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Salesforce Certified Platform Sharing and Visibility Architect Sample Questions (Q51-Q56):

NEW QUESTION # 51

Universal Containers (UC) requested that branch managers and UC branch staff should only see customers and related information in their geographic location.

Which options should be used together to achieve the requirements?

- A. Create the Account Team and add branch manager team members, and configure organization-wide defaults of the Account object.
- B. Configure Role Hierarchy and create sharing rules.
- C. **Configure organization-wide defaults of the Account object and create sharing rules.**

Answer: C

NEW QUESTION # 52

Universal Containers has implemented Customer Community with Customer Community Plus licenses for its distributors. Retail distributors have part-time agents who work for multiple distributors. Those agents should have access to other distributor accounts as well.

What should be configured to grant agents access to different distributor accounts?

- A. Create sharing rules to share distributor accounts with agents.
- B. **Create a sharing set to share distributor accounts with agents using account contact relationship.**
- C. Use Apex sharing to share distributor accounts with agents using the Account_Share table.

Answer: B

NEW QUESTION # 53

A sales rep at Universal Containers was added to an opportunity team with Read/Write permissions.

Which action is she allowed to perform in the opportunity?

- A. Replace opportunity owner.
- B. Add/remove members in the opportunity team.
- C. **Update opportunity stage.**

Answer: C

NEW QUESTION # 54

A consulting company uses the Salesforce mobile app for its field consultants and uses Case object to track customer specific consulting done by field consultants. The company also has a large number of customer service representatives who takes calls from customers on company issued desktops and uses case object to track customer issues and grievances. The company would like to capture images of customer site captured by field consultants while they are editing the case record during customer site visit. The Director of IT wants to minimize customization and promote reusability of code artifacts wherever possible.

What recommendations should an architect give to the company to implement the image capture requirement, while ensuring customer that the service rep can continue to use same lightning pages they were trained to use?

- A. **Use Lightning Component as an override for "Edit" action on lightning experience allowing image capture feature. Detect the form factor of the device and redirect the user to the default not overridden view.**
- B. Use Lightning Component as an override for "Edit" action on mobile view allowing image capture feature. No Change required for desktop users.
- C. Create a separate button "Edit in Mobile", which opens a custom lightning component that will allow field consultants to add an image. No change required for desktop users.

Answer: A

NEW QUESTION # 55

A custom Invoice object has been created with a master-detail relationship to Account. The accounts receivable (AR) team needs access to invoice records. AR users neither own nor have access to account records. The Account organization-wide default is set to Private. The AR team is unable to find invoices in list views, reports, and Global Search. The architect has been asked to help troubleshoot.

What is preventing AR team members from seeing invoices?

- A sharing rule is missing to share accounts with the AR team.
- B. A sharing rule is missing to share invoices with the AR team.
- C. The AR profile does not have Read permission to the Invoice object.

Answer: A

NEW QUESTION # 56

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