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Salesforce Sharing-and-Visibility-Architect Exam Syllabus Topics:

Section	Weight	Objectives
Access to Other Data	16%	- External data sources and objects - Experience Cloud and community sharing • 1. Sharing sets and sharing groups - Territory management

Permissions to Standard Objects, Custom Objects, and Fields	27%	- Access modeling for standard and custom objects - Object-level security • 1. Field-level security • 2. Profiles and permission sets
Access to Records	39%	- Role hierarchies - Organization-wide defaults (OWD) - Sharing rules • 1. Ownership-based sharing rules • 2. Criteria-based sharing rules - Implicit sharing and record ownership - Manual sharing and teams
Implications of Security Model Choice	18%	- Programmatic sharing • 1. Apex managed sharing • 2. Sharing reasons and triggers - Performance and scalability • 1. Sharing recalculation optimization • 2. Data skew management - Compliance and governance • 1. Regulatory requirements • 2. Audit and visibility reporting

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Salesforce Certified Sharing and Visibility Architect Sample Questions (Q76-Q81):

NEW QUESTION # 76

A custom ServiceFeedback object is used to collect partner feedback.

ServiceFeedback records should be available to all internal employees. The organization-wide default (OWD) is set to Private for external users so partners cannot see feedback from other partner users.

How should the architect give access to all internal employees?

- A. Set the OWD for Internal Users to Public Read-Only.
- B. Ensure all the internal users are above the partners in the Role Hierarchy.
- C. Create an owner based sharing rule for all Service Feedback records owned by partners.

Answer: A

Explanation:

* OWD Settings: Salesforce allows setting different Organization-Wide Defaults (OWD) for internal and external users. By setting the OWD for internal users to Public Read-Only, all internal employees can view ServiceFeedback records without impacting the

private access settings for external users (partners).

* Why Option C is Correct:

* Internal users gain universal read-only access to ServiceFeedback records.

* External users (partners) remain restricted based on their existing access because the OWD for external users is set to Private.

* Why Others Are Incorrect:

* Option A: Owner-based sharing rules are unnecessary when internal OWD settings can accomplish the goal more efficiently.

* Option B: Adjusting the Role Hierarchy would complicate the structure unnecessarily and may still not provide the desired access to all internal users.

For detailed reference, see Salesforce OWD and Sharing Settings documentation: <https://help.salesforce.com/>

NEW QUESTION # 77

The finance team at Universal Containers usually does not have access to account and contact records. A finance analyst was temporarily given opportunity access for a big deal to help with tax calculation. However, she can now also access account and contact records.

What is causing this issue?

- A. Contact records can be accessed due to implicit sharing from Opportunity.
- **B. Account records can be accessed due to implicit sharing from Opportunity.**
- C. Account records can be accessed due to Role Hierarchy.

Answer: B

Explanation:

* Implicit Sharing:

* Salesforce provides implicit sharing for parent-child relationships. For example, access to an Opportunity record implicitly grants access to its parent Account record.

* Why Option A is Correct:

* Since the finance analyst has access to an Opportunity, she also gains implicit access to the related Account record because of the parent-child relationship.

* Why Others Are Incorrect:

* Option B: Role Hierarchy does not directly affect this situation unless explicitly configured.

* Option C: Contact records are not directly accessible via implicit sharing from Opportunity but can be accessed through their relationship to the Account.

For detailed information, refer to Salesforce Implicit Sharing documentation: <https://help.salesforce.com/>

NEW QUESTION # 78

Universal Containers is planning to pilot a new application to a small set of Sales Reps.

What is the optimal way to grant inly this Sales Reps access to the new functionality, while hiding ..

- A. Revoke access to legacy function in the Sales Rep profile and create a permission set for the ..
- B. Create a permission set to grant access to the new functionality and hide the old functionality.
- C. Create new user records for the pilot user that they will use for the pilot.
- **D. Clone the Sales Rep profile, adjust settings, and assign the pilot users the new profile.**

Answer: D

Explanation:

Explanation

Cloning the Sales Rep profile, adjusting settings, and assigning the pilot users the new profile is the optimal way to grant only this Sales Reps access to the new functionality, while hiding it from other users. This way, the pilot users can have different permissions and access than the other Sales Reps who are not part of the pilot. Option B is incorrect, since revoking access to legacy function in the Sales Rep profile and creating a permission set for the new functionality would affect all Sales Reps, not just the pilot users.

Option C is incorrect, since creating a permission set to grant access to the new functionality and hide the old functionality would not work, as permission sets cannot revoke access. Option D is incorrect, since creating new user records for the pilot user that they will use for the pilot would be unnecessary and inefficient.

NEW QUESTION # 79

Dreamforce presenters need to be able to edit their presentation details (summary, presenter biographies, etc) on a private custom object in Salesforce (Presentation). All presenters for a presentation are captured on a Presenters junction object between Presenter and User.

How can this be accomplished?

- A. Trigger on Presenter junction object that adds the user to the Sales Team for the Presentation record.
- **B. Trigger on Presenter junction object that uses Apex Managed sharing to add or remove access to the related Presentation record.**
- C. Give Edit rights to the Presentation record via a Permission set that is given to the Presenters for a record.

Answer: B

NEW QUESTION # 80

A sales rep at Universal Containers was added to an opportunity team with Read/Write permissions. Which action is she allowed to perform in the opportunity?

- A. Add/remove members in the opportunity team.
- B. Replace opportunity owner.
- **C. Update opportunity stage.**

Answer: C

Explanation:

The Opportunity Team feature allows collaboration by granting specific permissions (Read, Read/Write, or access defined by roles) to users added to an opportunity. In this scenario, the sales rep has Read/Write permissions, which means they can:

- * View and update the opportunity, including editing fields like the opportunity stage.
- * They cannot perform administrative tasks like transferring ownership or managing the opportunity team unless explicitly granted "Full Access" or assigned additional roles that permit these actions.
- * Option A (Correct): Updating the opportunity stage is allowed as part of Read/Write access.
- * Option B: Replacing the opportunity owner requires administrative privileges, which are not included in standard Read/Write permissions.
- * Option C: Adding or removing members in the opportunity team requires "Full Access," which exceeds Read/Write permissions.

References:

- * Opportunity Team Management
- * Salesforce Sharing and Permissions Documentation

NEW QUESTION # 81

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