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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q97-Q102):

NEW QUESTION # 97

A company sells its products in kits. The company wants the kits to remain grouped together during returns in Order Management so that all parts of the kit are accounted for. What should the administrator recommend?

- A. Track the individual kit items using custom attributes
- B. Pass the data as is. Order Management will handle the kit.
- C. Add a suffix to the Stock Keeping Unit of the Product which represents Kit status
- D. Add a custom attribute to the order header only

Answer: A

Explanation:

The best way for the administrator to recommend tracking the kits so that they remain grouped together during returns in Order Management is to use custom attributes. Custom attributes are fields that can be added to objects to store additional information that is not available in standard fields. The administrator can create custom attributes for the Order Item Summary object to indicate whether an item is part of a kit, and what are the other items in the kit. This way, the kits can be easily identified and handled during returns. Verified Reference: <https://documentation.b2c.commercecloud.salesforce.com/DOC2/topic/com.demandware.dochelp/OrderManagement/Administration/AdminAttrMgrCustomAttributes.html>

NEW QUESTION # 98

Once the administrator has activated the integration between B2C Commerce and Order Management, orders being placed by customers will be sent to Order Management if the order status is set to which two values?

- A. Active
- B. Drafted
- C. Open
- D. New
- E. Created

Answer: A,D

Explanation:

Once the administrator has activated the integration between B2C Commerce and Order Management, orders being placed by customers will be sent to Order Management if the order status is set to Active or New. These are the two order statuses that indicate that an order has been created or confirmed by a customer, and that it needs to be processed by Order Management. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_order_api.htm&type=5

NEW QUESTION # 99

Users are reporting slow load times for Lightning Record Pages. How can an administrator analyze the performance?

- A. Run a performance analysis using the Developer Console
- B. Use the Page Layout Analysis tool in Setup
- C. Use Chrome DevTools
- **D. Use the Analyze function in the Lightning Record Page editor**

Answer: D

Explanation:

The Analyze function in the Lightning Record Page editor helps an administrator analyze the performance of a Lightning Record Page. It provides recommendations on how to improve the page load time, such as removing unused components, reducing the number of fields, or using conditional visibility rules.

NEW QUESTION # 100

Which set of conditions is required for an Order Summary object to be created?

- A. An Order is created, its status is set to Activated. Create OrderSummary Flow is installed and the Create OrderSummary Process is installed.
- B. An Order is created, its status is set to Draft, Create OrderSummaryFlow is installed and Create OrderSummary Flow is activated.
- C. An Order is created, its status is set to Activated. Create OrderSummary Flow is installed and Create OrderSummary Flow is activated.
- **D. An Order is created, the Create Order Summary Process is installed and the Create Order Summary Process is active**

Answer: D

Explanation:

The Order Summary object is a custom object that stores information about an order, such as the total amount, the number of items, and the fulfillment status. The Order Summary object is created by a process called Create Order Summary Process, which runs whenever an order is created or updated. The process calls a flow called Create OrderSummary Flow, which calculates the order summary fields and creates or updates the order summary record. The process and the flow are part of the Order Management package and must be installed and activated for the order summary object to be created. Reference: Order Management Lifecycle, Order Management Objects, Configure Order Management Flows

NEW QUESTION # 101

The order object represents which two statements? (Choose 2)

- A. The invoice data for accounting purposes
- **B. The customer's intent at the time of purchase**
- C. An overall summary of the order being processed
- **D. The initial exchange of funds for goods or services**

Answer: B,D

NEW QUESTION # 102

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