom roles, apply authentication methods, configure user security settings, and monitor changes through system tracking features to maintain integrity and compliance within the platform.

Topic 5	• SuiteAnalytics:This section of the exam measures skills of Reporting Analysts and focuses on using NetSuite analytics tools to create meaningful business insights. It includes identifying record search options, building saved searches, and configuring dashboard portlets. Candidates also work with data management tools such as Inline Editing, Mass Updates, CSV imports and exports, and duplicate detection. The goal is to ensure accurate data handling and efficient reporting within NetSuite environments.

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Oracle NetSuite SuiteFoundation Specialist Sample Questions (Q44-Q49):

NEW QUESTION # 44
When using the Global Search to find records, how can users display inactive records in the search results?

- A. Prefix the search keyword with the correct record type (for example, "cu" for Customer).
- B. Re-activate the record so that it appears in the Global Search results set.
- C. Enable the user preference Include Inactives In Global & Quick Search.
- D. Change the Display Type on the record.

Answer: C

NEW QUESTION # 45
Which feature allows users to manage inventory in various locations?

- A. Multi-Location Inventory
- B. Advanced Inventory Management
- C. Inventory
- D. Locations

Answer: A

NEW QUESTION # 46
Which portlet shows a graphical representation of Key Performance Indicator (KPI) data?

- A. Trend Graphs
- B. KPI Meter
- C. KPI Scorecard
- D. Key Performance Indicators

Answer: A

NEW QUESTION # 47
Which statements are true when converting Leads? (Choose 2.)

- A. A Lead record can be converted to the Customer stage without creating a transaction.

- B. Leads converted to Customers can never be converted back to Leads.
- C. Leads can be converted to the Customer stage through a Relationships type CSV import.
- D. When an Opportunity is created, the Lead record is assigned the default status set under Sales Preferences.

Answer: A,D

NEW QUESTION # 48
Which statement is true about using Quick Accept in Event records?

- A. The Event record should be in Edit mode to perform Quick Accept.
- B. Quick Accept can be performed through the Calendar portlet.
- C. Enable the Quick Accept preference under Setup > Activities > Calendar Preferences.
- D. The Quick Accept button provides users an option to mark events as Tentative or Accepted.

Answer: A

NEW QUESTION # 49
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