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Salesforce Certified Field Service Consultant Sample Questions (Q67-Q72):

NEW QUESTION # 67

Universal Containers wants service managers to quickly Identify location and status changes in the lifecycle of a specific component in a customer's install base.

What should a Consultant utilize to track the lifecycle?

- A. A Work Order related list on Assets
- B. Custom fields for change tracking on Assets
- C. Field History Tracking on Assets
- D. A Product related list on Assets

Answer: C

Explanation:

Field History Tracking on Assets allows tracking location and status changes in the lifecycle of a specific component in a customer's install base by recording the date, time, nature, and user of each change. A Work Order related list on Assets would show the work orders associated with an asset, but not the location and status changes of the asset. A custom installation date field on Products Consumed would show when a product was installed, but not the subsequent changes in the asset lifecycle. A Product related list on Assets would show the products related to an asset, but not the location and status changes of the asset. References:

https://help.salesforce.com/s/articleView?id=sf.tracking_field_history.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.fs_work_orders.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.fs_products_consumed.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.fs_products.htm&type=5

NEW QUESTION # 68

An employee at Universal Containers performs the role of a Dispatcher and a Technician.

How should a Consultant configure Salesforce Field Service to support this behavior?

- A. Create one Service Resource and assign the Technician and Dispatcher role.
- B. Create two Service Resources and assign them to the employee. &
- C. Create one Service Resource and assign the relevant Permission Set Licenses. pee
- D. Create two Skills records and assign them to the Service Resource record.

Answer: C

Explanation:

Service Resources are records that represent the people or equipment that perform field service tasks[199].

Permission Set Licenses are records that grant users access to specific features or apps such as Salesforce Field Service[200].

Creating one Service Resource and assigning the relevant Permission Set Licenses would allow Universal Containers to configure Salesforce Field Service to support an employee who performs the role of a Dispatcher and a Technician by creating a service resource record for the employee and assigning them the Salesforce FieldService Dispatcher and Mobile permission set licenses[201].

Creating two Service Resources and assigning them to the employee would not work because an employee can only be associated with one service resource record[202]. Creating one Service Resource and assigning the Technician and Dispatcher role would not work because roles are records that define the level of access users have to data in an organization hierarchy[203].

Creating two Skills records and assign them to the Service Resource record would not work because skills are records that define specific abilities or qualifications that service resources have and do not affect their access to features or apps[204].

References:

https://help.salesforce.com/s/articleView?id=sf.fs_service_resources_overview.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.perm_sets_license_overview.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.fs_perm_sets_license_assign.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.fs_service_resources_create_edit_delete.htm&type=5 <https://help.salesforce.com/s/articleView?id=sf.roles.htm&type=5> https://help.salesforce.com/s/articleView?id=sf.fs_skills_overview.htm&type=5

NEW QUESTION # 69

Northern Trail Outfitters (NTO) wants to track and report on individual tasks completed, including parts consumed and pricing details, as part of the Work Order completion process. NTO wants to schedule one or multiple tasks to different Technicians as needed.

How should the Consultant meet the requirement utilizing

the standard Salesforce Field Service Data Model?

- A. Create multiple Service Appointments, each with its own child task records.
- B. Create multiple Service Appointments, each with its own child Work Order Line Item.
- C. Create Custom Object records, each with its own child Service Appointment.
- **D. Create Work Order Line Items, each with its own child Service Appointment.**

Answer: D

Explanation:

This option allows tracking individual tasks completed as work order line items, including parts consumed and pricing details, and scheduling one or multiple tasks to different technicians as needed using service appointments.

References: https://help.salesforce.com/s/articleView?id=sf.fs_work_order_line_items.htm&type=5

htm&type=5

NEW QUESTION # 70

When completing a Work Order in the field, the Technician needs to capture two signatures to ensure compliance. Which steps are needed to configure the signature capture?

- **A. Create relevant Signature Types and add Signature Blocks to the Service Report Template.**
- B. Create a Flow that adds two Signature Blocks when the Service Report is generated,
- C. Create two Service Reports and add one Signature Block to each Report.
- D. Create two custom fields for the Service Appointment and use Flows to capture each signature.

Answer: A

Explanation:

This option allows capturing multiple signatures on a service report by creating different signature types (such as customer approval or technician verification) and adding them to the service report template. References:

https://help.salesforce.com/s/articleView?id=sf.fs_signature_types.htm&type=5

NEW QUESTION # 71

A customer makes one appointment for the sales department, and another appointment for the service department. The two appointments should be handled on the same day, but should be created as separate appointments. In addition, the Technician must complete one appointment before starting the next. The agent wants to make sure these two appointments are scheduled together and in sequence.

Which three things should the Consultant verify to ensure these requirements are met and simultaneous scheduling will occur? Choose 3 answers

- **A. The Dependency Type is set to Start After Finish and Same Day on the first service appointment in the dependency.**
- B. The Complex Work Visualforce page is added to the Service Appointments page
- **C. The Same Resource and Same Day fields appear on the Service Appointments page layout.**
- D. A dependency has been created between the two appointments and the start times are the same.
- **E. The checkbox Use all-or-none scheduling for related appointments in Field Service Settings is selected.**

Answer: A,C,E

Explanation:

Use all-or-none scheduling for related appointments is a setting in Field Service Settings that enables or disables the simultaneous scheduling of service appointments that have dependencies[232]. Dependency Type is a field on the Service Appointment object that defines the relationship between two service appointments such as Start After Finish, Start Before Finish, or Finish Before Start[233]. Same Resource and Same Day are fields on the Service Appointment object that indicate whether two service appointments with dependencies should be assigned to the same resource and scheduled on the same day[234]. Selecting the checkbox Use all- or-none scheduling for related appointments in Field Service Settings, setting the Dependency Type to Start After Finish and Same Day on the first service appointment in the dependency, and making sure the Same Resource and Same Day fields appear on the Service Appointments page layout would allow Universal Containers to ensure that a customer makes one appointment for the sales department, and another appointment for the service department, that should be handled on the same day, but should be created as separate appointments, where the Technician must complete one appointment before starting the next, and that these two appointments are scheduled together and in sequence by enabling simultaneous scheduling of dependent service

appointments, defining the order and timing of the service appointments, and ensuring that the service appointments are assigned to the same resource and scheduled on the same day[235]. Creating a dependency between the two appointments and setting the start times to be the same would not work because it would not ensure that one appointment is completed before starting the next. Adding the Complex Work Visualforce page to the Service Appointments page would not work because it is not a feature of Salesforce Field Service. References: https://help.salesforce.com/s/articleView?id=sf.fs_settings_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.fs_service_appointment_dependencies_overview.htm&type=5
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NEW QUESTION # 72

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