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SAP C_BCSPM_2502

SAP Certified Associate - Positioning SAP Business Suite via
SAP Spend Management Solutions

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SAP C_BCSPM_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.
Topic 2	Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.

SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q22-Q27):

NEW QUESTION # 22

How does SAP Ariba Category Management with Generative AI enhance category strategy development? Note: There are 2 correct answers to this question.

- A. Reduces onboarding time for internal employees
- B. Enriches and categorizes spend data
- C. Provides contextual insights for decision-making
- D. Automatically captures supplier selections

Answer: B,C

NEW QUESTION # 23

What is the purpose of discovery questions in initial customer discussions?

- A. To gain insights and tailor your discussion more effectively
- B. To negotiate pricing and terms of the deal
- C. To expedite the sales cycle and close deals faster
- D. To demonstrate the unique features of your solution

Answer: A

NEW QUESTION # 24

Which feature of SAP Concur uses Generative AI to automatically itemize complex hotel receipts?

- A. Expenselt
- B. Concur Request
- C. Intelligent Audit
- D. Verify

Answer: A

NEW QUESTION # 25

Which elements of the SAP Concur portfolio can help improve sustainability efforts? Note: There are 3 correct answers to this

question.

- A. Prohibit all non-essential travel to minimize environmental impact.
- B. Provide travelers with options for eco-friendly transportation and accommodations to align with sustainability goals.
- C. Measure and report on sustainable indicators to enable data-driven decisions to enhance sustainability efforts.
- D. Build trust with stakeholders by providing transparent and verifiable data on sustainability efforts.
- E. Reduce the number of business trips to achieve sustainability.

Answer: B,C,D

NEW QUESTION # 26

Which of the following elements of the SAP Spend Management's Source-to-Pay (S2P) platform contribute to enhanced compliance? Note: There are 2 correct answers to this question.

- A. Provision of audit trails and documentation features
- B. Enhanced ability to prepare forecast reports for financial planning
- C. Built-in compliance checks and automated workflows
- D. Manual verification processes to ensure compliance with regulations

Answer: A,C

NEW QUESTION # 27

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